Los Rios Community College District

Purchasing: (916)568-3071 LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 * FAX (916) 286-3636

Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

Supplier: 0000049610 INNOVATIVE UAS

15425 N GREENWAY HAYDEN LOOP

SUITE A-225

SCOTTSDALE AZ 85260

Phone: (480) 427-9959

email: enterprise@innovativeuas.com

PURCHASE ORDER NO 0001120837

Date	Revision	Page
04/14/2022	2	1
Payment Ter	rms Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:		Location / Dept
1035614 DO	WELLZ HANEYB	04ASPH130 SME

Ship To: FOLSOM LAKE COLLEGE

RECEIVING

10 COLLEGE PARKWAY FOLSOM CA 95630 United States

Bill To: LRCCD

Invoice to: acctg-ops@losrios.edu

1919 Spanos Court Sacramento CA 95825-3981

United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	DJI MATRICE 300 RTK	1.00EA	10,599.00	10,599.00	04/23/2022
	PRODUCT: M300-RTK-ESB				
2- 1	MATRICE 300 TB60 INTELLIGENT BATTERY	8.00EA	700.00	5,600.00	04/23/2022
	PRODUCT: M300PART8				
3- 1	MATRICE 300 BS60 INTELLIGENT BATTERY STATION	1.00EA	1,200.00	1,200.00	04/23/2022
	PRODUCT: M300PART5				
4- 1	ZENMUSE L1	1.00EA	13,100.00	13,100.00	04/23/2022
	PRODUCT Z-L1				
5- 1	MATRICE 300 2110 PROPELLER	2.00EA	120.00	240.00	04/23/2022
	PRODUCT M300PART14				
6- 1	GPC MATRICE 300 RTK CASE	1.00EA	899.00	899.00	04/23/2022
	PRODUCT GPC-DJI-M300				
7- 1	TAX	1.00CHG	2,546.86	2,546.86	04/13/2022

Quote # 032222-ICFLCZD1 Date 3.22.2022

> Sub Total Amount Sales Tax Amount Total PO Amount

34,	184	86
	0	00
34,	184	86

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

Los Rios Community College District

Purchasing: (916)568-3071 LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 * FAX (916) 286-3636

Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

Supplier: 0000049610 INNOVATIVE UAS

15425 N GREENWAY HAYDEN LOOP

SUITE A-225

SCOTTSDALE AZ 85260

Phone: (480) 427-9959

email: enterprise@innovativeuas.com

PURCHASE ORDER NO 0001120837

Date	Revision	Page
04/14/202	22	2
Payment Te	erms Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:		Location / Dept
1035614 DO	OWELLZ HANEYB	04ASPH130 SME

Ship To: FOLSOM LAKE COLLEGE

RECEIVING

10 COLLEGE PARKWAY FOLSOM CA 95630 United States

Bill To: LRCCD

Invoice to: acctg-ops@losrios.edu

1919 Spanos Court Sacramento CA 95825-3981

United States

Tax Exempt? N

Line-Sch Item/Description Quantity UOM PO Price Extended Amt Due Date

<u>BU Acct Fd Org Prog Sub Proj Amount BYear</u> GENFD 6490 12 FL.VI.SWPA 09000 00000 485Z 34,184.86 2022

0001035614CHAVEZA08-APR-2022

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at email address: LRCCDpurchase@losrios.com.

https://psreports.losrios.edu/PurchaseOrderInformation.asp

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

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LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

- 1. APPLICABLE LAW: The contract resulting from this order shall be governed by the laws of the State of California.
- 2. COMPLETION OF ORDERS: LRCCD reserves the right to withhold payment until order is completed.
- 3. DISCOUNTS: Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
- 4. INVOICES: Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
- 5. CHANGES: No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
- 6. BILL OF LADING: If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
- 7. TRANSPORTATION CHARGES: Invoices for prepaid transportation charges must be supported by original receipted expense bills
- 8. FOB POINT AND FREIGHT CHARGES: Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
- 9. PATENT INDEMNTIY: The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
- 10. TAXES: Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
- 11. EQUAL OPPORTUNITY EMPLOYER: The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity
- 12. GENERAL SAFETY ORDERS: All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
- 13. INDEMNIFICATION: CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of per arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
- 14. TERMINATION: LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
- 15. ASSIGNMENT: Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
- 16. PUBLIC WORKS PROJECTS: CONTRACTOR must comply with Public Contract Code.
- 17. CA LABOR CODE: Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations.

 Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
- 18. NOTICE: Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact
- 19. INSURANCE: CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability, if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$1M, \$2M, or \$3M AGGREGATE as prescribed by DISTRICT requirements for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage. LRCCD insurance requirements can be viewed on the following website www.losrios.edu/ourchasing.
- 20. DISQUALIFIED EMPLOYEES: CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
- 21. WORK AUTHORIZATION: Prior to LRCCD's acceptance of this Agreement, CONTRACTOR's who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
- 22. WARRANTY: CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/ or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law. CONTRACTOR further represents and warrants that any software/ hardware/ communications system/ equipment provided under this Agreement (collectively 'technology') adheres to the standards and/or specifications as may be set forth in the Section 508 of the Rehabilitation Act of 1973 standards guide and is fully compliant with WCAG 2.0 AA standards for accessibility and compliant with any applicable FCC regulations. If portions of the technology or user experience are alleged to be non-compliant or non-accessible, LRCCD will provide CONTRACTOR with notice of such allegation and CONTRACTOR shall use its best efforts to make the technology compliant and accessible. CONTRACTOR shall indemnify, defend, and hold harmless LRCCD from and against any and all claims, allegations, liabilities, damages, penalties, fees, costs (including but not limited to reasonable attorneys' fees), arising out of or related to allegations the technology is not accessible.
- 23. CERTIFICATION: CONTRACTOR warrants that it is not debarred or suspended, proposed for debanilent or declared ineligible for award of contracts by any Federal, State or local Agency

Requisition

Supplier: INNOVATIVE UAS

15425 N GREENWAY HAYDEN LOOP

SUITE A-225

SCOTTSDALE AZ 85260

United States

Phone: (480) 427-9959

email: enterprise@innovativeuas.com

Ship To: **RECEIVING**

10 COLLEGE PARKWAY

0000049610

OPEN Business Unit: GENFD Reg ID: Date

Page 0001035614 03/29/2022 1

Requisition Name: INNOVATIVE UAS Requester

Zachary Dowell Requester Signature

Buyer: Brenda Haney

Approved:

FOLSOM CA 95630-6798				Entere	ed By:	: 5	SAATIA 2	9-MAR-2022	
Line-Schd	Description			(Quantity	UOM		Price	Extended Amt Due Date
1-1	DJI MATRICE	300 RTK			1	EA		10,599.00	10,599.00 04/05/2022
	PRODUCT: N	1300-RTK-ESB							
ASSET DEPT:	SME	LOCATION:	04ASPH130	CATEGORY:	EQUIP		1	PROFILE	E: EQP:OTHER
2-1	MATRICE 30	TB60 INTELL	IGENT BATTER	Y	8	EA		700.00	5,600.00 04/05/2022
	PRODUCT: N	1300PART8							
ASSET DEPT:	SME	LOCATION:	04ASPH130	CATEGORY:	EQUIP		8	PROFILE	E: EQP:OTHER
3-1	MATRICE 30 STATION	O BS60 INTELL	IGENT BATTER	Υ	1	EA		1,200.00	1,200.00 04/05/2022
	PRODUCT: N	1300PART5							
ASSET DEPT:	SME	LOCATION:	04ASPH130	CATEGORY:	EQUIP		1	PROFILE	E: EQP:OTHER
4-1	ZENMUSE L	ı			1	EA		13,100.00	13,100.00 04/05/2022
	PRODUCT Z	·L1							
ASSET DEPT:	SME	LOCATION:	04ASPH130	CATEGORY:	EQUIP		1	PROFILE	E: EQP:OTHER
5-1	MATRICE 30	0 2110 PROPE	LLER		2	EA		120.00	240.00 04/05/2022
	PRODUCT M	300PART14							

CATEGORY: EQUIP

CATEGORY: EQUIP

1

LOCATION: 04ASPH130

LOCATION: 04ASPH130

GPC MATRICE 300 RTK CASE

PRODUCT GPC-DJI-M300

31,638.00 Sub-total 2,451.94 Est. tax

899.00 04/05/2022

Total Requisition Amount: 34,089.94

899.00

PROFILE: EQP:OTHER

PROFILE: EQP:OTHER

2

1

EΑ

Quote # 032222-ICFLCZD1 Date 3.22.2022

ASSET DEPT: SME

ASSET DEPT: SME

6-1

Approval Signature	Approval Signature	Approval Signature

Requisition

Supplier: INNOVATIVE UAS

15425 N GREENWAY HAYDEN LOOP

SUITE A-225

SCOTTSDALE AZ 85260

United States

Phone: (480) 427-9959

email: enterprise@innovativeuas.com

Ship To: RECEIVING

10 COLLEGE PARKWAY

FOLSOM CA 95630-6798

0000049610

Business Unit: GENFD OPEN
Reg ID: Date

Req ID: Date Page 0001035614 03/29/2022 2

Requisition Name: INNOVATIVE UAS Requester Zachary Dowell

Requester Signature

Buyer: Brenda Haney

Approved:

Entered By: SAATIA 29-MAR-2022

Line-Schd Description Quantity UOM Price Extended Amt Due Date

<u>BU</u> <u>Acct</u> <u>Fd</u> <u>Org</u> <u>Prog</u> <u>Sub</u> <u>Proj</u> <u>Amount</u> GENFD 6490 12 FL.VI.SWPA 09000 00000 485Z 31,638.00

Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: SWP - regional makerspace

Project Grant: 485Z

Program Director: G. McCormac/V. Maryatt Program Goal: improve student access/outcomes

Approval Signature	Approval Signature	Approval Signature



www.innovativeuas.com | ENTERPRISE: +1 (480) 427-9959 Ext 4

ENTERPRISE INQUIRY: enterprise@innovativeuas.com

15425 N Greenway Hayden Loop Suite A225 Scottsdale, AZ 85260

VALID FOR 30 DAYS FROM DATE OF QUOTE

Arizona State Contract CTR047229

Ship To:

Innovation Center at Folsom Lake College **Order Date:** March 22, 2022 Name Zack Dowell

Quote Number: 032222-ICFLCZD1 Attention Bill To:

Address

Innovation Center at Folsom Lake College Name Address Attention Zack Dowell Address

(916) 608-6605 Address Phone

Email DowellZ@flc.losrios.edu Address

Product	Description	Order Quantity	MSRP (Each)	Total (Each)	Subtotal
M300-RTK-ESB	DJI Matrice 300 RTK	1	\$10,599.00	\$10,599.00	\$10,599.00

DESCRIPTION: DJI's latest commercial drone platform takes inspiration from modern aviation systems. Offering up to 15 km of transmission distance, up to 55 minutes of flight time, 6 Directional Sensing & Positioning, an IP45 protection rating, advanced AI capabilities, and supporting up to 3 payloads simultaneously, the M300 RTK sets a whole new standard by combining intelligence with high performance and unrivaled reliability. Compatible with the Zenmuse H20T, H20, XT2, and Z30. Includes Enterprise Shield Basic.

IN THE BOX:

- (1) DJI Matrice 300 RTK Aircraft
- (1) DJI Smart Controller Enterprise
- (1) WB37 Intelligent Battery for Smart Controller
- (1) USB Charger
- (1) USB-C Cable
- (2) 2110 Propeller (CW)
- (2) 2110 Propeller (CCW)
- (2) Landing Gear
- (1) Spare Stick Cover (pair)
- (2) Spare Propeller Holder
- (4) Spare Gimbal Damper
- (1) USB Cable (with Double A Ports)
- (1) Vision System Calibration Plate
- (1) Carrying Case
- (1) Smart Controller Lanyard
- (1) Rubber Port Cover (Set)
- (1) Screws and Tools

M300Part8	Matrice 300 TB60 Intelligent Battery	8	\$700.00	\$700.00	\$5,600.00
M300Part5	Matrice 300 BS60 Intelligent Battery Station	1	\$1,200.00	\$1,200.00	\$1,200.00
Z-L1	Zenmuse L1	1	\$13,100.00	\$13,100.00	\$13,100.00
M300Part14	Matrice 300 2110 Propeller	2	\$120.00	\$120.00	\$240.00
GPC-DJI-M300	GPC Matrice 300 RTK Case	1	\$899.00	\$899.00	\$899.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00
		0	\$0.00	\$0.00	\$0.00

NAME PRINTED

www.innovativeuas.com ENTERPRISE: +1 (480) 427-9959 Ext 4 **ENTERPRISE INQUIRY:** enterprise@innovativeuas.com

15425 N Greenway Hayden Loop Suite A225 Scottsdale, AZ 85260

		DATE			
IGNATURE		DATE			
	e to our terms and conditions, and have read provided in this document to anyone outside				
rust as your Unmanned S ore line of support.	ystems provider allows us to return the supp	oort in return. As a top t	ier dealer for the brand	ds we sell, we are your	
	ve UAS would like to thank you for choosing				
	conducted in Arizona are subject to local and state	e tax. This may not be add	ed to the quote, but may	:	*Advertised Pr
edit or debit card.	due prior to shipment, unless terms have been ext stems are final. Returns of unopened items in the			Innovative UAS will mat Authorized DJI Enterprise	
ve the billing and shipping				Subtotal:	\$34,184.
				Shipping:	\$0.
				Sales Tax:	\$2,546.
				Discount:	\$0.0
				MSRP:	\$31,638.
		0	\$0.00	\$0.00	\$0.
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
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		0	\$0.00	\$0.00	\$0.
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00	\$0
		0	\$0.00	\$0.00 \$0.00	\$0.
		0	\$0.00	\$0.00	\$0. \$0.
			40.00	#0.00	40

TITLE

Estimate



Drone Nerds Inc. 5553 Anglers Ave. Suite #109 Ft. Lauderdale FL 33312 United States P: 786-708-7807 www.DroneNerds.com

Order #	EST402650628
PO Ref.	
Order Date	3/25/2022
Customer	Folsom Lake College
Currency	US Dollar

Contact:

Folsom Lake College gordonp@losrios.edu other: (916) 568-3149

Bill To:

Zachary Dowell Folsom Lake College 10 College Parkway Folsom CA 95630 United States Ship To:

Zachary Dowell Folsom Lake College 10 College Parkway Folsom CA 95630 United States

Qty	Item / Description	Unit Price	Amount
1	M300RTK-COMBO-SP DJI Matrice 300 RTK Combo (Shield Basic) DJI Matrice 300 RTK Combo (Shield Basic) Item ID:7145	13,199.00	13,199.00
6	CP.EN.00000262.01 DJI Matrice 300 Series TB60 Intelligent Flight Battery DJI Matrice 300 Series TB60 Intelligent Flight Battery Item ID:7363	700.00	4,200.00
1	ZENMUSEL1-CAREBASIC Zenmuse L1 (NA) with Care Enterprise Basic (L1) Item ID:8555	13,100.00	13,100.00
2	CP.EN.00000270.01 DJI Matrice 300 Series 2110 Propellers DJI Matrice 300 Series 2110 Propellers Item ID:7369	120.00	240.00
1	M300-2800W-01 HPRC2800W for DJI MATRICE 300 RTK HPRC2800W for DJI MATRICE 300 RTK Item ID:5900	845.00	845.00
1	WHITEGLOVE Drone Nerds White Glove Service Drone Nerds White Glove Service -Battery Test -Firmware Update -Activation / Flight Test Item ID:644	0.00	0.00
12		Subtotal	31,584.00
		Discount Total	0.00
		S & H	0.00
		Tax Total (0%)	2,763.60
		Total	34,347.60

Estimate



Additional Details:

Drone Nerds adher to all manufacturers pricing policies in order to maintain our authorized dealer status. As a result we are able to provide the highest level of manufacture authorized service and support.



Prepared by:
Derek Wheeler
DSLRPros.com
sales@dslrpros.com

Date Created: 2021-07-13 22:54:23

Prepared for:

Zachary Dowell
Folsom Lake College

Quote ID: SE8N4-FPGH6-FFVVM-JAI9H



Name	Price	QTY	Subtotal	Тах
DJI Matrice 300 RTK (Aircraft Only) 1x Aircraft Body 1x DJI Smart Controller Enterprise 1x DJI Care Enterprise Basic (year) 1x USB Charger 1x USB-C Cable 1x WB37 Intelligent Battery 2x 2110 Propeller (CW) 2x 2110 Propeller (CCW) 1x Spare Stick Cover (pair) S-DJI-M300-ACO	\$10,599.00	1	\$11,526.41	\$927.41
DJI TB60 Intelligent Flight Battery 2x Batteries required for each flight S-DJI-TB60	\$700.00	8	\$6,090.00	\$490.00



DJI Matrice 300 - Intelligent Battery Station TB60 (Part No.5) Dimensions: 19.7 x 15.9 x 9.9 inch Net Weight: 18.5 lb Maximum Capacity: TB60 Intelligent Flight Battery × 8 WB37 Intelligent Battery × 4 Input: 100-120 VAC, 50-60 Hz / 220-240 VAC, 50-60 Hz Max Input Power: 1070W Output Power: 100-120V: 750W 220-240V: 992W Operating Temperature: -4°F to 104°F S-DJI-BSTB60	\$1,200.00	1	\$1,305.00	\$105.00
DJI Zenmuse L1 - Lidar + RGB Survey Camera • Fully integrated LiDar and RGB Camera • Point cloud live view • One-stop post-processing with DJI Terra • Ideal for high-accuracy surveying • 5cm Vertical Accuracy / 10cm Horizontal Accuracy • Includes 6-month trial of DJI Terra S-DJI-ZL1	\$13,100.00	1	\$14,246.25	\$1,146.25



DJI Matrice 300 - 2110 Propeller (Part No.14) • 1x (Pair) Matrice 300 Propellers (1x CW, 1x CCW) S-DJI-M300-2110P	\$120.00	2	\$261.00	\$21.00
GoProfessional Cases Matrice 300 Case	\$899.00	1	\$977.66	\$78.66
Firmware Upgrade Service - Activation of the product(s), upgrading to the latest available firmware, and delivered ready to fly. V-NB-FIRM-UPG FIRMWARE UPGRADE	\$0.00	1	\$0.00	\$0.00
1 Day Free Hardware Training (Your Location) To ensure that you are familiar with everything the M300 can do, we are now including a FREE day of hands-on training with every M300 purchase. Our experienced and knowledgeable instructor will travel to you for an in- depth introductory course on the M300 so that you can fly safely and confidently. T-NB-1DF	\$0.00	1	\$0.00	\$0.00



FREE Lifetime Customer Care & Technical Support Via Phone, Email & Chat	\$0.00	1	\$0.00	\$0.00
Enterprise Concierge Assist Our customer care team is here to make sure that your aftersales experience is as seamless as the original transaction. We will assist our clients through the Enterprise Care deductible process (if applicable) as well as any warranty or not warranty related issues. We're here to help facilitate your success! *** Normally a \$500 Service *** S-ECA-EUAS	\$0.00	1	\$0.00	\$0.00
Shipping & Handling				
Ground Shipping	\$0.00	1	\$0.00	\$0.00

Subtotal \$34,406.33

Total \$34,406.33



Signatures

Again, we want to thank you for purchasing your equipment or services with DSLRPros.com. By signing below you agree to our terms and conditions and have read and understand the pricing provided. You also agree not to share the information & pricing provided in this document to anyone outside of your organization. https://www.dslrpros.com/terms-of-use

Signature	Date
Name	Title