

Los Rios Community College District

Purchasing: (916)568-3 LRCCDpurchase@losrio

Accounting Ops: (916)5 Acctg-ops@losrios.edu

PLEASE SEE TERMS AND (

Supplier: 000004 DRONE DEPLOY 1045 BRYANT ST SAN FRANCISCO

Phone: (650) 40

email: eric@drone

PURCHASE ORDER NO 0001113799

16)568-3071 * FAX (916) 568-3145 se@losrios.edu	Date	Revisi	on	Page
s: (916)568-3065 * FAX (916) 286-3636 rios.edu	12/02/2020Payment TerrNET 30Reference:	ms Freight Te Shipping Po		1 Ship Via Best Method / Dept
MS AND CONDITIONS APPENDED TO THIS PO	1028043 DOV	VELLZ HANEYB	04ASPH1	30 SME
r: 0000041221 DEPLOY XYANT ST STE 300 ANCISCO CA 94103 (650) 409-8660	Ship To:	FOLSOM LAKE RECEIVING 10 COLLEGE P/ FOLSOM CA 95 United States	ARKWAY	
eric@dronedeploy.com	Bill To:	o: LRCCD Invoice to: acctg-ops@losrios.edu 1919 Spanos Court Sacramento CA 95825-3981 United States		
Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
SUBSCRIPTION UPGRADE TO BUSINESS YEARLY PACKAGE REMAINING TERM LENGTH 9.76 MONTHS UPGRADED SUBSCRIPTION PERIOD: 11/17/20 THROUGH 09/10/2021	1.00 EA	2,918.24	2,918.24	11/30/2020
9.76 MO PRO-RATED CREDIT APPLIED FOR SUBSCRIPTION UPGRADE TO BUSINESS YEARLY PKG	1.00EA	-976.00	-976.00	11/30/2020

Business-Yearly Package is replacing existing Precision Agriculture Package (Annual) purchased in Sept 2020

Price includes a pro-rated credit for 9.76/Months unused of 12/Month pre-paid on PO 0001113188.

QUOTE/ORDER DATED 11-16-2020 PRICING CONFIRMED BT ERIC POVERO 12-02-20

PAID

Tax Exempt? N

Line-Sch

1-1

2-1

DATE: 12/03/20	Sub Total Amount1,942.24Sales Tax Amount0.00
AMOUNT \$: 1942.24	Total PO Amount 1,942.24
VOUCHER #: 00592290	
BUAcctFdOrgProgSubProjAmountGENFD450312FL.VI.SWPA0900000000483z1,942.24	
0001028043CHAVEZA24-NOV-2020	
All shipments, invoices, and correspondence must be identified with our Purchase Order	Authorized Signature

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

Requisition

Supplier:	DRONE DEPLOY 1045 BRYANT ST STE 300 SAN FRANCISCO CA 94103 United States	0000041221	Business Un Req ID: 0001028043 Requisition	Date 11/16/2	Page
	Phone: (650) 409-8660 email: eric@dronedeploy.com		DRONEDEPLOY Requester Zachary Dowe	211	Bldg#
Ship To:	RECEIVING 10 COLLEGE PARKWAY FOLSOM CA 95630		Requester Sign	ature enda Haney	NOV-2020
Line-Schd	Description		Quantity UOM	Price	Extended Amt Due Date
1-1	BUSINESS YEARLY PACKAGE		1 EA	2,918.24	2,918.24 11/30/2020
	TERM LENGTH 9.76 MONTHS				
	SUBSCRIPTION PERIOD: 11/17/2 09/10/2021	20 THROUGH			
	Business- Yearly package is replacing the exisearlier this fiscal year. Price includes a reduction	sting Precision Agriculi ion of what was alread	ture Package (Annua ly paid.	al) purchased	
2-1	DISCOUNT		1 EA	-976.00	-976.00 11/30/2020
				_	1,942.24 Sub-total 0.00 Est. tax
		5	Total Requisiti	on Amount:	1,942.24
ORDER FO	RM ATTACHED DTD 11/16/20				
	Acct <u>Fd</u> <u>Org</u> <u>Prog</u> <u>Sub</u> 4503 12 FL.VI.SWPA 09000 00000		<u>mount</u> 42.24		
	Purchases Charged to Catagorical	Programs, Grant	s or Special Pr	oject.	
Project	Name: Strong Workforce - Makerspac Grant: 483Z	e			
	Director: Victoria Maryatt Goal: SWP recommendations 1 and 2				

Approval Signature	Approval Signature	Approval Signature



Prepared by: Eric Povero DroneDeploy P.O. Box 5055 Santa Clara, CA 95056 eric@dronedeploy.com

ORDER FORM

PREPARED FOR: Name: Zack Dowell Company: FOLSOM LAKE COLLEGE Address: 10 College Pkwy Folsom, California 95630-6798 United States Phone: 1 916-608-6605 Email: dowellz@flc.losrios.edu BILL TO: Name: Zack Dowell Company: FOLSOM LAKE COLLEGE Address: 10 College Pkwy Folsom, California 95630 United States Phone: 19166086605 Email: dowellz@flc.losrios.edu TERMS: Offer Expires: 11/30/2020 Term Length: 9.76 (months) Subscription Period: 11/17/2020 through 9/10/2021 Payment Terms: Net 30 Payment Method: Invoice Payment Frequency: Annual

PRICING SCHEDULE

Cubaculations

Subscriptions					
Product Name	Quantity	Term	Per Unit Price	Total	
Business-Yearly	1.00	9.76	USD 299.00	USD 2,918.24	
Precision Agriculture Package (Annual)	-1.00	9.76	USD 100.00	USD -976.00	
			• • • • •		

Subscriptions Total: USD 1,942.24

Total This Order Form: USD 1,942.24

Governing Agreement

- Add-On orders shall be co-terminus with the originating Order Form.
- Any co-terminus add-on order quantities or additional products subscribed will add to the next renewal subscription.
- Order Forms with contiguous dates will ensure no gap in Service.
- Subscription Services provided under this Order Form will auto-renew upon the expiration date of the Term unless a termination request is sent at least 30 days prior to the expiration date to cancel@dronedeploy.com.
- Please allow up to three days for account provisioning.
- You shall pay all applicable taxes.
- This Order Form is governed by and subject to the terms executed by and between DroneDeploy, Inc. and FOLSOM LAKE COLLEGE located online at https://www.dronedeploy.com/about/terms/ (the "Agreement").
- Capitalized terms not defined herein shall have the meaning ascribed to them in the Agreement.

By signing below you acknowledge that (a) you have read, understood and agree to the Agreement, (b) you have the authority to bind your company or other legal entity to this Order Form, and (c) you agree to pay the Fees set forth herein. This Order Form constitutes a binding commitment for the Subscription Period stated above.

FOLSO		Drone	Deploy Docusigned by: Juff Schmidt
By Name	J Dowell OFB520DFAB1A4C9 Zack Dowell	By Name	Juff Schmidt CBEB4COC27A045D Jeff Schmidt
Title	Instructional Design and Development Coordinat	o Title	CRO
Date	11/16/2020	Date	11/16/2020



Bill To FOLSOM LAKE COLLEGE 10 College Pkwy Folsom CA 95630-6798 United States	Memo	TOTAL	\$1,942.24 Due Date: 12/17/2020
Terms	Primary User	PO #	Sales Rep
Net 30	Zack Dowell	0001113799	Eric Povero

Item	QTY	Rate	Amount
Business-Yearly	1	\$2,918.24	\$2,918.24
Term: 11/17/2020 - 11/16/2021 Subscription ID: 27209220			
Precision Annual	-1	\$976.00	(\$976.00)
Term: 11/17/2020 - 11/16/2021			

Subscription ID: 27209220

Values listed in U.S. Dollars.	Subtotal	\$1,942.24
Please note this invoice number on all payments.	Tax (0%)	\$0.00
	Amount Due (0%)	\$1,942.24
Federal Employer Identification #: 46-3014460	Total	\$1,942.24

TO PAY THIS INVOICE, please use one of the following options:

Option 1: Process a Wire/ACH Transfer - using the following bank instructions. Bank Name: Silicon Valley Bank Bank Address: 3003 Tasman Drive, Santa Clara, CA 95054, USA Account Name: DroneDeploy, Inc. Account #: 3301152969 Routing and Transit #: 121140399 SWIFT Code: SVBKUS6S Please note that customers are responsible for all wire transaction fees. Option 2: Mail us a check payable to DroneDeploy. Our new Lockbox Remittance Address is:

DroneDeploy, Inc DEPT CH 14480 PALATINE IL 60055-4480

