Los Rios Community College District

Purchasing: (916)568-3071 * FAX (916) 568-3145 LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 * FAX (916) 286-3636 Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

Supplier: 0000046035 DRONE NERDS INC

5553 ANGLERS AVE STE 109

DANIA FL 33312

Phone: (786) 708-7807

email:

PURCHASE ORDER NO 0001114007

Date	Revision	Page
12/17/202	0	1
Payment Te	rms Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:		Location / Dept
1028216 DOWELLZ HANEYB		04ASPH130 SME

Ship To: FOLSOM LAKE COLLEGE

RECEIVING

10 COLLEGE PARKWAY FOLSOM CA 95630-6798

United States

Bill To: LRCCD

Invoice to: acctg-ops@losrios.edu

1919 Spanos Court Sacramento CA 95825-3981

United States

Tax Exempt? N

Tax Exempt: 11					
Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	DN MAVIC 2 ENTERPRISE ZOOM 640 THERMAL SOLUTION SKU: MAV2ENT640THERMAL, MANUFACTURER: DJI	1.00EA	6,839.05	6,839.05	12/17/2020
2- 1	DJI MAVIC 2 ENTERPRISE PART1 FLY MORE KIT SKU: CP.EN.00000074.01, MANUFACTURER: DJI-ENTERPRISE, UPC: 190021327269, HTS CODE: 8507600020	1.00EA	469.00	469.00	12/17/2020

QUOTE# O320808 11-10-2020

ATTENTION VENDORS:

FOLSOM LAKE COLLEGE RECEIVING HOURS ARE CURRENTLY MONDAY - THURSDAY 10:00 AM - 2:00 PM UNTIL FURTHER NOTICE. AND

CAMPUS RECEIVING WILL BE CLOSED FOR ALL DELIVERIES - DECEMBER 18, 2020 - JANUARY 3, 2021

Sub Total Amount Sales Tax Amount Total PO Amount 7,308.05 566.38 7,874.43

 BU
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 Amount
 BYear

 GENFD
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 FL.VI.SWPA
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 7,874.43
 2021

0001028216CHAVEZA17-DEC-2020

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

Los Rios Community College District

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Accounting Ops: (916)568-3065 * FAX (916) 286-3636 Acctg-ops@losrios.edu

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5553 ANGLERS AVE STE 109

DANIA FL 33312

Phone: (786) 708-7807

email:

PURCHASE ORDER NO 0001114007

Date	Revision	Page
12/17/202	20	2
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Ship To: FOLSOM LAKE COLLEGE

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1919 Spanos Court Sacramento CA 95825-3981

United States

Tax Exempt? N

Line-Sch Item/Description Quantity UOM PO Price Extended Amt Due Date

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

http://www.losrios.edu/purchasing/povalidation

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

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LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

- 1. APPLICABLE LAW: The contract resulting from this order shall be governed by the laws of the State of California.
- 2. COMPLETION OF ORDERS: LRCCD reserves the right to withhold payment until order is completed.
- 3. DISCOUNTS: Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
- 4. INVOICES: Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
- 5. CHANGES: No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided
- 6. BILL OF LADING: If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills oflading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
- 7. TRANSPORTATION CHARGES: Invoices for prepaid transportation charges must be supported by original receipted expense bills
- 8. FOB POINT AND FREIGHT CHARGES: Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
- 9. PATENT INDEMNTIY: The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
- 10. TAXES: Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
- 11. EQUAL OPPORTUNITY EMPWYER: The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity
- 12. GENERAL SAFETY ORDERS: All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
- 13. INDEMNIFICATION: CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of per arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
- 14. TERNAINATION: LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
- 15. ASSIGNMENT: Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
- 16. PUBLIC WORKS PROJECTS: CONTRACTOR must comply with Public Contract Code
- 17. CA LABOR CODE: Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations.

 Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
- 18. NOTICE: Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact to LRCCD General Services Department at (916) 568-3048.
- 19. INSURANCE: CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability, if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$1M, \$2M, or \$3M AGGREGATE as prescribed by DISTRICT requirements for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage. LRCCD insurance req can be viewed on the following website www.losrios.edu/purchasing.
- 20. DISQUALIFIED EMPLOYEES: CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as defined by Education Cod section 87008-87010. IfLRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
- 21. WORK AUTHORIZATION: Prior to LRCCD's acceptance of this Agreement, CONTRACTOR's who are not U.S. citizens must provide verification of(a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR bolds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
- 22. WARRANTY: CONTRACTOR expressly warrants thii.t all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/ or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law. CONTRACTOR further represents and warrants that any software/ hardware/ communications system/ equipment provided under this Agreement (collectively 'technology') adheres to the standards and/or specifications as may be set forth in the Section 508 of the Rehabilitation Act of 1973 standards guide and is fully compliant with WCAG 2.0 AA standards for accessibility and compliant with any applicable FCC regulations. If portions of the technology or user experience are alleged to be non-compliant or non-accessible, LRCCD will provide CONTRACTOR with notice of such allegation and CONTRACTOR shall use its best efforts to make the technology compliant and accessible. CONTRACTOR shall indemnify, defend, and hold harmless LRCCD from and against any and all claims, allegations, liabilities, damages, penalties, fees, costs (including but not limited to reasonable attorneys' fees), arising out of or related to allegations the technology is not accessible.
- 23. CERTIFICATION: CONTRACTOR warrants that it is not debarred or suspended, proposed for debanilent or declared ineligible for award of contracts by any Federal, State or local Agency

Requisition

Supplier: MISCELLANEOUS

***** CA 95825 United States

email:

Ship To: RECEIVING

10 COLLEGE PARKWAY FOLSOM CA 95630-6798 0000003680

Req ID: Date Page 0001028216 12/03/2020 1 Requisition Name: DRONENERDS Requester Zachary Dowell Requester Signature

Buyer: Brenda Haney

1

Approved:

Entered By: SAATIA 03-DEC-2020

Line-Schd	Descriptio	n		(Quantity	UOM	Price	Extended Amt Due Date
1-1	THERMAL	C 2 ENTERPRISE L SOLUTION /2ENT640THERM		ΓURER:	1	EA	6,839.05	6,839.05 12/10/2020
ASSET DEPT:	SME	LOCATION:	04ASPH130	CATEGORY	EQUIP	1	PROFILE: E	QP:OTHER
2-1	KIT SKU: CP.E DJI-ENTE	C 2 ENTERPRISE EN.00000074.01, I RPRISE, UPC: 7269. HTS CODE	MANUFACTURE		1	EA	469.00	469.00 12/10/2020

CATEGORY: EQUIP

7,308.05 Sub-total 566.38 Est. tax

Total Requisition Amount: 7,874.43

PROFILE: EQP:OTHER

QUOTE 0320808 DTD 11.10.20 SOLE SOURCE DOCE CONFLICT OF INTERE

SOLE SOURCE DOCE, CONFLICT OF INTEREST, & JUSTIFICATION EMAIL ALL ATTACHED

LOCATION: 04ASPH130

Drone Nerds Inc. 5553 Anglers Ave Suite 109 Dania, FL 33312 UNITED STATES P: 786-708-7807 www.DroneNerds.com

ASSET DEPT: SME

<u>BU</u> <u>Acct</u> <u>Fd</u> <u>Org</u> <u>Prog</u> <u>Sub</u> <u>Proj</u> <u>Amount</u> GENFD 6490 12 FL.VI.SWPA 09000 00000 483Z 7,308.05

Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: SWP Regional Makerspace/Innovation Center

Project Grant: 483z
Program Director: V.Maryatt
Program Goal: SWP recommendation 2

Approval Signature	Approval Signature	Approval Signature

Draft Quote



Drone Nerds Inc. 5553 Anglers Ave Suite 109 Dania, FL 33312 UNITED STATES P: 786-708-7807 www.DroneNerds.com

Order #	O320808		
PO #	N/A		
Order Date	Nov 10, 2020		
Customer	Folsom Lake College		
Currency	USD		

Contact:

Zachary Dowell DowellZ@flc.losrios.edu Bill To:

Folsom Lake College Zachary Dowell 10 College Parkway Folsom, CA 95630 United States Ship To:

Folsom Lake College Zachary Dowell 10 College Parkway Folsom, CA 95630 United States

Qty	Item / Description	Unit Price	Total
1	DN Mavic 2 Enterprise Zoom 640 Thermal Solution SKU: MAV2ENT640THERMAL, Manufacturer: DJI	6,839.05	6,839.05
1	DJI Mavic 2 Enterprise Part1 Fly More Kit SKU: CP.EN.00000074.01, Manufacturer: DJI-ENTERPRISE, UPC: 190021327269, HTS Code: 8507600020	469.00	469.00
2		Subtotal	7,308.05
		Sales Tax	566.38
		Total	7,874.43

LOS RIOS COMMUNITY COLLEGE DISTRICT Sole Source Purchase Justification

Date:		
To:		
From:		
Subject:	Justification Requirements for Sole-Source Procurements Requisition No. 0001028216 Vendor Name:	DRONENERDS

SOLE-SOURCE ITEMS

Sole-source items are those items which perform a certain function for which no other items are known to exist. In a highly technological society, either patents or a clearly superior product may perform a function that limits you to a sole source. If it is economically advantageous and critical for its use in conjunction with instruction or operation to use such a product, then it is suggested that you do so. Justification for specifying such items is extremely important and should be clearly stipulated. Sole-source situations can be minimized by your using performance specifications and request for quotes (RFQ's).

Competitive bidding is not a thoroughly suitable purchase method for sole-source items. It is best to advertise for bids on an "approved equal" basis; if no bids are offered, proceed to negotiate a fair and reasonable price with the sole source. When only one bid is received, you may have a sole-source situation if you believe that no other competitive sources are available.

Sole-source acquisitions must be justified in sufficient detail to explain the basis for suspending the usual competitive procurement process.

The following represents factors that might justify sole source:

- 1. What capability does the proposed vendor have that is critical to the specific effort and make the vendor clearly unique compared to other vendors in the same general field?
- 2. What prior experience of a highly specialized nature does the proposed vendor have that is vital to the proposed effort?
- 3. What facilities, staffing, and/or equipment does the proposed vendor have that are specialized and vital to the commodities or services required?
- 4. Does the proposed vendor have a substantial investment that would have to be duplicated at the District's expense by another vendor entering the field?
- 5. If schedules are involved, why are they critical and why can the proposed vendor best meet them?

The enclosed form should be completed and submitted with your Requisition for justification.

LOS RIOS COMMUNITY COLLEGE DISTRICT

Sole Source Purchase Justification

Vendor:	DRONENERDS	Requisition No:
	//Service: DN MAVIIC 2	
	annual expenditure for the above commodity or service: \$:	7880
	Purchasing Policy, Sole Source purchase requests & approvals must be tion. This form and appropriate supporting documentation fulfils that re-	
	ntries below that apply to the proposed purchase. Attach support docume try will apply to most sole source products/services for purchase reque	
1. <u>ZD</u>	SOLE SOURCE REQUEST IS FOR THE ORIGINAL MAN REGIONAL DISTRIBUTORS. (Attach the manufacturer's written no. 4 also must be completed).	
2	SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMANUFACTURER OR PROVIDER. (Attach the manufacture identifies all regional distributors. Item no. 4 also must be comp	rs — not the distributor's — written certification that
ZD		
3	THE PARTS/EQUIPMENT IS NOT INTERCHANGEAB MANUFACTURER. (Explain in separate memorandum).	ELE WITH SIMILAR PARTS OF ANOTHER
ZD 4	THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT W DEPARTMENT OR PERFORM THE INTENDED FUNCTIO function or application).	
5	THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOU memorandum describing basis for standardization request).	URCE TO PERMIT STANDARDIZATION. (Attach
6	CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS)PUI	RCHASE CONTRACT NO:
7	"PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER G	OVERNMENT ENTITY'S CONTRACTS
8	NONE OF THE ABOVE APPLIES. A DETAILED EXPLANSOURCE REQUEST IS CONTAINED IN ATTACHED MEMO	
material des	igned requests commodities and services to be procured from the vendo scribed in this sole source justification and is authorized as a sole source g McCormac 3-Dec 2020	
Al	UTHORIZED SIGNATURE DATE	
	URCE AUTHORIZATION: (PURCHASING USE ONLY)	
	VED □ DISAPPROVED	
By:	Date: Gi	uidelines Div. #:

LOS RIOS COMMUNITY COLLEGE DISTRICT

1919 Spanos Court, Sacramento, CA 95825 Phone (916) 568-3071 FAX (916) 568-3145 Purchasing Department Irccdpurchase@losrios.edu



Sacramento City College

American River College

Cosumnes River College

Folsom Lake College

CONFLICT OF INTEREST STATEMENT

This is to certify that the undersigned employee(s) has/have no economic interests which may foreseeably be materially affected by having participated in the development of the specifications for service, equipment and/or material represented by the referenced requisition.

(Pursuant to District Regulation R-8323 and District Policy P-8611
This form must be signed and submitted with the Purchase Requisition (GS Form 127) for those transactions listed below.)

- Sole Source
- Professional Service Agreements
- ❖ Service Agreements (GS Form 78: Rev. 2/2012)
- Selection Committee Recommendations (formal process)

READ CAREFULLY BEFORE SIGNING:

·	
Greg McCormac 3-Dec 2020	
Employee/Date	Selection Committee Member/Date
0001028216	
Requisition Number	Selection Committee Member/Date
Selection Committee Member/Date	Selection Committee Member/Date
Selection Committee Member/Date	Selection Committee Member/Date
OFI	FICIAL USE ONLY:
PURCHASE ORDER#	
BUYER/DATE:	

memo

Folsom Lake College Innovation Center

To: Greg McCormac From: Dowell, Zachary

CC: Linda Santoro, Amira Saati

Date: 12.07.2020

Re: Drone Nerds Enterprise Package Solution Justification

Greg,

Drone Nerds offers a comprehensive bundled solution for and enterprise-level thermal drone, including the quadcopter itself, a host of accessories, e.g., batteries, propellers, chargers, and custom foamed cases, and most importantly a thermal camera, which is a professional (rather than a hobbyist) piece of equipment. The integrated package I selected is typically sold to law enforcement and first responders, and the technology is configured and ruggedized and ready-to-fly. While it is probably possible to piece together what Drone Nerds is providing, it would take time, which possibly introduces error and mistakes, e.g., forgetting this or that piece. Further, we'd be in a position of having to try and get it all working when it arrives, as opposed to simply procuring a comprehensive solution. For these reasons I recommend that we purchase this enterprise solution as requested in the requisition.

Thanks, Zack From: Dowell, Zachary
To: Taylor, Jennifer

 Subject:
 Re: OLR 0001028216 DRONE NERDS

 Date:
 Monday, December 7, 2020 3:18:37 PM

Jen,

The platform is a modified DJI Mavic Enterprise Zoom foldable quadcopter. From the vendor:

"Our Boson thermal mount is custom designed to mount the FLIR Boson to the bottom of the Mavic 2 Enterprise Zoom. This allows simultaneous capturing of color and thermal images. We've also included a mini DVR, so you can record the thermal images being captured by the FLIR unit which is saved directly to a Micro SD card to allow viewing later."

The bundled solution includes the following 3rd-party, e.g, add-on components for the stock DJI quadcopter, which make the thermal imaging work:

- Lumenier Micro AXII U.FL 5.8GHz Antenna (RHCP)
- TrueRC X-AIR 5.8 RHCP Antenna
- TBS UNIFY PRO 5G8 HV
- FlySight 32CH Black Pearl
- FLIR Low Profile Boson (VPC) Interface Module
- FPV Watch 2" w/48CH 5.8GHz Receiver
- FlyPro Mavic 2 Tablet / CrystalSky Holder (Black)
- PGYTECH Extended Landing Gear for DJI Mavic 2 pro/Zoom
- FLIR Boson 640 95° (4.9mm) Consumer 60Hz

These would be difficult to source, assemble, and integrate, which is why we selected the enterprise solution.

Thanks, 7ack

From: Taylor, Jennifer <TaylorJ@flc.losrios.edu>

Sent: Monday, December 7, 2020 1:22 PM **To:** Dowell, Zachary <DowellZ@flc.losrios.edu> **Subject:** RE: OLR 0001028216 DRONE NERDS

Zach,

Please put together from their website all these detail that you talk about even snip everything and send them to me.

I will attach them to our OLR.