

## Los Rios Community College District

PURCHASE ORDER NO 0001114764

Purchasing: (916)568-3071 \* FAX (916) 568-3145  
LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 \* FAX (916) 286-3636  
Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

**Supplier:** 0000048283  
AERIAL METRICS INC  
901 KENTON ROAD  
DEERFIELD IL 60015

**Phone:** (224) 300 0212

**email:** ilopata@aerial-metrics.com

Date	Revision	Page
04/05/2021		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Method
Reference:	Location / Dept	
1029058 DOWELLZ HANEYB	04ASPH130 SME	

**Ship To:** FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630  
United States

**Bill To:** LRCCD  
Invoice to: acctg-ops@losrios.edu  
1919 Spanos Court  
Sacramento CA 95825-3981  
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	PIX4DMAPPER, EDUCATIONAL PROFESSOR - PERPETUAL LICENSE (2 SEATS)	1.00 EA	1,790.00	1,790.00	04/15/2021
2- 1	PIX4DCLOUD EDUCATIONAL YEARLY RENTAL	1.00 EA	690.00	690.00	04/15/2021

QUOTE / PROPOSAL AERIAL METRICS INC 03-23-2021

INCLUDES:

1 YEAR OF SOFTWARE PRODUCT UPGRADES  
1 YEAR SUPPORT DIRECTLY FROM PIX4D  
1 YEAR SUPPLEMENTAL PRODUCT SUPPORT PROVIDED DIRECTLY BY AERIAL METRICS, (CONCURRENT WITH PIX4D SUPPORT)

SUBSEQUENT YEARS SUPPORT AND UPGRADES MAY BE PURCHASED EITHER FROM PIX4D OR AERIAL METRICS INC. 10%IF PURCHASED BEFORE EXPIRY; 15% IF PURCHASED AFTER EXPIRY.

ELECTRONIC DELIVERY

**Paid:****Check#:** 94-813561**Date:** 04/09/21**Amount:** \$2480**Voucher#:**

Sub Total Amount	2,480.00
Sales Tax Amount	0.00
Total PO Amount	2,480.00

<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>	<u>BYear</u>
GENFD	5890	12	FL.VI.SWPA	09000	00000	484Z	2,480.00	2021

0001029058CHAVEZA15-MAR-2021

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering good and delivery documents to the Receiving Department at the site. Failure to so do will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of good by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30  
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

# Los Rios Community College District

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LRCCDpurchase@losrios.edu

Accounting Ops: (916)568-3065 \* FAX (916) 286-3636  
Acctg-ops@losrios.edu

PLEASE SEE TERMS AND CONDITIONS APPENDED TO THIS PO

**Supplier:** 0000048283  
AERIAL METRICS INC  
901 KENTON ROAD  
DEERFIELD IL 60015

**Phone:** (224) 300 0212

**email:** ilopata@aerial-metrics.com

<b>Date</b>	<b>Revision</b>	<b>Page</b>
04/05/2021		2
<b>Payment Terms</b>	<b>Freight Terms</b>	<b>Ship Via</b>
NET 30	Shipping Point	Best Method
<b>Reference:</b>	<b>Location / Dept</b>	
1029058 DOWELLZ HANEYB	04ASPH130 SME	

**Ship To:** FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630  
United States

**Bill To:** LRCCD  
Invoice to: acctg-ops@losrios.edu  
1919 Spanos Court  
Sacramento CA 95825-3981  
United States

**Tax Exempt?** N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
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Verification of this purchase order can be made using the Los Rios Community College District web site listed below.  
If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

**Authorized Signature**

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MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

# Requisition

**Supplier:** MISCELLANEOUS 0000003680  
\*\*\*\*\*  
\*\*\*\*\* CA 95825  
United States

**email:**

**Ship To:** RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630-6798

<b>Business Unit:</b>		<b>GENFD</b>	<b>OPEN</b>
Req ID:	Date	Page	
0001029058	03/03/2021	1	
Requisition Name:			
Pix4D Inc 2021			
Requester			
Zachary Dowell			
Requester Signature			
Buyer: Brenda Haney			
Approved:			
Entered By: SAATIA 03-MAR-2021			

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	PIX4DMAPPER, EDUCATIONAL PROFESSOR - PERPETUAL LICENSE	1	EA	1,990.00	1,990.00	03/17/2021
2-1	PIX4DCLOUD EDUCATIONAL, YEARLY RENTAL	1	EA	796.00	796.00	03/17/2021

2,786.00 Sub-total  
215.92 Est. tax

Total Requisition Amount: 3,001.92

Quotation #: 202011-Q-D-US-003514  
Date: 2/18/2021

1615 Platte St, 3rd Floor  
Denver, CO 80202  
pix4d.com & us.sales@pix4d.com & +1.415.766.0503  
Federal Tax ID: 47-2957621

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount
GENFD	5890	12	FL.VI.SWPA	09000	00000	484Z	2,786.00

## Purchases Charged to Catagorical Programs, Grants or Special Project.

Program Name: SWP - Regional Makerspace  
Project Grant: 484Z  
Program Director: V. Maryatt  
Program Goal: SWP recommendation #2

Approval Signature

Approval Signature

Approval Signature

From: [Dowell, Zachary](#)  
To: [Haney, Brenda](#)  
Cc: [Taylor, Jennifer](#); [Harman, Joany](#)  
Subject: Re: 2nd Request\_ Please Advise \_ Delayed PO \_ OLR 1029058 \_ PIX4D  
Date: Monday, April 5, 2021 9:47:44 AM

Brenda,

I do. Thanks.

Zack

**From:** Haney, Brenda <haneyb@losrios.edu>  
**Sent:** Monday, April 5, 2021 8:58 AM  
**To:** Dowell, Zachary <DowellZ@flc.losrios.edu>  
**Cc:** Taylor, Jennifer <TaylorJ@flc.losrios.edu>; Harman, Joany <harmanj@flc.losrios.edu>  
**Subject:** FW: 2nd Request\_ Please Advise \_ Delayed PO \_ OLR 1029058 \_ PIX4D

Hi Zack.

Thanks for this second comp quote from Aerial Metrics Inc.

As they are an authorized reseller of Pix4D Software and have provided lowest quote with upgrades and additional support from Pix4D and AMI - do you approved placing order with Aerial Metrics Inc. ?

I have requested a 3<sup>rd</sup> quote from Adorama Edu Sales, but not heard back. With that, we have enough to proceed with PO if you are Ok with this Best Quote from AMI.

Best Regards,



**Brenda Haney**, Purchasing / Buyer III  
1919 Spanos Ct., Sacramento, CA 95825  
☎ 916-568-3072 Fax: 916-568.3145 ✉  
[haneyb@losrios.edu](mailto:haneyb@losrios.edu)

**Please Note:** In response to the ongoing COVID-19 public health crisis, Los Rios Community College District has moved to 100% remote operations.

**From:** Dowell, Zachary <DowellZ@flc.losrios.edu>  
**Sent:** Monday, April 5, 2021 6:09 AM  
**To:** Haney, Brenda <haneyb@losrios.edu>; Taylor, Jennifer <TaylorJ@flc.losrios.edu>  
**Cc:** Harman, Joany <harmanj@flc.losrios.edu>  
**Subject:** Re: 2ns Request\_ Please Advise \_ Delayed PO \_ OLR 1029058 \_ PIX4D

Here's the only one that's gotten back to me.

**From:** Haney, Brenda <[haneyb@losrios.edu](mailto:haneyb@losrios.edu)>  
**Sent:** Wednesday, March 31, 2021 6:15 PM  
**To:** Taylor, Jennifer <[TaylorJ@flc.losrios.edu](mailto:TaylorJ@flc.losrios.edu)>; Dowell, Zachary <[DowellZ@flc.losrios.edu](mailto:DowellZ@flc.losrios.edu)>  
**Cc:** Harman, Joany <[harmanj@flc.losrios.edu](mailto:harmanj@flc.losrios.edu)>  
**Subject:** 2ns Request\_ Please Advise \_ Delayed PO \_ OLR 1029058 \_ PIX4D

Any update on this ?

**From:** Haney, Brenda  
**Sent:** Monday, March 22, 2021 4:05 PM  
**To:** Taylor, Jennifer <[TaylorJ@flc.losrios.edu](mailto:TaylorJ@flc.losrios.edu)>; Dowell, Zachary <[DowellZ@flc.losrios.edu](mailto:DowellZ@flc.losrios.edu)>  
**Subject:** Please Advise \_ Delayed PO \_ OLR 1029058 \_ PIX4D  
**Importance:** High

Hi Jennifer / Zack -

We will need your follow up on this Delayed PO from last week's report - See Required Items 1-5 below:

CAMPUS	DELAY DATE	DATE RECEIVED	REQ#	PO#	VENDOR NAME	DELAY STATUS
FL.VI.SWPA	3/16/2021	3/16/2021	1029058		(MISC) PIX 4D INC	<b>NEW VENDOR W9 &amp; VENDOR APPL REQUIRED.</b> <b>SPPJ VERIFICATION _#1 MFR LETTER REQUIRED. Not True</b> <b>SS _ 2 Comps Required</b> <b>T&amp;Cs – Confirm &amp; Provide T&amp;C for Items to be Purchased</b> REVIEWING VENDOR

**This SSP Request cannot be granted as requested as Pix4D Perpetual License is offered for purchase from other suppliers – see Links below:**

**With that - here is what we now need:**

- 1) 2 COMP Quotes (informal) for PIX4DMAPPER, EDUCATIONAL PROFESSOR - PERPETUAL LICENSE
- 2) 2 COMP Quotes (informal) for PIX4DCLOUD EDUCATIONAL, YEARLY RENTAL (Note: If this 2<sup>nd</sup> Line Item is only available from Pix4D – you can request them as your preferred vendor, in your return email).
- 3) Identify the applicable Pix4D T&C for each of the 2 Products being purchased – refer to highlighted sections on attached quote.
- 4) Confirm if Pix4D will accept PO Net 30 or if pre-pay is required \_ If PPY we will need an invoice.
- 5) Vendor Appl. and W9 required for Pix4D (new vendor).

**Google Search – shows that the: PIX4DMAPPER, EDUCATIONAL PROFESSOR - PERPETUAL LICENSE is available from other distributors:**

[https://www.google.com/search?q=PIX4DMAPPER%2C+EDUCATIONAL+PROFESSOR+-+PERPETUAL+LICENSE&rlz=1C1GCEA\\_enUS825US877&oq=PIX4DMAPPER%2C+EDUCATIONAL+PROFESSOR+-+PERPETUAL++&license&ags=chrome..69i57j69j61.852j0j15&sourceid=chrome&ie=UTF-8](https://www.google.com/search?q=PIX4DMAPPER%2C+EDUCATIONAL+PROFESSOR+-+PERPETUAL+LICENSE&rlz=1C1GCEA_enUS825US877&oq=PIX4DMAPPER%2C+EDUCATIONAL+PROFESSOR+-+PERPETUAL++&license&ags=chrome..69i57j69j61.852j0j15&sourceid=chrome&ie=UTF-8)

Adorama:

<https://www.adorama.com/p4dmpredup.html>

Aerial Metrics:

<https://www.aerial-metrics.com/pix4d/educational>

SphereDrones:

<https://shop.spheredrones.com.au/products/pix4d-mapper-educational-professor-perpetual-license-2-licenses>

Best Regards,



**Brenda Haney**, Purchasing / Buyer III

1919 Spanos Ct., Sacramento, CA 95825

☎ 916-568-3072 Fax: 916-568-3145

[haneyb@losrios.edu](mailto:haneyb@losrios.edu)

**Please Note:** In response to the ongoing COVID-19 public health crisis, Los Rios Community College District has moved to 100% remote operations.



**Pix4D Inc**  
1615 Platte St, 3rd Floor  
Denver, CO 80202  
pix4d.com – us.sales@pix4d.com – +1.415.766.0503  
Federal Tax ID: 47-2957621

## QUOTATION

<b>Quotation number:</b>	202011-Q-D-US-003514
<b>Date:</b>	18 February 2021
<b>Issuer:</b>	Pix4D Inc
<b>Pix4D contact:</b>	Jennifer Gamurot
<b>Country:</b>	United States
<b>Client:</b>	Company usage <b>Folsom Lake College</b> dowellz@flc.losrios.edu 10 College Pkwy, Folsom, CA 95630  <b>Zac Dowell</b>

Product	Quantity	Unit Price	Amount
Pix4Dmapper, Educational Professor - Perpetual license	1	USD 1990.00	USD 1990.00
Pix4Dcloud Educational, Yearly rental	1	USD 796.00	USD 796.00
Sub total			USD 2786.00
Sales tax - 0.0%			USD 0.00
<b>Grand total</b>			<b>USD 2786.00</b>

The products included in this document will be available upon reception of your wire transfer.

Document valid for 30 days

Unless agreed in writing between the parties in a specific agreement, the following terms apply:

- Educational/Non-Commercial declaration of use: - -  
[https://assets.ctfassets.net/go54bjdzbrgi/8wN1kV8CqsooaAeSkGmMM/7ccec27ed8bebc3ff41e7919114596/Pix4D\\_DeclarationOfUse\\_EDU\\_NC\\_1\\_.pdf](https://assets.ctfassets.net/go54bjdzbrgi/8wN1kV8CqsooaAeSkGmMM/7ccec27ed8bebc3ff41e7919114596/Pix4D_DeclarationOfUse_EDU_NC_1_.pdf)
- Only in case of crane camera rental: General Terms of Rental for Crane Camera System -  
[https://assets.ctfassets.net/go54bjdzbrgi/3rbEqahje1RAjKXVNNC2Ys/b6293f38a82d845d2c7566e80894eb01/General\\_Terms\\_of\\_Rental\\_for\\_Crane\\_Camera\\_Systems.pdf](https://assets.ctfassets.net/go54bjdzbrgi/3rbEqahje1RAjKXVNNC2Ys/b6293f38a82d845d2c7566e80894eb01/General_Terms_of_Rental_for_Crane_Camera_Systems.pdf)
- For the use of our software: Pix4D Software End-User License Agreement (Software EULA) -  
[https://assets.ctfassets.net/go54bjdzbrgi/112uGrbn6YipyiDhDG8SyH/840ff395dec42bdef73244099d60ac0c/Pix4D\\_-\\_EULA.pdf](https://assets.ctfassets.net/go54bjdzbrgi/112uGrbn6YipyiDhDG8SyH/840ff395dec42bdef73244099d60ac0c/Pix4D_-_EULA.pdf)
- For the provision of Pix4D Cloud services and/or of our online portal access: Pix4D Website Terms Of Use -  
[https://assets.ctfassets.net/go54bjdzbrgi/49QpTQG6yGBMqV510FUIOS/71ecc3d76dfbd6ad7a48fc1019a2a584/Pix4D\\_-\\_Website\\_Terms.pdf](https://assets.ctfassets.net/go54bjdzbrgi/49QpTQG6yGBMqV510FUIOS/71ecc3d76dfbd6ad7a48fc1019a2a584/Pix4D_-_Website_Terms.pdf)
- For the terms governing the sales of Pix4D license and hardware: General Terms and Conditions of Pix4D -  
[https://assets.ctfassets.net/go54bjdzbrgi/5oREfa5InlpA2T4KiY2QyB/fed41815fc6c5e92a72441d7ec9982f9/\\_General\\_Terms.pdf](https://assets.ctfassets.net/go54bjdzbrgi/5oREfa5InlpA2T4KiY2QyB/fed41815fc6c5e92a72441d7ec9982f9/_General_Terms.pdf)
- For the processing of your personal data: Pix4D Privacy and Personal Data Protection Policy -  
[https://assets.ctfassets.net/go54bjdzbrgi/KjqABDnk5UXyQhnsJwDoz/b23fc61940675f92f13546aa4c34aa7a/Pix4D\\_-\\_Privacy\\_Policy.pdf](https://assets.ctfassets.net/go54bjdzbrgi/KjqABDnk5UXyQhnsJwDoz/b23fc61940675f92f13546aa4c34aa7a/Pix4D_-_Privacy_Policy.pdf)

For your reference, all terms may be found on <https://pix4d.com/> in printable format. Should you have any questions or queries regarding applicable terms, please contact [legal@pix4d.com](mailto:legal@pix4d.com).

### Bank details

Bank name: UBS AG Stamford Branch  
Routing: 026007993  
Account: 101-WA-748290-000  
BIC/SWIFT: UBSWUS33  
ACH Instructions: 748290000  
Bank address: 600 Washington Boulevard, Stamford, CT 06901  
Reference: **Please indicate the quotation number**

**LOS RIOS COMMUNITY COLLEGE DISTRICT**  
**Sole/Single Source Purchase Justification**

Vendor: \_\_\_\_\_ Requisition No: \_\_\_\_\_

Commodity/Service: \_\_\_\_\_

Estimated annual expenditure for the above commodity or service: \$: \_\_\_\_\_

Pursuant to Purchasing Policy, Sole/Single Source purchase requests & approvals must be performed in advance and shall be supported by written documentation. This form and appropriate supporting documentation fulfills that requirement.

Initial all entries below that apply to the proposed purchase. Attach supporting documentation and justification memo as described below (More than one entry will apply to most sole/single source products/services for purchase requested).

1. \_\_\_\_\_ SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (**Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed.**)
2. \_\_\_\_\_ SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMENTO AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (**Attach the manufacturers — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed.**)
3. \_\_\_\_\_ THE PARTS/EQUIPMENT IS NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (**Explain in separate memorandum.**)
4. \_\_\_\_\_ THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (**Attach memorandum with details of specialized function or application.**)
5. \_\_\_\_\_ THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (**Attach memorandum describing basis for standardization request.**)
6. \_\_\_\_\_ CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS) PURCHASE CONTRACT NO: \_\_\_\_\_
7. \_\_\_\_\_ "PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER GOVERNMENT ENTITY'S CONTRACTS
8. \_\_\_\_\_ NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests commodities and services to be procured from the vendor identified as the sole/single source supplier of the service or material described in this sole/single source justification and is authorized as a sole/single source for the service or material.

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE – Dean/Department

DATE \_\_\_\_\_

\_\_\_\_\_  
AUTHORIZED SIGNATURE – VPA/BSO

DATE \_\_\_\_\_

**SOLE/SINGLE SOURCE AUTHORIZATION:**  
**(PURCHASING USE ONLY)**

☐ **APPROVED**

☐ **DISAPPROVED**

By: \_\_\_\_\_ Date: \_\_\_\_\_ **Guidelines Div. #: \_\_\_\_\_**

**Folsom Lake College Innovation Center**

To: Greg McCormac, Joany Harman  
From: Dowell, Zachary  
CC: Linda Santoro, Amira Saati, Jen Taylor  
Date: 03.10.21  
Re: Sole Source Justification, PIX4D

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3. The parts/equipment is not interchangeable with similar parts of another manufacturer.

PIX4D provides the only software and photogrammetry system that integrates with our existing drone platforms, cameras, software systems, and workflow.

4. This is the only known item or service that will meet the specialized needs of this department or perform the intended function.

PIX4D Mapper provides the only enterprise-class, cloud-based photogrammetry software system that meets the criteria for our proposed projects, integrates with our existing systems, and has the features and functionality required for us to meet our program goals.



# **LOS RIOS COMMUNITY COLLEGE DISTRICT**

1919 Spanos Court, Sacramento, CA 95825

Phone (916) 568-3071 FAX (916) 568-3145

Purchasing Department

lrccdpurchase@losrios.edu



Sacramento City College

American River College

Cosumnes River College

Folsom Lake College

## **CONFLICT OF INTEREST STATEMENT**

This is to certify that the undersigned employee(s) has/have no economic interests which may foreseeably be materially affected by having participated in the development of the specifications for service, equipment and/or material represented by the referenced requisition.

*(Pursuant to District Regulation R-8323 and District Policy P-8611*

*This form must be signed and submitted with the Purchase Requisition (GS Form 127) for those transactions listed below.)*

- ❖ Sole Source
- ❖ Professional Service Agreements
- ❖ Service Agreements (GS Form 78: Rev. 2/2012)
- ❖ Selection Committee Recommendations (formal process)

### **READ CAREFULLY BEFORE SIGNING:**

3 Dowell 03.10.21  
Employee/Date

0001029058  
Requisition Number

\_\_\_\_\_  
Selection Committee Member/Date

\_\_\_\_\_  
Selection Committee Member/Date

\_\_\_\_\_  
Selection Committee Member/Date

\_\_\_\_\_  
Selection Committee Member/Date

\_\_\_\_\_  
Selection Committee Member/Date

\_\_\_\_\_  
Selection Committee Member/Date

OFFICIAL USE ONLY:	
PURCHASE ORDER#	
BUYER/DATE:	

\* AERIAL METRICS INC

PO # 000 1114 764

RCVR # 000 109 60 11

4/8/21

Babu

\* Line# 1 & 2 Received. OK'd by Brenda.