

# LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASE ORDER NO 0001107146

COMPL

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145  
ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

Date	Revision	Page
07/25/2019	1 - 07/25/2019	1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	See Details
Reference:	Location / Dept	
1020988 LEWISR HANEYB	04CYPH129 IT	

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

Supplier: 0000001150  
COMPUTERLAND  
482 WEST SAN CARLOS ST  
SAN JOSE CA 95110

Phone: (408) 519-3228  
Fax: (408) 519-3260

email: BFix@cland.com

Ship To: FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630  
United States

Bill To: 1919 Spanos Court  
Sacramento CA 95825-3981  
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	SOFTWARE, CREATIVE CLOUD ALL APPS HIGHER ED ETLA SITE LICENSE (65290666) WITH ADOBE SIGN FOR ENTERPRISE EDU ETLA SITE LICENSE (65272755)	331.00 EA	64.50	21,349.50	07/24/2019

QUOTE # 160293-1.  
NO DELIVERABLES. NO TAX. DOWNLOADS ONLY.  
PLEASE EMAIL PO TO syork@cland.com and BFix@cland.com.

**Paid Ch # 94-783289**  
**8/07/19 Amt \$ 21349.5**

Sub Total Amount	21,349.50
Sales Tax Amount	0.00
Total PO Amount	21,349.50

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	5600	11	FL.VA.ITSV	67800	00000	041A	21,349.50	2020

0001020988CHAVEZA24-JUL-2019

Verification of this purchase order can be made using the Los Rios Community College District web site listed below.  
If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30  
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

# Requisition

**Supplier:** COMPUTERLAND 0000001150  
482 WEST SAN CARLOS ST  
SAN JOSE CA 95110  
United States

**Phone:** (408) 519-3228 **Fax:** (408) 519-3260  
**email:** BFix@cland.com

**Ship To:** RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630-6798

<b>Business Unit:</b>		<b>GENFD</b>	<b>OPEN</b>
Req ID:	Date	Page	
0001020988	07/19/2019	1	
Requisition Name:			
Computerland-Adobe Maintenance			
Requester		Bldg#	
Ronald Lewis		IT	
Requester Signature			
Buyer: Brenda Haney			
Approved:			
Entered By: LEWISJ 19-JUL-2019			

Line-Schd	Description	Quantity	UOM	Price	Extended Amt Due Date
1-1	SOFTWARE, CREATIVE CLOUD ALL APPS HIGHER ED ETLA SITE LICENSE (65290666) WITH ADOBE SIGN FOR ENTERPRISE EDU ETLA SITE LICENSE (65272755)	331	EA	64.50	21,349.50 07/19/2019

21,349.50 Sub-total  
0.00 Est. tax

Total Requisition Amount: 21,349.50

NOTE TO PURCHASING: VENDOR NEEDS PO EMAILED TO THEM BY 7/24/2018. Sorry for the rush.

QUOTE # 160293-1.  
NO DELIVERABLES. NO TAX. DOWNLOADS ONLY.  
PLEASE EMAIL PO TO syork@cland.com and BFix@cland.com.

<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>
GENFD	5600	11	FL.VA.ITSV	67800	00000	041A	21,349.50

Approval Signature	Approval Signature	Approval Signature
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482 West San Carlos St  
San Jose, CA 95110 Telephone : 408-519-3200  
www.cland.com Fax : 408-519-3260

## Quotation

**Ship to** Folsom Lake College  
10 College Parkway  
Folsom, CA 95630

**Salesperson** Sheri York  
syork@cland.com  
Director, Software & Licensing  
Phone : 800-639-1319  
Phone : 408-519-3221 direct  
Fax : 408-519-3260

**Date** : 6/18/2019  
**Number** : 160293-1  
**Page** : 1 of 1  
**Sales order** : 160293  
**Payment** : Net 15  
**Purchase order** :

**Bill to** Los Rios Comm College Dist  
1919 Spanos Ct  
Sacramento, CA 95825

**Contact** Jeff Lewis - FLC  
lewisj@flc.losrios.edu  
916-608-6633

Item number	Description	Quantity	Unit price	Amount
65290666	CREATIVE CLOUD ALL APPS HIGHER ED ETLA SITE LICENSE	331.00	64.50	21,349.50
65272755	ADOBE SIGN FOR ENTERPRISE EDU ETLA SITE LICENSE	331.00		0.00

Hi Jeff,

Here is the quote for the new Adobe ETLA starting July 29th. Orders are due by July 19th. The FTE Count is given to us by the FCCC from Chancellor's Office Fall 2018 data. This will be the new baseline count for the new 3 year agreement. If your FTE increases by more than 5% in years 2 or 3, you will need to true up to the new FTE count on the anniversary order. The new price is \$64.50/FTE, fixed per FTE for 3 years. The new offering includes Adobe Sign, as well as full Creative Cloud Named User Licensing for all faculty and staff and Shared Device Licensing for all classroom, lab and library machines.

Please let me know if you have any questions.

Warm Regards,  
Zabrina

Subtotal	21,349.50
Tax	0.00
Shipping & handling	0.00
Total	21,349.50

**Exhibit A**  
**Foundation for California Community Colleges – Adobe ETLA**  
**Consortium Member Participation Agreement**  
**Los Rios CCD – Folsom Lake College**

**Products and Services Pricing Details.**

Line Number	Adobe SKU	Product Description	Annual Unit Fees per FTE/User)	Quantity	Annual Instalment Fee (Unit Fees x Quantity)
1.	65290666	Creative Cloud Enterprise All Apps Named User HED Faculty/Staff	64.50	331	21,349.50
3.	65272755	Adobe Sign for Enterprise EDU Tier 3	0.00		
		<b>Total License Term Fees (Annual Instalment Fee X Number of Years Left Remaining in License Term):</b>			<b>\$64,048.50</b>

**Terms and Conditions**

1. This agreement ("Agreement") consists of (A) this Sales Order, and (B) the parts of the Adobe Enterprise Licensing Terms available at <http://www.adobe.com/legal/terms/enterprise-licensing.html> consisting of the General Terms and the applicable Product Specific Licensing Terms. Adobe is an intended third party beneficiary of this Agreement between Consortium and Consortium Member and has a right to enforce its terms against Consortium Member. Consortium Member will be deemed a "Customer" as such term is used in Adobe Enterprise Licensing Terms.

The following capitalized terms are defined as follows:

- (A) "Consortium" means the entity that has entered into a sales order with Adobe for the purchase of Products and Services and is authorized to make the Products and Services identified in this sales order available to Consortium Member.
- (B) "Consortium Member" means that educational institution that meets the education eligibility criteria for Adobe's education programs described at <http://www.adobe.com/education/administrators/how-to-buy-eligibility.edu.html>
- (C) "Enterprise" means all of the Faculty Members and Staff Members of Consortium Member's enterprise excluding any Consortium Member with organizations or operations within certain nations that have service or functionality limitations as identified in the applicable Product Specific Licensing Terms.
- (D) "Faculty Member" means a then-current employee or independent contractor of a Consortium Member whose primary job duties consist of providing educational instruction to students.
- (E) "Full Time Equivalent" or "FTE" means the number of full-time Faculty Members + (number of part-time Faculty Members ÷ 3) + number of full-time Staff Members + (number of part-time Staff Members ÷ 2).
- (F) "Staff Member" means a then-current employee of the Consortium Member that provides administrative support to the Consortium Member's educational operations to faculty.

(G) “Student” means an individual enrolled part-time or full-time in a degree-granting program or an academic course of study by Consortium Member.

2. For those Products and Services identified as being licensed on an “Enterprise Wide” basis in the Products and Services Pricing Details section, Consortium Member may: (a) permit each Faculty Member and Staff Member to activate a copy of the On-premise Software associated with the Product and Service on up to two Computers which may be accessed by such Faculty Member or Staff Member using a unique log-in identifier; and (b) install a copy of the On-premise Software on any Enterprise-owned Computer located in computer labs and classrooms for use by Students, Faculty Members and Staff Members; Consortium Member represents and warrants that as of the Effective Date, the total aggregate FTE Count is 331. If Consortium Member’s FTE Count increases by 5% or more from the last established FTE Count (“Growth Event”), then Consortium Member must notify Consortium in writing within 14 days.

By signing below, consortium member acknowledges that it has carefully read and fully understood the terms of this Agreement.

Consortium Member: Los Rios CCD – Folsom Lake College	
Sign	
Print:	
Title:	
Date:	
Primary Contact Name:	
Primary Contact email	