

## Los Rios Community College District

PURCHASE ORDER NO 0001114604

Purchasing: (916)568-3071 \* FAX (916) 568-3145  
LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 \* FAX (916) 286-3636  
Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

**Supplier:** 0000036191  
KURZWEIL EDUCATION INC  
PO BOX 844615  
BOSTON MA 02284-4615

email:

Date	Revision	Page
03/04/2021		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:	Location / Dept	
1028954 ESTOMOS HANEYB	04ASPH108 DSPS	

**Ship To:** FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630  
United States

**Bill To:** LRCCD  
Invoice to: acctg-ops@losrios.edu  
1919 Spanos Court  
Sacramento CA 95825-3981  
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	SOFTWARE LICENSE SUBSCRIPTION RENEWAL FOR KURZWEIL 3000 V20 SITE (3 YEARS 4/8/2021 THRU 4/8/2024) INCLUDES DISCOUNT OF 25%	1.00 EA	9,000.00	9,000.00	02/26/2021

QUOTE DATED 02-09-2021 VALID FOR 90 DAYS

EMAIL PO TO: SALES REP: callis.hutchings@kurzweilededu.com

**Paid:**

RECEIVER 0001096122 4/15/22

**Check#:** 94-813713**Date:** 04/15/21**Amount:** \$9000**Voucher#:**

**Sub Total Amount**  
**Sales Tax Amount**  
**Total PO Amount**

9,000.00
0.00
9,000.00

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	5890	12	FL.VS.DSPS	64200	00000	428D	3,195.00	2021
GENFD	5890	12	FL.VS.DSPS	64202	00000	428E	5,805.00	2021

0001028954CHAVEZA26-FEB-2021

Verification of this purchase order can be made using the Los Rios Community College District web site listed below.  
If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

**Authorized Signature**

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30  
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

# Requisition

**Supplier:** KURZWEIL EDUCATION INC  
PO BOX 844615  
BOSTON MA 02284-4615  
United States

0000036191

**email:**

**Ship To:** RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630-6798

<b>Business Unit:</b>		<b>GENFD</b>	<b>OPEN</b>
Req ID:	Date	Page	
0001028954	02/24/2021	1	
Requisition Name:			
KURZWEIL			
Requester			
Sharisse Estomo			
Requester Signature			
Buyer: Brenda Haney			
Approved:			
Entered By: ESTOMOS 24-FEB-2021			

Line-Schd	Description	Quantity	UOM	Price	Extended Amt Due Date
1-1	KURZWEIL 3000 V20 SITE SUBSCRIPTION RENEWAL (3 YEARS 4/8/2021 THRU 4/8/2024) WITH DISCOUNT OF 25%	1	EA	9,000.00	9,000.00

9,000.00 Sub-total  
0.00 Est. tax

Total Requisition Amount: 9,000.00

Online access only, no actual software/license. For student use.

<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>
GENFD	5890	12	FL.VS.DSPS	64200	00000	428D	3,195.00
GENFD	5890	12	FL.VS.DSPS	64202	00000	428E	5,805.00

## Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: DISABLED STUDENT PROGRAMS & SERVICES  
Project Grant: 428D and 428E  
Program Director: NOOSHIN PADASH  
Program Goal: ASSISTIVE TECHNOLOGY/ALTERNATIVE MEDIA FOR ELIGIBLE STUDENTS

Approval Signature

Approval Signature

Approval Signature



Kurzweil Education, Inc.  
 Shaughn Nelson / Callis Hutchings  
 1840 E River Rd, Suite 320  
 Tucson, AZ 85718

**BILL TO:**  
 Christy Pimental  
 Folsom Lake College  
 10 College Parkway  
 Folsom, CA 95630

**SHIP TO:** E-mail  
 Christy Pimental  
 pimentc@flc.losrios.edu

**DATE**  
 2/9/2021

**Renewal Date: 4/8/2021**

**SCENARIO 1**

Item #	Description	QTY	Years	Unit Price	Line Subtotal	C	Discount %	Discount \$	LINE TOTAL
374109	Kurzweil 3000 V20 Site Subscription Renewal	1	3	\$4,000.00	\$12,000.00	CACC	25%	(\$3,000)	\$9,000.00
*CA CC SYSTEM DISCOUNT							Subtotal		\$9,000.00
							TAX %	0.00	\$0.00
							Shipping *		\$0.00
							Total		\$9,000.00

**TO PLACE ORDER:**

**PO: email to your Rep:**  
 callis.hutchings@kurzweiledu.com

**CC: call your Rep:**  
 (520) 999-3853

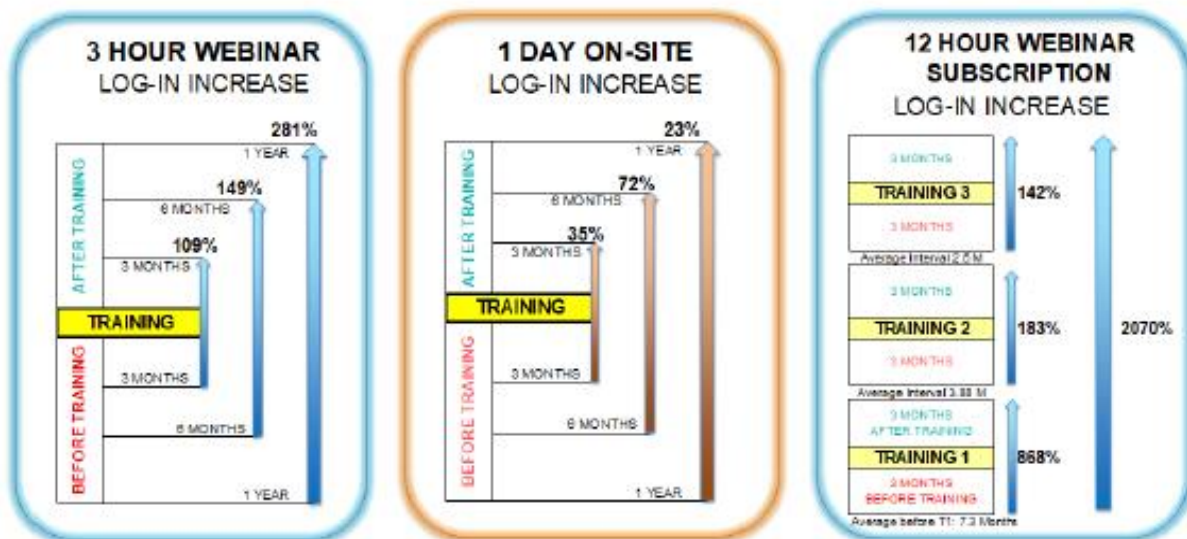
**Checks: Send to**  
 PO Box 844615  
 Boston MA 02284-4615

Prices subject to change. Quote expires in 90 Days

\* Shipping may vary from amount quoted

# PROFESSIONAL DEVELOPMENT

The results speak for themselves



- Train: Staff, Teachers, Students, & Parents
- Group webinars have up to 20 people per session
- Customized for each client's needs
- Training is supplemented by on-line support material at [www.kurzweilededu.com](http://www.kurzweilededu.com) in the Kurzweil Academy

"When training student for the first time to use Kurzweil 3000-firefly I get to see that "ah ha!" light come on. The perplexed look changes to "wow, I've got this-and now I will WANT to read-and CAN! Love the product, you give great tech support too which is vital to a user success."

Rebecca Cagle

Student Services Coordinator



# Training 2020 Internal Price Sheet

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Updated 10/22/2020

Individual & Group PD	Unit Type	Web Item #	SAINT Item #	Unit Price	Other Services	Unit Type	Web Item #	SAINT Item #	Unit Price
2hr Webinar	per webinar (2hours)	361607	361607	\$550.00	Individualized Services	TBD	167855	351425	TBD
3hr Group Webinar PD	per webinar (3 hours)	161155	351273	\$750.00	Cancellation Fee	NA	317155		\$250.00
6hr Group Webinar PD	per year (6 hours)	358034	361543	\$1,350.00					
9hr Group Webinar PD	per year (9 hours)	353172	353181	\$2,000.00					
12hr Group Webinar PD	per year (12 hours)	348269	351265	\$2,500.00					
Onsite PD	per day (6 hours)	130737	351249	\$2,500.00					
Path to Success PD Bundle	per year	353199	353201	\$3,600.00					

All Prices in US Funds. Prices are subject to change without notice and are exclusive of tax.



## General

All fees are inclusive of the cost of materials, facilitator, and travel expenses.  
 Training is available for prior versions up to one year after the release of a newer version.  
 All training for web product expires 1 year from the purchase date of the training.  
 All training valid for a maximum of 20 participants.  
 All training requires an available training lab with K3000 software installed and projected trainer computer.  
 All training options are tailored to meet the needs of each customer.  
 Recording a training session is strictly prohibited.



## Discounts

Discounts on training require Management approval before quoting customer.



## 3, 6, 9 or 12hr Group Webinar PD

3-hr webinars must use all 3 hours at the same time. Cannot be separated.  
 6- 9- or 12-hr webinars delivered in min 1.5 hour – max 3 hour blocks.  
 Maximum 20 participants  
 Training materials included.  
 Training lab required with projected trainer computer and speakerphone.  
 Training expires 1-year from purchase date.



## Onsite PD

All 6 hours must be delivered on the same day and can only be broken up as AM/PM sessions.  
 Maximum 20 participants.  
 Training materials included.  
 Training lab required with projected trainer computer.  
 Training expires 1-year from purchase date.



## Path to Success PD Bundle

Includes two 3-hour webinars and one day Onsite PD.  
 3-hr webinars must be used in 3-hr  
 Maximum 20 participants  
 Training materials included.  
 Training lab required with projected trainer computer and speakerphone.  
 Training expires 1-year from purchase date.



## Individual Services

May include, but is not limited to: Test Prep, Content Prep, Individual Training, etc.

**From:** [Estomo, Sharisse](#)  
**To:** [Taylor, Jennifer](#); [Pimental, Christy](#)  
**Subject:** Re: KURZWEIL PO 0001114604  
**Date:** Thursday, April 15, 2021 11:48:34 AM

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Dear Jen,

Please proceed with payment now that DO has the invoice.

Thank you so much,

Sharisse

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**From:** Taylor, Jennifer <TaylorJ@flc.losrios.edu>  
**Sent:** Thursday, April 15, 2021 11:29 AM  
**To:** Pimental, Christy <pimentc@flc.losrios.edu>  
**Cc:** Estomo, Sharisse <EstomoS@flc.losrios.edu>  
**Subject:** KURZWEIL PO 0001114604

Good Morning Ladies,

I was wondering if you received an invoice for this subscription renewal?  
DO is asking me to pay the invoice they have Inv. # 3545314.  
Can I go ahead and pay the invoice at DO for \$ 9,000.00?  
Please advise.

Thanks

Jen Taylor  
FLC Account Clerk III  
10 College Parkway  
Folsom, CA 95630  
916-608-6635