

COMPLETED

Los Rios Community College District

PURCHASE ORDER NO 0003018950

Purchasing: (916)568-3071 * FAX (916) 568-3145
LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 * FAX (916) 286-3636
Acctg-ops@losrios.edu

| | | |
|---|--|---|
| Date 10/27/2021 | Revision | Page 1 |
| Payment Terms NET 30 | Freight Terms Shipping Point | Ship Via Best Method |
| Reference: 3007379 BARNES-LIGUORIK ROUILL | | Location / Dept 04FLC PRNTSVC |

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

Supplier: 0000049644
FORMAX LLC
1 EDUCATION WAY
DOVER NH 03820

Phone: (800) 232-5535
Fax: (603) 743-6366

email:

Ship To: FOLSOM LAKE COLLEGE
RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630-6798
United States

Bill To: LRCCD
Invoice to: acctg-ops@losrios.edu
1919 Spanos Court
Sacramento CA 95825-3981
United States

| Tax Exempt? | N | Use Tax Applicable: | Y | Line-Sch | Item/Description | Quantity | UOM | PO Price | Extended Amt | Due Date |
|--------------------|----------|----------------------------|----------|-----------------|--|-----------------|------------|-----------------|---------------------|-----------------|
| | | | | 1- 1 | COLOR PRINTER - FORMAX COLORMAX8 DIGITAL | 1.00 | EA | 17,331.00 | 17,331.00 | 11/10/2021 |

INCLUDES:

- PRINTER
- FULL SET OF INKS
- PRINthead
- ON-SITE INSTALLATION AND TRAINING
- DOCK-TO-DOCK SHIPPING
- 90-DAY FACTORY WARRANTY

PER QUOTE DATED 10-14-21

GSA CONTRACT# GS-025F-0072N

PER PO TERMS AND CONDITIONS ITEM #19 CONTRACTOR IS TO PROVIDE PROOF OF INSURANCE CERTIFICATES LISTING LRCCD AS ADDITIONALLY INSURED. HOLDER IS LRCCD, 1919 SPANOS CT., SACRAMENTO, CA 95825. EMAIL TO LRCCDPURCHASE@LOSRIOS.EDU. NO HARD COPY IS REQUIRED.

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature
AUTHORIZED SIGNATURE ON
PO TOTAL PAGE

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

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| 10/27/2021 | | 2 |
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| Line-Sch | Item/Description | Quantity | UOM | PO Price | Extended Amt | Due Date |
|----------|------------------|----------|-----|----------|--------------|----------|
|----------|------------------|----------|-----|----------|--------------|----------|

FLC RECEIVING HOURS: M-F, 7:30AM - 4PM

PAID

CHECK #: 18674.15

DATE: 1/11/22

AMOUNT \$: 18674.15

VOUCHER #: 0046336

| | |
|-------------------------|-----------|
| Sub Total Amount | 17,331.00 |
| Sales Tax Amount | 0.00 |
| Total PO Amount | 17,331.00 |

| <u>BU</u> | <u>Acct</u> | <u>Fd</u> | <u>Org</u> | <u>Prog</u> | <u>Sub</u> | <u>Proj</u> | <u>Amount</u> | <u>BYear</u> |
|-----------|-------------|-----------|------------|-------------|------------|-------------|---------------|--------------|
| COPFD | 6490 | 41 | FL.VA.PRNT | 71000 | 70239 | 041A | 17,331.00 | 2022 |

0003007379CHAVEZA25-OCT-2021

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature



Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

Requisition

Supplier: MISCELLANEOUS 0000003680

 ***** CA 95825
 United States

email:

Ship To: RECEIVING
 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798

| | | |
|----------------------------------|------------|-------------|
| Business Unit: COPFD | | OPEN |
| Req ID: | Date | Page |
| 0003007379 | 10/21/2021 | 1 |
| Requisition Name: | | |
| FLC Formax env. printer | | |
| Requester | | |
| Kathy Barnes-Liguori | | |
| Requester Signature | | |
| Buyer: Brenda Haney | | |
| Approved: | | |
| Entered By: BARNES-K 21-OCT-2021 | | |

| Line-Schd | Description | Quantity | UOM | Price | Extended Amt | Due Date |
|---|---|----------|-----|-----------|--------------|----------|
| 1-1 | FORMAX COLORMAX8 DIGITAL COLOR PRINTER | 1 | LOT | 17,331.00 | 17,331.00 | |
| ASSET DEPT: PRNTSVC LOCATION: 04FLC CATEGORY: OFFICE 1 PROFILE: EQP:OTHER | | | | | | |

17,331.00 Sub-total
1,343.15 Est. tax

Total Requisition Amount: 18,674.15

FORMAX LLC, In care of Power Business Technology
 GSA Contract GS-025F-0072N
 FORMAX, 1 Education Way, Dover, NH 038201
 Power Business Technology, 1020 Winding Creek Rd, Ste 150, Roseville, CA 95678

ADDITIONAL QUOTES ATTACHED.

| <u>BU</u> | <u>Acct</u> | <u>Fd</u> | <u>Org</u> | <u>Prog</u> | <u>Sub</u> | <u>Proj</u> | <u>Amount</u> |
|-----------|-------------|-----------|------------|-------------|------------|-------------|---------------|
| COPFD | 6490 | 41 | FL.VA.PRNT | 71000 | 70239 | 041A | 17,331.00 |

| | | |
|---------------------------|---------------------------|---------------------------|
| Approval Signature | Approval Signature | Approval Signature |
|---------------------------|---------------------------|---------------------------|



October 14, 2021

Folsom Lake College
10 College Parkway
Folsom, CA 95630

Offered on GSA contract GS-025F-0072N

Purchase Order will be made out to Formax “In Care of Power Business Technology”

FORMAX ColorMax8 Digital Color Printer

Standard GSA = \$17,331

Machine’s Cost includes:

- Printer
- Full set of inks
- Printhead
- On-site installation and training
- Dock-to-dock shipping (explained below)
- 90-day factory warranty

Optional ANNUAL SERVICE AGREEMENT (Service after 90 DAYS):

\$1,950

- Up to 5 years can be purchases at the time of the machine order
- Covers 24-hour on-site business day response time if needed
- Option to defer purchase until later if needed

The machine shipping cost is included in the price:

- This inclusive shipping is based on this machine going to a raised loading dock, fork-lift, and/or appropriate means to safely receive the palletized 150-pound shipment safely off the truck and to ground level.
- If the delivery location does not have the ability to receive this freight delivery, a lift-gate is available that will safely get this machine to ground level for you:
 - **Lift-Gate fee: \$125**

Additional Supplies:

- | | |
|-----------------------------------|-------|
| • CJ-20 ColorMax Memjet Printhead | \$503 |
| • CJ-21 250ml Ink Tank - Cyan | \$222 |
| • CJ-22 250ml Ink Tank - Yellow | \$222 |
| • CJ-23 250ml Ink Tank - Magenta | \$222 |
| • CJ-24 250ml Ink Tank - Black | \$222 |

CJ-16 Cabinet

- \$1,738
- S&H: Included if going to loading dock/fork-lift
 - Same considerations apply as before regarding lift-gate

FORMAX[®]

ColorMax8 HIGH-SPEED DIGITAL COLOR PRINTER



powered by  **memjet**

The ColorMax8 Digital Color Printer combines the latest in inkjet technology with the capacity to produce full-bleed, full-color mailing and packaging solutions. In addition to envelope printing and addressing, the wider, flatter paper path allows users to print on stuffed envelopes, 10" x 13" flats, chipboard, corrugated cardboard, cartons, padded envelopes and more, up to 3/8" thick. All of this is achieved with class-leading low cost per piece and total cost of ownership.

An intuitive 7" color touchscreen provides greater control over the entire print process, displaying image preview, system status and offering access to common functions and settings. Plus, the stored jobs feature holds up to 60 GB of print jobs which can be easily recalled. The enhanced top-loading media feeder has a capacity of up to 575 #10 envelopes, and can feed materials up to 10.5" x 17".

The ColorMax8's Memjet[®] print head has 70,400 ink nozzles and no moving parts, which offers higher speeds, lower ink and maintenance costs and less noise. The ColorMax8 produces full-color CMYK output, up to 16.8 million colors, on a variety of paper stocks and sizes, with full-bleed capability on media up to 8.5" wide. It can print 1600 x 1600 dpi at 6 inches per second, and 1600 x 800 dpi at 12 inches per second.

With its thermal inkjet technology, it doesn't require heat or contact to create an image, so it can safely be used with pre-printed envelopes and windowed envelopes without damaging the window or marring the original image. High-capacity ink tanks and fully-automated print head cleaning ensure optimum print quality throughout print runs. The ColorMax8 also features front access to the ink tanks for quick and easy tank changes.

Optional cmColor RIP Software provides a range of tools to automate production, manage jobs and deliver professional quality color control.

The ColorMax8 joins the ColorMax Digital Printer line and brings a whole new level of colorful capabilities.

Operating Features

7" Color Touchscreen: Intuitive control panel interface with image preview, system status, and access to common functions and settings

Fast Processing: Prints up to 8,000 #10 envelopes per hour

Addressing and Variable Data: Letterhead, invitations, window/non-window envelopes, invoices, postage, barcodes and more

Accommodates Media Up to 3/8" Thick: Wide, flat paper path handles stuffed envelopes, 10x13 flats, chipboard, corrugated cardboard, cartons, padded envelopes, pharmaceutical pill packs, and more

Electronic Thickness Control: Set the paper path thickness via the touchscreen control panel

Top-Loading Feed System: Holds up to 575 #10 envelopes, and media up to 10.5" x 17"

Stored Jobs: Holds up to 60 GB of print jobs, ready to be recalled at any time

Accurate Feeding: Pressure roller transport system with star rollers

Printing Features

Full-Color High-Resolution Printing: CMYK output, up to 1600 x 1600 dpi

Full-Bleed: Up to 8.5" wide

High-Capacity Ink Tanks: Cyan 250ml, Magenta 250ml, Yellow 250ml, Black 500ml

Easy Ink Access: Clamshell design provides easy front access to ink tanks

Up to 16.8 Million Colors

Fixed Print Head: Single 8.77" bar spans the width of the printing surface

Technical Features

Automated Print Head Maintenance: Cleaning and capping station automatically maintains print quality

TruType or Postscript System Fonts

USB and Ethernet PC Interface

Electronic Firmware Updates via PC Connection

Memjet™ Technology: Innovative print head has no moving parts, features 70,400 color ink nozzles for higher speeds, lower ink costs and less noise than standard print heads

Options

Output Conveyor Stacker: Keeps printed materials neat for further processing

cmColor RIP & Color Match Software: Provides a range of color management tools

Specifications

| | | |
|---------------------|--|--|
| Print Quality: | Up to 1600 x 1600 dpi @ 6 inches per second, up to 1600 x 800 dpi @ 12 ips | |
| Speed: | Up to 3,600 per hour 11" sheet Up to 8,000 per hour # 10 envelope (landscape) | |
| Duty Cycle: | Up to 400,000 prints per month | |
| Material Size: | Min: 3" W x 4" L Max: 10.5" W x 17" L | |
| Material Thickness: | Up to 3/8" (10 mm) | |
| Print Area: | Up to 8.77" x 40" with full bleed capability under 8.6" | |
| Ink Tank Capacity: | Cyan 250ml, Magenta 250ml, Yellow 250ml, Black 500ml | |
| Color Matrix: | Up to 16.8 million colors | |
| Job Storage: | Up to 60 GB of saved jobs | |
| Hardware Required: | Windows-based PC, XP and newer | |
| PC Interface: | USB & Ethernet | |
| Firmware Update: | Electronic firmware update downloads via PC connection | |
| Fonts: | All available TruType or Postscript system fonts | |
| Dimensions: | 34" L x 22" W x 21" H With conveyor stacker: 81" L x 20" W x 18" H | |
| Weight: | 120 lbs | |
| Electrical: | 110-240VAC 60Hz / 2A | |
| Certifications: | UL approved, CE declared | |



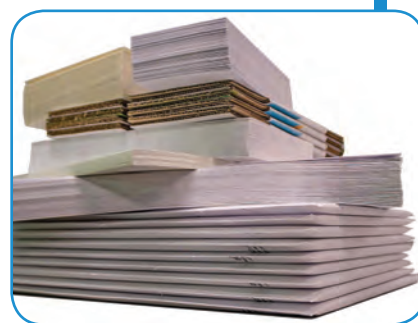
Intuitive 7" color touchscreen displays system status, image preview, and provides access to stored jobs



Memjet® print head has 70,400 ink nozzles for higher speeds, lower ink use and less noise than standard print heads



Clamshell design offers easy front access to ink tanks and paper path



Wide, flat paper path allows for printing on stuffed envelopes, 10x13 flats, chipboard, cartons, padded envelopes and more

Formax - New Hampshire, USA
www.formax.com

Local Dealer:

New IntoPrint MP200



IntoPrint

Included Accessories

- IntoPrint MP200 Envelope Printer
- Envelope Feeder
- Output Conveyor
- Full Size Toner Set
- Frieght
- Onsite Install and Training
- 2-Year Manufacturer Warranty

Sale Price: \$17,995.00

Supplied pricing does not include applicable taxes

Optional Accessories

EFI FieryPro Server (\$8,195.00)

| | | |
|---------------|-------|--------------|
| Black Toner | \$145 | 38,000 Yield |
| Cyan Toner | \$270 | 38,000 Yield |
| Magenta Toner | \$270 | 38,000 Yield |
| Yellow Toner | \$270 | 38,000 Yield |

| | | |
|--------------|-------|---------------|
| Black Drum | \$300 | 120,000 Yield |
| Cyan Drum | \$500 | 120,000 Yield |
| Magenta Drum | \$500 | 120,000 Yield |
| Yellow Drum | \$500 | 120,000 Yield |
| Belt | \$327 | 450,000 Yield |
| Fuser | \$432 | 150,000 Yield |
| Waste | \$23 | |

Service & Supplies

Additional 1-Year Warrenty (\$1,995.00)

- * Equipment requires laser safe window envelopes
- *Prints on Digital Safe Carbonless Sheets
- *Caltronics direct Support for time and materials rate is \$224 includes 2 hours, \$99 per additional hours

Media Handling:

A2, A6, A7, A8, A10, Invitation, Com-9, Com-10, Monarch, 6X9, 7X9, 9X12, 10X13, 10X15, Custom size range
Custom size range: 2.5" X 4.5" to 13" X 15"
Paper Trays: Tabloid extra (12" X18"), Tabloid (11" X 17"), Legal, Letter, Executive, 3" x 5" Index Cards

Equipment Purchase Agreement

Date March 12, 2021

Buyer (Firm Name) LOS RIOS COMM COLLEGE Phone 916-568-3065

ADDRESS 1919 SPANOS CT SACRAMENTO CA 95825
Street City State Zip Code

SHIP TO SAME
Street City State Zip Code

Buyers Purchase Order No. ACCT#211200111

Ship Via Ground Transportation Prepaid Collect Prepaid & Additional

| Quantity | Description | Model or Part No. | Unit Price | Amount |
|----------|---|-------------------|------------|-------------|
| 1 | XanteEnpress Digital Multi-Media Production Press 110V with Enterprise Feeder System, Stand & Conveyor Includes Hard Drive, Duplexer & Iqueue Ultimate Software & Starter Kit | 500-100980 | | \$18,995.00 |
| 1 | Freight | | | \$350.00 |
| 1 | On-site Installation & Training - Kelly Paper Certified Technician | | | \$750.00 |
| 1 | *1 - 4 Additional Years Extended Warranty Available Upon Request (Optional) | | | |

Payment terms: Payment in full at order placement via cashier's check or ACH, add 3% to total if paying by credit card.

| | | |
|---|--|---------------------|
| Equipment to be taken in on trade (if any) Name and Serial number: | Equipment Price | \$ 18,995.00 |
| | Sales Tax 7.75% | \$ 1,472.11 |
| | Installation | \$ 750.00 |
| | Shipping | \$ 350.00 |
| Special Instructions: | | \$ |
| | Total Cash Price | \$ 21,567.11 |
| | ___% Upon Order | \$ 0.00 |
| | ___% Payable upon notification of shipment | \$ 0.00 |
| | ___% Payable prior to start of installation | \$ 0.00 |
| | ___% Payable upon completion of installation | \$ 0.00 |
| Kelly Paper is not responsible for any Rigging, Electrical, Site Preparation or Installation unless included in purchase price. | TOTAL BALANCE \$ | 21,567.11 |

KELLY | PAPER®
 Members of Central National-Gottesman Inc

288 Brea Canyon Road
 City of Industry, California 91789
 909.859.8200 • 909.859.8909 Fax

All orders are subject to acceptance at Kelly Paper offices in City of Industry, California.

Buyers Acceptance:

Buyer Name: _____

Signature _____
Name Title

Date _____

TERMS AND CONDITIONS OF SALE

General. The terms and conditions on both sides of this form shall be the complete and exclusive terms and conditions applicable to the agreement between Kelly Paper Company and Buyer. Kelly Paper Company ("Kelly Paper") shall not be bound by Buyer's terms and conditions unless expressly agreed to in writing. In the absence of written acceptance of these Terms and Conditions by Buyer, either acceptance of or payment for the equipment shall constitute Buyer's acceptance of these Terms and Conditions. Kelly Paper reserves the right to accept or reject all orders received by it and all orders can be accepted only at the Kelly Paper Company office in City of Industry, CA.

OSHA Regulations. Employees of operators of equipment are required to follow applicable OSHA regulations. Buyer further understands that OSHA requires that operators of equipment must be trained and authorized. Buyer will only permit properly trained operators to use any equipment purchased by Buyer.

Price. Prices are F.O.B. carrier's equipment at [manufacturer warehouse]. Prices are exclusive of all taxes – federal, state or local which shall be the responsibility of the Buyer. If there is a delay in completion or shipment of order, due to any change requested by Buyer, or as a result of any delay on Buyer's part in furnishing information necessary for completion of the order, the price initially agreed upon at time of acceptance is subject to change.

Delivery/Installation Dates. The promised delivery and installation dates are the best estimate possible, based upon information currently available. Kelly Paper shall have no liability for any damages, including lost profits or incidental or consequential damages due to delays. If any contingency beyond the control of Kelly Paper occurs that prevents Kelly Paper from shipping the equipment on time, Kelly Paper may allocate production and delivery among Kelly Paper customers without liability.

Payment. Payment shall be net 10 days date of shipment unless otherwise agreed to in writing. Production, shipment, and delivery shall at all times be subject to the approval of Kelly Paper credit department. Kelly Paper reserves the right at any time to modify or withdraw credit terms without notice and to require guarantees, security, or payment in advance of the amount of the credit involved.

Title/Risk of Loss. Title to all equipment shall remain in Kelly Paper until the complete purchase price and all additional costs and charges, as adjusted, are paid by Buyer. Kelly Paper retains a security interest in, and the right to repossess, any such equipment until it is paid in full. Risk of loss shall pass to Buyer upon delivery of the equipment to carrier.

Changes. Any change order requested by Buyer will not be considered effective until mutual agreement has been reached between Buyer and Kelly Paper as to the effect of any changes in prices, delivery, and other conditions of the order.

Inspection and Notice of Defect. Unless otherwise specified, the equipment to be furnished hereunder shall be subject to manufacturer's standard inspection at the place of manufacture. If inspection by the Buyer at the place of manufacture is provided for, Buyer's inspectors shall be deemed agents of Buyer to accept the equipment on Buyer's behalf regardless of deviation from formal specifications. Buyer shall be responsible for supplying all consumables used in connection with the installation and testing of the equipment. Notice of any defects or claims of any nature (except warranty) must be made within 10 days of delivery. Returns will not be accepted for any reason without Kelly Paper's prior written authorization.

New Equipment Warranty. The manufacturer's standard published warranty in effect at the time of shipment for the particular new equipment shall apply. THE MANUFACTURER'S WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, WHETHER WRITTEN, ORAL, IMPLIED OR STATUTORY, INCLUDING ANY WARRANTY OF MERCHANTABILITY AND WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE.

Used Equipment Warranty. All used equipment is sold on an "as is, where is" basis without any warranties, ALL WARRANTIES, WHETHER WRITTEN, ORAL, IMPLIED OR STATUTORY WITH RESPECT TO SUCH USED EQUIPMENT, INCLUDING ANY WARRANTY OF MERCHANTABILITY AND WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED.

Limitation of Liability. Buyer acknowledges that the price quoted for the equipment is in consideration of limiting Kelly Paper's warranties and liability. In the event Buyer claims that Kelly Paper has breached any of its obligations under this agreement, whether in warranty or otherwise, Kelly Paper may request and require return of the equipment and refund the Buyer's purchase price upon Kelly Paper's receipt of the returned equipment. If Kelly Paper so requests the return of the equipment, the equipment shall be redelivered per Kelly Paper's instructions at Kelly Paper's expense. In such event, Kelly Paper shall absolutely have no further obligation to Buyer, except to refund the purchase price. THE REMEDY PROVIDED FOR IN THIS PARAGRAPH SHALL CONSTITUTE THE SOLE RECOURSE OF BUYER AGAINST KELLY PAPER FOR BREACH OF ANY OF KELLY PAPERS' OBLIGATIONS UNDER THE AGREEMENT, WHETHER THE CLAIM IS MADE IN TORT, CONTRACT, OR IN ADMIRALTY, INCLUDING CLAIMS BASED ON CONTRACT, TORT, WARRANTY, NEGLIGENCE OR OTHERWISE. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL KELLY PAPER BE LIABLE FOR INCIDENTAL, SPECIAL OR INDIRECT OR CONSEQUENTIAL DAMAGES, NOR SHALL KELLY PAPERS' LIABILITY FOR ANY CLAIMS OR DAMAGE ARISING OUT OF OR CONNECTED WITH THE AGREEMENT WITH BUYER, OR THE MANUFACTURE, SALE, DELIVERY, OR USE OF THE EQUIPMENT EXCEED THE PURCHASE PRICE THEREOF.

Patent, Trademark or Copyright Infringement. In the event equipment is manufactured from patterns, plans, drawings, or specifications furnished by Buyer, Buyer shall indemnify Kelly Paper against and save harmless Kelly Paper from all loss, damage and expense arising out of any suit or claim against Kelly Paper for infringement of any patent, trademark, or copyright because of the manufacture of such equipment or because of the use or sale of such equipment by any person. At Kelly Paper's option, upon receipt from Kelly Paper of written notice of any such suit or claim, Buyer shall appear in and assume the defense of the litigation, terms and conditions of sale.

Proprietary Information - Confidentiality. Any specifications, drawings, plans, notes, instructions, engineering notices, or technical data of Kelly Paper or the manufacturer furnished to Buyer shall be deemed to be incorporated herein by reference the same as if fully set forth. Kelly Paper or the manufacturer shall at all times retain title to all such documents, and Buyer shall not disclose such to any third party without Kelly Paper and the manufacturer's prior written consent. Upon Kelly Paper's request, Buyer shall promptly return to Kelly Paper all such documents and copies thereof.

Termination. Kelly Paper may terminate this agreement upon immediate written notice to Buyer on the happening of any of the following events: (a) Failure of Buyer to accept delivery of equipment or to pay any indebtedness or installment to Kelly Paper when due, accompanied by a failure within ten (10) days after demand therefor, to fully pay the same or provide assurance of payment satisfactory to Kelly Paper; (b) Failure by Buyer to honor any promise or perform any obligation on Buyer's part contained in this agreement other than the payment of any indebtedness to Kelly Paper, after Buyer shall have been notified by Kelly Paper of such failure and in Kelly Paper's opinion shall have failed to correct the same within twenty (20) days after receipt of such notice; (c) Repetition by Buyer of a failure which is the same or substantially the same as the one previously corrected by Buyer after notice is provided in subparagraph (a) above; (d) The material inaccuracy of any information set forth in any application, claim, schedule, certificate, or other document heretofore or hereafter furnished by Buyer to Kelly Paper; and (e) if Buyer shall cease to function as a going concern, or makes an assignment for the benefit of creditors, or any proceeding under any federal or state bankruptcy, receivership or insolvency laws is instituted by or against Buyer, or the liquidation, dissolution, merger or consolidation of Buyer occurs, or a receiver or trustee for Buyer or any of its assets or property is appointed or applied for. Buyer may terminate this agreement only upon prior written notice to Kelly Paper. All canceled orders shall be subject to a cancellation charge equal to 15% of the original order. Termination shall not release or affect, and this agreement shall remain fully operative as to, any obligations or liabilities incurred by Buyer prior to the effective date of such termination; provided, that all indebtedness of Buyer to Kelly Paper shall become immediately due and payable on the effective date of termination without demand, and Kelly Paper may deduct from any sums it owes to Buyer sums owed by Buyer to Kelly Paper. Any orders received from Buyer, whether or not accepted by Kelly Paper, which have not been shipped prior to Buyer's receipt of notice of termination or the effective date of termination or expiration, whichever shall occur first, shall only be shipped C.O.D., or cash in advance.

Tooling. Unless otherwise agreed to in writing, all tooling shall remain the property of Kelly Paper or the manufacturer of the equipment.

Government Contract or Conditions. If Buyer's purchase order contains a U.S. government contract number and orders products to be used in the performance of the contract, those clauses of applicable U.S. government procurement regulations mandatorily required by federal statute to be included in U.S. subcontracts shall be incorporated herein by reference.

Modifications. In the event Buyer (or its employee or agent) modifies the equipment sold hereunder without the express written consent of Kelly Paper, including, without limitation, the modification or removal of any safety devices from the equipment, or Buyer fails to implement any changes in the equipment directed by Kelly Paper, Buyer agrees to indemnify, defend and hold Kelly Paper harmless from any and all claims, demands, suits, costs (including reasonable attorneys fees and costs of suit), and expenses incurred thereby, whether in contract, tort, or otherwise resulting from such modification.

Miscellaneous. Buyer's rights and obligations hereunder may not be assigned or delegated without the prior written consent of Kelly Paper. Kelly Paper may freely assign its rights and obligations, this agreement shall be governed by and construed in accordance with the Uniform Commercial Code as adopted by California and Buyer consents to personal jurisdiction in the State of California, County of Los Angeles in any action arising out of this agreement. This agreement is the entire agreement between Buyer and Kelly Paper and supersedes all prior written or oral agreements with respect to the subject matter hereof. No other agreements or statements shall be binding on Kelly Paper unless reduced to writing signed by an authorized representative of Kelly Paper. The invalidity of any part of these Terms and Conditions shall not affect the validity of the remaining provisions. All claims or suits against Kelly Paper must be made within one (1) year of the date the cause of action has accrued (regardless of when they were discovered) or be forever barred. No waiver shall be effective against Kelly Paper unless Kelly Paper agrees to same in writing. Kelly Paper's waiver of any term or condition in any instance, shall not be deemed to imply Kelly Paper's waiver of any term or condition in the future. Paragraph headings found herein are for convenience only and are not to be considered in interpreting any of the provisions hereof.

Trade-in. In the event Buyer is delivering a trade-in to Kelly Paper in connection with the sale of the equipment, on or prior to the time of delivery of equipment to Buyer, Buyer agrees to deliver to Kelly Paper at Kelly Paper's place of business the equipment specified on the reverse side hereof as being traded-in, and thereupon to transfer to Kelly Paper the title to said equipment free and clear of all liens and encumbrances.

Contingencies. In the event Kelly Paper's performance is limited, delayed or prevented in whole or in part, directly or in indirectly, by acts of God; war; force of arms; fire; the elements; riot; labor disputes; picketing or other labor controversies; sabotage; civil commotion; accidents; any governmental action, prohibition or regulation; delay in transportation facilities; shortage or breakdown of or inability to obtain or non-arrival of any labor, material, or equipment used in the manufacture of the equipment; failure of any party to perform any contract with Kelly Paper relative to the production of the equipment; or from any cause whatsoever beyond Kelly Paper's control, whether or not such cause be similar or dissimilar to those enumerated, Kelly Paper shall not be liable for any default, delay or damages arising therefrom. Kelly Paper shall promptly notify Buyer of the occurrence of any such contingency and of the contemplated effect thereof on the manufacture and delivery of the equipment.



**PACIFIC OFFICE
AUTOMATION**

— PROBLEM SOLVED —

Recommendation for:



Prepared By:

Rob Norvell

Phone 916-709-9107 | email: rob.norvell@pacificoffice.com

3-24-2021

Why POA?

Founded in 1976, Pacific Office Automation has grown to be the largest independent office equipment dealership and one of the largest technology providers in the U.S. We've been family owned and operated for over 40 years: We are a debt-free, growth-oriented company with a strong and consistent track record. This is a major benefit for our customers; ensuring they will always have a high level of service from a company that is not distracted by outside financial interests. While others in our industry have merged or been acquired, we have stayed privately owned and customer-focused.

POA currently has over 1,500 employees. Our strength and strategic alliances allow us to provide our local and national accounts with the highest levels of support and service, wherever they are located. We offer the resources of a publicly held company combined with the flexibility and personal service you can only get from a family owned company - the best of both worlds!!

We been heavily involved with providing Digital Cut Sheet Production Equipment to our clients around the turn of the millennium as our industry transitioned digital. Already trusted to handle our client office technology, we expanded our role to become the a complete service provider to Commercial Print clients. We have grown and expanded our Production offerings to include Digital Color & Mono Digital Cut Sheet Presses, Digital Finishing, Wide Format Solutions (Roll-Fed, Rigid & Routing), Ink-Jet Solutions, plus Production Software that is all supported by our factory trained technical staff

Our core value of customer service is always at the top of our minds. When you call POA, you will not only work with the best technicians in the industry, you will also have a dedicated Production Specialist. This local resource is responsible for ensuring your Production Solution is installed correctly and your staff is fully trained on your unit. This value added resource is in place to ensure Folsom Lake College's complete satisfaction

Thank you for taking time to considering POA as you look to grow and diversify your offerings. We appreciate how important this relationship is to your business, and look forward to exceeding your expectations.

Hardware & Service Pricing: Riso Comcolor GD7330

(1) New Riso Comcolor GD7330 Package (600x600DPI)

Including: Riso Control Card Kit, Option PCB FG-10, Auto Control Stacking Tray, Postscript Kit FG-10, Face Down Tray G-10, Attachment Kit G-10, 2-Power Cords

(1) Maintenance Agreement

Riso Comcolor GD7330 System - (Per Configuration)

| | |
|---------------------------------|---------------|
| MSRP - GD7330 Configured System | \$40,975.00 |
| Trade In Discount | (\$ 3,000.00) |
| POA – Q1 Rebate | (\$ 9,895.00) |

Folsom Lake College Subtotal - **\$28,080.00**

Monthly Lease - **\$525.00** per month*

Ink Pricing- \$525.00 discounted to \$425.00 Each Color (CMYKG) Approximately 140,000 Copies Per Set.

Service-Contract Riso GD7330

Lease cost of \$525.00 per month includes 50,000 copies of service per year.
Service agreement includes: ALL parts, and labor as needed.

Value Added Service Includes:

Dedicated Local Production Specialist

- Ensures Complete Installation & Key Operator Training
- Training for life of Contract

**Does not include Sales Tax / Includes All-Inclusive Service Agreement / 60 month contract.*

Hardware & Service Pricing: Riso Comcolor FW5230

(1) New Riso Comcolor FW5230 Package (300x600DPI)

Including: Riso Control Card Kit, Option PCB FG-10, Auto Control Stacking Tray, Postscript Kit FG-10, Face Down Tray G-10, Attachment Kit G-10, 2-Power Cords

(1) Maintenance Agreement

Riso Comcolor FW5230 System - (Per Configuration)

| | |
|---------------------------------|---------------|
| MSRP - FW5230 Configured System | \$35,593.00 |
| Trade In Discount | (\$ 3,000.00) |
| POA – Q1 Rebate | (\$ 9,895.00) |

Folsom Lake College Subtotal - **\$22,698.00**

*Monthly Lease - **\$428.00** per month**

Ink Pricing- \$525.00 discounted to \$425.00 Each Color (CMYK) Approximately 140,000 Copies Per Set.

Service Contract-Riso FW5230

Lease cost of \$428.00 per month includes 50,000 copies of service per year.

Service agreement includes: ALL parts, and labor as needed.

Value Added Service Includes:

Dedicated Local Production Specialist

- Ensures Complete Installation & Key Operator Training
- Training for life of Contract

**Does not include Sales Tax / Includes All-Inclusive Service Agreement / 60 month contract.*

POA Service Guarantees:

Local Dispatch. Quick Response.

When you call, a local dispatcher alerts your assigned technician. All equipment is given an Identification Reference Number, which is all you need to request a service request. In addition to the four-hour response guarantee, you will receive a phone response from your assigned technician within one hour of placing your service call to schedule a visit or assist you with your machine.

Up-Time Performance Guarantee

Our service representative will arrive at your door within the guaranteed response time of four hours or we will give you a 5% credit toward your next purchase from Pacific Office. POA will store customer replaceable parts onsite to keep your unit operating at optimum uptime

Customer Oriented Program

Our service and supply representatives call every 6-8 weeks to check on the equipment performance and inventory supplies.

Personalized Service

Our customer-oriented program allows us to develop a more productive relationship with you because we assign one technician & Production Specialist to your account. Technicians are divided into teams by equipment group and by zip code territories, ensuring fast, effective and time-efficient service.

Copy / Print Guarantee

Pacific Office Automation guarantees your Unit will last for the term of agreement, provided your press is continuously maintained under a Pacific Service Maintenance Program. The comprehensive maintenance agreements cover all service, parts, labor and supplies (except paper and staples) for the entire duration of the agreement.

1 Education Way Dover, NH 03820
 P: 800-232-5535 F: 603-743-6366

Invoice No: 185495
Date: 12/23/2021
Account No: LOSRIOSACA

Bill To: LOS RIOS COMMUNITY COLLEGE DISTRICT - FOLSOM
 LAKE COLLEGE
 Attn: ACCOUNTS PAYABLE
 1919 SPANOS COURT
 SACRAMENTO, CA 95825
 USA

Ship To: FOLSOM LAKE COLLEGE
 Attn: ABABACAR (BABA)
 NDIAYE 916-608-6994
 10 COLLEGE PARKWAY
 RECEIVING
 FOLSOM, CA 95630-6798

| Sales Order No | P. O. Number | Ship Method | Payment Terms | Payment Due |
|----------------|--------------|-------------|-------------------|-------------|
| 687799 | 0003018950 | BEST WAY | NET 30 DAYS (USD) | 1/22/2022 |

| Remarks | Sales Person |
|---------------------|-----------------|
| XPO TRK# 116-233036 | Patrick Manning |

| Item No | Description | Serial No | Order | Ship | BkO | UM | Price | Disc | Amount |
|-------------|---|-----------|-------|------|-----|------|-------------|------|-------------|
| COLORMAX8 | DIGITAL COLOR PRINTER, FIXED HEAD, 7500/H | 100048617 | 1.0 | 1.0 | 0.0 | EACH | \$17,331.00 | | \$17,331.00 |
| I-COLORMAX8 | INSTALL, TRAINING & 90 DAY WARRANTY | | 1.0 | 1.0 | 0.0 | EACH | \$0.00 | | \$0.00 |

Invoices paid via credit card will incur an additional 1.25% surcharge on the total transaction.

| | |
|----------------------|-------------|
| Subtotal | \$17,331.00 |
| Discount | \$0.00 |
| Freight | \$0.00 |
| Sales Tax | \$0.00 |
| Invoice Total | \$17,331.00 |
| Balance Due | \$17,331.00 |

1 Education Way Dover, NH 03820
 P: 800-232-5535 F: 603-743-6366

S.O. Date: 11/1/21

S.O. Number: 687799

Printed Date: 12/22/2021 11:46:59AM

Entered by: djacques

Bill To: LOS RIOS COMMUNITY COLLEGE DISTRICT -
 FOLSOM LAKE COLLEGE
 Attn: ACCOUNTS PAYABLE
 1919 SPANOS COURT
 SACRAMENTO, CA 95825
 USA

Ship To: FOLSOM LAKE COLLEGE
 Attn: ABABACAR (BABA) NDIAYE 916-608-6994
 10 COLLEGE PARKWAY
 RECEIVING
 FOLSOM, CA 95630-6798

| Account Number | Payment Terms | P.O. Number | Ship Method | | | | Date Required | |
|--|---|-------------|-------------|---------|-----------|-----------------|---------------|---------|
| LOSRIOSACA | NET 30 DAYS (USD) | 0003018950 | BEST WAY | | | | 11/1/21 | |
| Remarks | | | | | | Sales Person | | |
| **CONTACT FOR INSTALL: KATHY BARNES LIGUORI 916-608-6650** | | | | | | Patrick Manning | | |
| Item Number | Description | Serial No | UM | Ordered | Cancelled | B/O | Prev Shipped | Shipped |
| COLORMAX8 ✓ | DIGITAL COLOR PRINTER, FIXED HEAD, 7500/H SN# 100048617 ← PO# 0003018950 Rcvr # 0003032837 1/7/22 Baba | | EACH | 1 | 0 | 0 | 0 | 1 ✓ |