

Los Rios Community College District

PURCHASE ORDER NO 0001114007

Purchasing: (916)568-3071 * FAX (916) 568-3145
LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 * FAX (916) 286-3636
Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

Supplier: 0000046035
DRONE NERDS INC
5553 ANGLERS AVE STE 109
DANIA FL 33312

Phone: (786) 708-7807

email:

Date	Revision	Page
12/17/2020		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:	Location / Dept	
1028216 DOWELLZ HANEYB	04ASPH130 SME	

Ship To: FOLSOM LAKE COLLEGE
RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630-6798
United States

Bill To: LRCCD
Invoice to: acctg-ops@losrios.edu
1919 Spanos Court
Sacramento CA 95825-3981
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	DN MAVIC 2 ENTERPRISE ZOOM 640 THERMAL SOLUTION SKU: MAV2ENT640THERMAL, MANUFACTURER: DJI	1.00 EA	6,839.05	6,839.05	12/17/2020
2- 1	DJI MAVIC 2 ENTERPRISE PART1 FLY MORE KIT SKU: CP.EN.00000074.01, MANUFACTURER: DJI-ENTERPRISE, UPC: 190021327269, HTS CODE: 8507600020	1.00 EA	469.00	469.00	12/17/2020

QUOTE# O320808 11-10-2020

ATTENTION VENDORS:
FOLSOM LAKE COLLEGE RECEIVING HOURS ARE CURRENTLY MONDAY - THURSDAY 10:00 AM - 2:00 PM UNTIL FURTHER
NOTICE, AND
CAMPUS RECEIVING WILL BE CLOSED FOR ALL DELIVERIES - DECEMBER 18, 2020 - JANUARY 3, 2021

Paid:

Check#: 94-812908

Date: 03/31/21

Amount: \$7874.43

Voucher#:

Sub Total Amount	7,308.05
Sales Tax Amount	566.38
Total PO Amount	7,874.43

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	6490	12	FL.VI.SWPA	09000	00000	483Z	7,874.43	2021

0001028216CHAVEZA17-DEC-2020

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

Requisition

Supplier: MISCELLANEOUS 0000003680

***** CA 95825
United States

email:

Ship To: RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630-6798

Business Unit: GENFD OPEN		
Req ID:	Date	Page
0001028216	12/03/2020	1
Requisition Name:		
DRONENERDS		
Requester		
Zachary Dowell		
Requester Signature		
Buyer: Brenda Haney		
Approved:		
Entered By: SAATIA 03-DEC-2020		

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	DN MAVIC 2 ENTERPRISE ZOOM 640 THERMAL SOLUTION SKU: MAV2ENT640THERMAL, MANUFACTURER: DJI	1	EA	6,839.05	6,839.05	12/10/2020
ASSET DEPT: SME LOCATION: 04ASPH130 CATEGORY: EQUIP 1 PROFILE: EQP:OTHER						
2-1	DJI MAVIC 2 ENTERPRISE PART1 FLY MORE KIT SKU: CP.EN.00000074.01, MANUFACTURER: DJI-ENTERPRISE, UPC: 190021327269, HTS CODE: 8507600020	1	EA	469.00	469.00	12/10/2020
ASSET DEPT: SME LOCATION: 04ASPH130 CATEGORY: EQUIP 1 PROFILE: EQP:OTHER						

7,308.05 Sub-total
566.38 Est. tax

Total Requisition Amount: 7,874.43

QUOTE O320808 DTD 11.10.20
SOLE SOURCE DOCE, CONFLICT OF INTEREST, & JUSTIFICATION EMAIL ALL ATTACHED

Drone Nerds Inc.
5553 Anglers Ave
Suite 109
Dania, FL 33312
UNITED STATES
P: 786-708-7807
www.DroneNerds.com

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount
GENFD	6490	12	FL.VI.SWPA	09000	00000	483Z	7,308.05

Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: SWP Regional Makerspace/Innovation Center
Project Grant: 483z
Program Director: V.Maryatt
Program Goal: SWP recommendation 2

Approval Signature

Approval Signature

Approval Signature

Draft Quote



Drone Nerds Inc.
5553 Anglers Ave
Suite 109
Dania, FL 33312
UNITED STATES
P: 786-708-7807
www.DroneNerds.com

Order #	O320808
PO #	N/A
Order Date	Nov 10, 2020
Customer	Folsom Lake College
Currency	USD

Contact:
Zachary Dowell
DowellZ@flc.losrios.edu

Bill To:
Folsom Lake College
Zachary Dowell
10 College Parkway
Folsom, CA 95630
United States

Ship To:
Folsom Lake College
Zachary Dowell
10 College Parkway
Folsom, CA 95630
United States

Qty	Item / Description	Unit Price	Total
1	DN Mavic 2 Enterprise Zoom 640 Thermal Solution SKU: MAV2ENT640THERMAL, Manufacturer: DJI	6,839.05	6,839.05
1	DJI Mavic 2 Enterprise Part1 Fly More Kit SKU: CP.EN.00000074.01, Manufacturer: DJI-ENTERPRISE, UPC: 190021327269, HTS Code: 8507600020	469.00	469.00
2		Subtotal	7,308.05
		Sales Tax	566.38
		Total	7,874.43

LOS RIOS COMMUNITY COLLEGE DISTRICT
Sole Source Purchase Justification

Date:

To:

From:

Subject: Justification Requirements for Sole-Source Procurements
Requisition No. 0001028216 **Vendor Name:** DRONENERDS

SOLE-SOURCE ITEMS

Sole-source items are those items which perform a certain function for which no other items are known to exist. In a highly technological society, either patents or a clearly superior product may perform a function that limits you to a sole source. If it is economically advantageous and critical for its use in conjunction with instruction or operation to use such a product, then it is suggested that you do so. Justification for specifying such items is extremely important and should be clearly stipulated. Sole-source situations can be minimized by your using performance specifications and request for quotes (RFQ's).

Competitive bidding is not a thoroughly suitable purchase method for sole-source items. It is best to advertise for bids on an "approved equal" basis; if no bids are offered, proceed to negotiate a fair and reasonable price with the sole source. When only one bid is received, you may have a sole-source situation if you believe that no other competitive sources are available.

Sole-source acquisitions must be justified in sufficient detail to explain the basis for suspending the usual competitive procurement process.

The following represents factors that might justify sole source:

1. What capability does the proposed vendor have that is critical to the specific effort and make the vendor clearly unique compared to other vendors in the same general field?
2. What prior experience of a highly specialized nature does the proposed vendor have that is vital to the proposed effort?
3. What facilities, staffing, and/or equipment does the proposed vendor have that are specialized and vital to the commodities or services required?
4. Does the proposed vendor have a substantial investment that would have to be duplicated at the District's expense by another vendor entering the field?
5. If schedules are involved, why are they critical and why can the proposed vendor best meet them?

The enclosed form should be completed and submitted with your Requisition for justification.

LOS RIOS COMMUNITY COLLEGE DISTRICT
Sole Source Purchase Justification

Vendor: DRONENERDS Requisition No: 0001028216
Commodity/Service: DN MAVIIC 2
Estimated annual expenditure for the above commodity or service: \$: 7880

Pursuant to Purchasing Policy, Sole Source purchase requests & approvals must be performed in advance and shall be supported by written documentation. This form and appropriate supporting documentation fulfills that requirement.

Initial all entries below that apply to the proposed purchase. Attach support documentation justification memo as described below (More than one entry will apply to most sole source products/services for purchase requested).

1. ZD SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed).
2. _____ SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMENTO AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturers — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed).
- ZD
3. _____ THE PARTS/EQUIPMENT IS NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum).
- ZD
4. _____ THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application).
5. _____ THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request).
6. _____ CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) PURCHASE CONTRACT NO: _____
7. _____ "PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER GOVERNMENT ENTITY'S CONTRACTS
8. _____ NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests commodities and services to be procured from the vendor identified as the sole source supplier of the service or material described in this sole source justification and is authorized as a sole source for the service or material.

/Greg McCormac 3-Dec 2020

AUTHORIZED SIGNATURE

DATE

SOLE SOURCE AUTHORIZATION: (PURCHASING USE ONLY)

☐ **APPROVED** ☐ **DISAPPROVED**

By: _____ Date: _____ Guidelines Div. #: _____

LOS RIOS COMMUNITY COLLEGE DISTRICT

1919 Spanos Court, Sacramento, CA 95825

Phone (916) 568-3071 FAX (916) 568-3145

Purchasing Department

lrccdpurchase@losrios.edu



Sacramento City College

American River College

Cosumnes River College

Folsom Lake College

CONFLICT OF INTEREST STATEMENT

This is to certify that the undersigned employee(s) has/have no economic interests which may foreseeably be materially affected by having participated in the development of the specifications for service, equipment and/or material represented by the referenced requisition.

(Pursuant to District Regulation R-8323 and District Policy P-8611

This form must be signed and submitted with the Purchase Requisition (GS Form 127) for those transactions listed below.)

- ❖ Sole Source
- ❖ Professional Service Agreements

- ❖ Service Agreements (GS Form 78: Rev. 2/2012)
- ❖ Selection Committee Recommendations (formal process)

READ CAREFULLY BEFORE SIGNING:

Greg McCormac 3-Dec 2020

Employee/Date

0001028216

Requisition Number

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

OFFICIAL USE ONLY:	
PURCHASE ORDER#	
BUYER/DATE:	

memo

Folsom Lake College Innovation Center

To: Greg McCormac
From: Dowell, Zachary
CC: Linda Santoro, Amira Saati
Date: 12.07.2020
Re: Drone Nerds Enterprise Package Solution Justification

Greg,

Drone Nerds offers a comprehensive bundled solution for an enterprise-level thermal drone, including the quadcopter itself, a host of accessories, e.g., batteries, propellers, chargers, and custom foamed cases, and most importantly a thermal camera, which is a professional (rather than a hobbyist) piece of equipment. The integrated package I selected is typically sold to law enforcement and first responders, and the technology is configured and ruggedized and ready-to-fly. While it is probably possible to piece together what Drone Nerds is providing, it would take time, which possibly introduces error and mistakes, e.g., forgetting this or that piece. Further, we'd be in a position of having to try and get it all working when it arrives, as opposed to simply procuring a comprehensive solution. For these reasons I recommend that we purchase this enterprise solution as requested in the requisition.

Thanks,
Zack

From: [Dowell, Zachary](#)
To: [Taylor, Jennifer](#)
Subject: Re: OLR 0001028216 DRONE NERDS
Date: Monday, December 7, 2020 3:18:37 PM

Jen,

The platform is a modified DJI Mavic Enterprise Zoom foldable quadcopter. From the vendor:

"Our Boson thermal mount is custom designed to mount the FLIR Boson to the bottom of the Mavic 2 Enterprise Zoom. This allows simultaneous capturing of color and thermal images. We've also included a mini DVR, so you can record the thermal images being captured by the FLIR unit which is saved directly to a Micro SD card to allow viewing later."

The bundled solution includes the following 3rd-party, e.g, add-on components for the stock DJI quadcopter, which make the thermal imaging work:

- Lumenier Micro AXII U.FL 5.8GHz Antenna (RHCP)
- TrueRC X-AIR 5.8 RHCP Antenna
- TBS UNIFY PRO 5G8 HV
- FlySight 32CH Black Pearl
- FLIR Low Profile Boson (VPC) Interface Module
- FPV Watch 2" w/48CH 5.8GHz Receiver
- FlyPro Mavic 2 Tablet / CrystalSky Holder (Black)
- PGYTECH Extended Landing Gear for DJI Mavic 2 pro/Zoom
- FLIR Boson 640 - 95° (4.9mm) - Consumer - 60Hz

These would be difficult to source, assemble, and integrate, which is why we selected the enterprise solution.

Thanks,
Zack

From: Taylor, Jennifer <TaylorJ@flc.losrios.edu>
Sent: Monday, December 7, 2020 1:22 PM
To: Dowell, Zachary <DowellZ@flc.losrios.edu>
Subject: RE: OLR 0001028216 DRONE NERDS

[Zach,](#)

Please put together from their website all these detail that you talk about even snip everything and send them to me.

I will attach them to our OLR.

Draft Quote

DRONENERDS

Drone Nerds Inc.
5553 Anglers Ave
Suite 109
Dania, FL 33312
UNITED STATES
P: 786-708-7807
www.DroneNerds.com

Order #	O320808
PO #	N/A
Order Date	Nov 10, 2020
Customer	Folsom Lake College
Currency	USD

Contact:
Zachary Dowell
DowellZ@flc.losrios.edu

Bill To:
Folsom Lake College
Zachary Dowell
10 College Parkway
Folsom, CA 95630
United States

Ship To:
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2		Subtotal	7,308.05
		Sales Tax	566.38
		Total	7,874.43

* SN# HE291056264476

PO#0001114007

RCVR#0001095576

2/22/21

Baba