

# Los Rios Community College District

PURCHASE ORDER NO 0001118148

Purchasing: (916)568-3071 \* FAX (916) 568-3145  
LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 \* FAX (916) 286-3636  
Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

**Supplier:** 0000045831  
SOFAR OCEAN TECHNOLOGIES INC  
PIER 50 SHED B  
SAN FRANCISCO CA 94158

**email:** support@sofarocean.com

Date	Revision	Page
10/12/2021		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:	Location / Dept	
1032720 DOWELLZ ROUILLERS	04ASPH130 SME	

**Ship To:** FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630-6798  
United States

**Bill To:** LRCCD  
Invoice to: acctg-ops@losrios.edu  
1919 Spanos Court  
Sacramento CA 95825-3981  
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	SPOTTER + SMART MOORING - TEMPERATURE CONFIGURATION - 35M	2.00 EA	7,454.00	14,908.00	10/26/2021

PER QUOTE# D1067

FLC RECEIVING HOURS: M-F, 7:30AM - 4PM

PAID

CHECK #: 0094820155

DATE: 10/13/21

AMOUNT \$: 16063.37

VOUCHER #: 00611290

Sub Total Amount	14,908.00
Sales Tax Amount	1,155.37
Total PO Amount	16,063.37

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	6490	12	FL.VI.SWPA	09000	00000	484Z	16,063.37	2022

0001032720CHAVEZA11-OCT-2021

Verification of this purchase order can be made using the Los Rios Community College District web site listed below.  
If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature 

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30  
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

# Requisition

**Supplier:** SOFAR OCEAN TECHNOLOGIES INC 0000045831  
 PIER 50 SHED 3 BULKHEAD OFFICE  
 SAN FRANCISCO CA 94158  
 United States

**Phone:** (510) 859-8892  
**email:** sales@sofarocean.com

**Ship To:** RECEIVING  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630-6798

<b>Business Unit:</b> GENFD OPEN		
Req ID:	Date	Page
0001032720	09/29/2021	1
Requisition Name:		
SOFAR OCEAN TECHNOLOGIES INC		
Requester		
Zachary Dowell		
Requester Signature		
Buyer: Brenda Haney		
Approved:		
Entered By: SAATIA 29-SEP-2021		

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	SPOTTER + SMART MOORING - TEMPERATURE CONFIGURATION - 35M	2	EA	7,454.00	14,908.00	10/06/2021
ASSET DEPT: SME LOCATION: 04ASPH130 CATEGORY: EQUIP 2 PROFILE: EQP:OTHER						
2-1	SHIPPING	1	EA	90.81	90.81	10/06/2021
ASSET DEPT: SME LOCATION: 04ASPH130 CATEGORY: SHP 1 PROFILE: EQP:FEES						

14,998.81 Sub-total  
1,162.41 Est. tax

Total Requisition Amount: 16,161.22

Quote #D1067, Invoice, Sole Source attached

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount
GENFD	6490	12	FL.VI.SWPA	09000	00000	484Z	14,998.81

## Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: SWP Regional Innovation/Makerspace  
 Project Grant: 484z  
 Program Director: V. Maryatt  
 Program Goal: equipment needed to grow center opportunities

Approval Signature

Approval Signature

Approval Signature



Pier 50, Shed B  
San Francisco CA 94158  
United States

**Quote for #D1067**

**09/29/21**

## Item Details

Quantity	Item	Taxes	Price
2 x	Spotter + Smart Mooring - Temperature Configuration - 35m	\$1,080.83 California State Tax \$74.54 Sacramento County Tax	\$7,454.00

## Payment Details

Subtotal price:	\$14,908.00
Total tax:	\$1,155.37
Shipping:	\$0.00
<b>Total price:</b>	<b>\$16,063.37</b>
<b>Total paid:</b>	<b>\$0.00</b>
<b>Outstanding Amount:</b>	<b>\$16,063.37</b>

## Sold To

**Zack Dowell**  
FOLSOM LAKE COLLEGE RECEIVING  
10 College Parkway  
Folsom CA 95630-6798  
United States  
Email: [dowellz@flc.losrios.edu](mailto:dowellz@flc.losrios.edu)

## Shipping To

**Zack Dowell**  
FOLSOM LAKE COLLEGE RECEIVING  
10 College Parkway  
Folsom CA 95630-6798  
United States  
Tel:

If you have any questions, contact us on [support@sofarocean.com](mailto:support@sofarocean.com)



Pier 50, Shed B  
San Francisco CA 94158  
United States

Invoice for #D1067

09/29/21

Item Details

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<b>Total price:</b>	<b>\$16,063.37</b>
<b>Total paid:</b>	<b>\$0.00</b>
<b>Outstanding Amount:</b>	<b>\$16,063.37</b>

Sold To

**Zack Dowell**  
FOLSOM LAKE COLLEGE RECEIVING  
10 College Parkway  
Folsom CA 95630-6798  
United States  
Email: dowellz@flc.losrios.edu

Shipping To

**Zack Dowell**  
FOLSOM LAKE COLLEGE RECEIVING  
10 College Parkway  
Folsom CA 95630-6798  
United States  
Tel:

Authorized By:

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_ Organization: \_\_\_\_\_  
P.O Number: \_\_\_\_\_ Payment Terms: \_\_\_\_\_

By completing this purchase, I agree to Sofar's [Terms of Service](#), [Terms of Use](#) , and [Privacy Policy](#) available at [sofarocean.com/legal](https://sofarocean.com/legal).

If you have any questions, contact us on [support@sofarocean.com](mailto:support@sofarocean.com)

**LOS RIOS COMMUNITY COLLEGE DISTRICT**  
**Sole Source Purchase Justification**

Date:

To:

From:

Subject: Justification Requirements for Sole-Source Procurements  
**Requisition No.** 0001032720      **Vendor Name:** SOFAR Ocean Technologies Inc

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**SOLE-SOURCE ITEMS**

Sole-source items are those items which perform a certain function for which no other items are known to exist. In a highly technological society, either patents or a clearly superior product may perform a function that limits you to a sole source. If it is economically advantageous and critical for its use in conjunction with instruction or operation to use such a product, then it is suggested that you do so. Justification for specifying such items is extremely important and should be clearly stipulated. Sole-source situations can be minimized by your using performance specifications and request for quotes (RFQ's).

Competitive bidding is not a thoroughly suitable purchase method for sole-source items. It is best to advertise for bids on an "approved equal" basis; if no bids are offered, proceed to negotiate a fair and reasonable price with the sole source. When only one bid is received, you may have a sole-source situation if you believe that no other competitive sources are available.

Sole-source acquisitions must be justified in sufficient detail to explain the basis for suspending the usual competitive procurement process.

The following represents factors that might justify sole source:

1. What capability does the proposed vendor have that is critical to the specific effort and make the vendor clearly unique compared to other vendors in the same general field?
2. What prior experience of a highly specialized nature does the proposed vendor have that is vital to the proposed effort?
3. What facilities, staffing, and/or equipment does the proposed vendor have that are specialized and vital to the commodities or services required?
4. Does the proposed vendor have a substantial investment that would have to be duplicated at the District's expense by another vendor entering the field?
5. If schedules are involved, why are they critical and why can the proposed vendor best meet them?

The enclosed form should be completed and submitted with your Requisition for justification.

**LOS RIOS COMMUNITY COLLEGE DISTRICT**  
**Sole Source Purchase Justification**

Vendor: SOFAR Ocean Technologies Inc. Requisition No: 0001032720  
Commodity/Service: Spotter + Smart Mooring - Temperature Configuration  
Estimated annual expenditure for the above commodity or service: \$: 16,087

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Pursuant to Purchasing Policy, Sole Source purchase requests & approvals must be performed in advance and shall be supported by written documentation. This form and appropriate supporting documentation fulfills that requirement.

Initial all entries below that apply to the proposed purchase. Attach support documentation justification memo as described below (More than one entry will apply to most sole source products/services for purchase requested).

1. GM SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed).
2. \_\_\_\_\_ SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMENTO AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturers — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed).
3. GM THE PARTS/EQUIPMENT IS NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum).
4. GM THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application).
5. \_\_\_\_\_ THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request).
6. \_\_\_\_\_ CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) PURCHASE CONTRACT NO: \_\_\_\_\_
7. \_\_\_\_\_ "PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER GOVERNMENT ENTITY'S CONTRACTS
8. \_\_\_\_\_ NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests commodities and services to be procured from the vendor identified as the sole source supplier of the service or material described in this sole source justification and is authorized as a sole source for the service or material.

Gregory McCormac 29-Sept 2021  
\_\_\_\_\_  
AUTHORIZED SIGNATURE DATE

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SOLE SOURCE AUTHORIZATION: (PURCHASING USE ONLY)

☐ **APPROVED** ☐ **DISAPPROVED**

By: \_\_\_\_\_ Date: \_\_\_\_\_ Guidelines Div. #: \_\_\_\_\_

# LOS RIOS COMMUNITY COLLEGE DISTRICT

1919 Spanos Court, Sacramento, CA 95825

Phone (916) 568-3071 FAX (916) 568-3145

Purchasing Department

lrccdpurchase@losrios.edu



Sacramento City College

American River College

Cosumnes River College

Folsom Lake College

## CONFLICT OF INTEREST STATEMENT

This is to certify that the undersigned employee(s) has/have no economic interests which may foreseeably be materially affected by having participated in the development of the specifications for service, equipment and/or material represented by the referenced requisition.

*(Pursuant to District Regulation R-8323 and District Policy P-8611*

*This form must be signed and submitted with the Purchase Requisition (GS Form 127) for those transactions listed below.)*

- ❖ Sole Source
- ❖ Professional Service Agreements

- ❖ Service Agreements (GS Form 78: Rev. 2/2012)
- ❖ Selection Committee Recommendations (formal process)

### READ CAREFULLY BEFORE SIGNING:

Gregory McCormac 29-Sept, 2021

Employee/Date

Selection Committee Member/Date

0001032720

Requisition Number

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

OFFICIAL USE ONLY:	
PURCHASE ORDER#	
BUYER/DATE:	





**Sofar Ocean Technologies**  
Pier 50, Shed B, Bulkhead Office  
San Francisco, CA 94158  
+1 (415) 230-2299

September 29, 2020

Zack Dowell  
Instructional Design & Development Coordinator  
Los Rios Community College

Dear Zack:

This letter is offered in support of Quotation #D1065 from Sofar Ocean Technologies, Inc. for the purchase of two (2) Sofar Spotter + Smart Mooring - Temperature Configuration.

Spotter + Smart Mooring -Temperature Configuration is unique in the marketplace due to the combination of both a rapidly deployable, embedded hardware solutions (the Spotter buoy and Smart Mooring), with an integrated front-end and back-end user interface and data portal (the Spotter Dashboard). The Spotter + Smart Mooring - Temperature Configuration's compact and portable design allows it to be deployed from any size boat or personal watercraft, and it can be deployed in either free floating or moored configurations. This differs from legacy technologies in this field, which require complex deployment protocols and are limited to moored configurations due to their large size and the cost and complexity of operation. Spotter also performs onboard data analysis, and supports two-way communication to enable real-time data updates and on-the-fly setting changes. This is a unique combination specifically designed to enable new applications for marine observations and research.

The Spotter + Smart Mooring - Temperature Configuration is a unique product offering with no comparable alternatives currently in the marketplace. Sofar has no distributor relationships in California or elsewhere. Should you have any questions about this letter or about our Quotation #D1065 please feel free to contact me at [nevin.diparlo@sofarocean.com](mailto:nevin.diparlo@sofarocean.com)

Best regards,

Nevin DiParlo  
Senior Sales & Business Development Manager

**Folsom Lake College Innovation Center**

To: Greg McCormac, Joany Harman  
From: Dowell, Zachary  
CC: Linda Santoro, Amira Saati  
Date: 09.24.21  
Re: Sole Source Justification, SOFAR Ocean Spotter + Smart Mooring

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3. The parts/equipment is not interchangeable with similar parts of another manufacturer.

The Spotter is the only self-contained monitoring buoy of its kind, especially in this price point. SOFAR invented and produces the technology, and currently offers the only product in the category. They are the only distributor of the product.

4. This is the only known item or service that will meet the specialized needs of this department or perform the intended function.

Spotter is the only self-contained, small format, integrated water monitoring system of its kind that meets the criteria for our proposed projects and Geosciences collaborations. SOFAR invented and produces the technology, and currently offers the only product in the category. They are the only distributor of the product.