## LOS RIOS COMMUNITY COLLEGE DISTRICT

## PURCHASE ORDER NO 0001103740

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

 Date
 Revision
 Page

 02/08/2019
 1 - 02/12/2019
 1

 Payment Terms
 Ship Via

 NET 30
 Shipping Point
 Best Metho

 Reference:

 1016919 MAHONEYM HANEYB
 04ASPH130
 SME

Supplier: 0000024305

US BANK

P. O. BOX 6343

FARGO ND 58125-6343

Phone: Fax:

(800) 344-5696 (866) 229-9625

email:

Ship To:

FOLSOM LAKE COLLEGE

**RECEIVING** 

10 COLLEGE PARKWAY FOLSOM CA 95630-6798

**United States** 

Bill To:

1919 Spanos Court

Sacramento CA 95825-3981

**United States** 

| Tax Exempt? | N | Use Tax Applicable: Y   |              | 50 B.    | Futonded A   | Due Date   |
|-------------|---|---|--------------|----------|--------------|------------|
| Line-Sch    |   | Item/Description  | Quantity UOM | PO Price | Extended Amt | Due Date   |
| 1- 1        |   | ESSENTIAL OFF-FLAVOR KIT SKU# SSTKE000 - CONTAINS 6 OF THE MOST FREQUENTLY ENCOUNTERED OFF-FLAVORS COMMON TO BEERS OF ALL STYLES. EACH VIAL ALLOWS FOR SPIKING 1 LITER OF BEER.   | 2.00 EA      | 85.00    | 170.00       | 02/06/2019 |
| 2- 1        |   | REGULAR SENSORY KIT (1L) - SKU# SSTKR1000 - OFFERS A PRE-SELECTED MIX OF 12 OF THE MOST COMMON FLAVORS AND AROMATICS FOUND IN BEER. EACH VIAL OF THE KIT BRINGS A SPECIFIC FLAVOR, AND ALLOWS FOR SPIKING 1 LITER OF BEER.  | 2.00 EA      | 140.00   | 280.00       | 02/06/2019 |
| 3- 1        |   | COMPREHENSIVE SENSORY KIT SKU# SSTKC0000 - OFFERS THE MOST IMPORTANT FLAVORS AND AROMATICS FOUND IN BEER. IT IS COMPOSED OF 25 VIALS, EACH WITH A SPECIFIC FLAVOR AND CONCENTRATION THAT ALLOWS FOR SPIKING 1 LITER OF BEER | 2.00 EA      | 195.00   | 390.00       | 02/06/2019 |
| 4- 1        |   | SHIPPING  | 1.00EA       | 58.00    | 58.00        | 02/12/2019 |

CREDIT CARD PURCHASE - PLACED 02-08-19 - BH

Order# 9019 Confirmation# 034100786 http://portal-siebel.lallemand.com

Siebel Institute of Technology 900 North Branch Street, Suite 1N Chicago, IL 60642

Office +1 312 255 0705 Ext. 115 Fax + 1 312 255 1312 Izepeda @ siebelinstitute.com www.siebelinstitute.com

DO NOT SEND TO VENDOR

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

**Authorized Signature** 

Authorized Signature on Total PO Amount Page

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

### LOS RIOS COMMUNITY COLLEGE DISTRICT

#### PURCHASE ORDER NO 0001103740

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

Revision Page Date - 02/12/2019 02/08/2019 Ship Via **Payment Terms** Freight Terms Best Metho NET 30 Shipping Point Location / Dept Reference: 04ASPH130 SME 1016919 MAHONEYM HANEYB

Supplier: 0000024305

US BANK

P. O. BOX 6343

FARGO ND 58125-6343

Phone:

(800) 344-5696

Fax: email: (866) 229-9625

Ship To:

FOLSOM LAKE COLLEGE

RECEIVING

10 COLLEGE PARKWAY FOLSOM CA 95630-6798

**United States** 

Bill To:

1919 Spanos Court

Sacramento CA 95825-3981

United States

Tax Exempt? N Line-Sch

GENFD

Use Tax Applicable: Y

Item/Description

**Quantity UOM** 

PO Price

**Extended Amt** 

**Due Date** 

**Sub Total Amount** Sales Tax Amount **Total PO Amount** 

898.00 0.00 898.00

Prog Sub Proi ΒU <u>Acct</u> 12 49000 00000 482U GENFD 4300 FL.VI.MAKR

FL.VI.MAKR 49000 00000

<u>Amount</u> 508.00 390.00

482U

**BYear** 2019 2019

0001016919CHAVEZA05-FEB-2019

6490 12

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

http://www.losrios.edu/purchasing/povalidation

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment. Authorized Signature

Notice to vendor; You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

#### LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

#### **PURCHASE ORDER TERMS AND CONDITIONS**

- 1. APPLICABLE LAW: The contract resulting from this order shall be governed by the laws of the State of California
- 2. COMPLETION OF ORDERS: LRCCD reserves the right to withhold payment until order is completed.
- 3. DISCOUNTS: Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
- 4. INVOICES: Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
- 5. CHANGES: No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
- 6. BILL OF LADING: If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
- 7. TRANSPORTATION CHARGES: Invoices for prepaid transportation charges must be supported by original receipted expense bills.
- ROB POINT AND FREIGHT CHARGES: Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
- 9. PATENT INDEMNITY: The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
- 10. TAXES: Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
- 11. EQUAL OPPORTUNITY EMPLOYER: The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
- 12. GENERAL SAFETY ORDERS: All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
- 13. INDEMNIFICATION: CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
- 14. TERMINATION: LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
- 15. ASSIGNMENT: Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
- 16. PUBLIC WORKS PROJECTS: CONTRACTOR must comply with Public Contract Code.
- 17. CA LABOR CODE: Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
- 18. NOTICE: Your employees <u>may</u> be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees <u>may</u> be exposed to contact the LRCCD General Services Department at (916) 568-3048.
- 19. INSURANCE: CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
- 20. DISQUALIFIED EMPLOYEES: CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
- 21. WORK AUTHORIZATION: Prior to LRCCD's acceptance of this Agreement, CONTRACTORs who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
- 22. WARRANTY: CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

# Requisition

Supplier: MISCELLANEOUS

\*\*\*\*\* CA 95825 United States

000003680

**Business Unit:** OPEN **GENFD** Req ID:
FLC SUSINESS SERVICEQUISITION Name: Date Page 01/23/2019

2019 SIEBEL INSTITUTE

email: Ship To:

RECEIVING 10 COLLEGE PARKWAY FOLSOM CA 95630-6798

MA JAN 28 A II:

Requester
Waximillian Mahoney
Requester Signature Bldg# SME

Buyer: Brenda Haney

Approved:

Entered By: SAATIA 23-JAN-2019

|             |  | Entered by: SAATTA 23-JAN-2019 |            |                                    |  |  |
|-------------|--|--------------------------------|------------|------------------------------------|--|--|
| Line-Schd   | Description  | Quantity UOM                   | Price      | Extended Amt Due Date              |  |  |
| 1-1         | ESSENTIAL OFF-FLAVOR KIT   | 2 <b>EA</b>                    | 85.00      | 170.00 02/06/2019                  |  |  |
|             | ESSENTIAL OFF-FLAVOR KIT THE ESSENTIAL OFF-FLAVOR KIT CONTAINS 6 OF THE MOST FREQUENTLY ENCOUNTERED OFF-FLAVORS COMMON TO BEERS OF ALL STYLES. EACH VIAL ALLOWS FOR SPIKING  |                                |            |                                    |  |  |
| 2-1         | 1 LITER OF BEER.  REGULAR SENSORY KIT (1L)   | 2 <b>EA</b>                    | 140.00     | 280.00 <b>02/06/2019</b>           |  |  |
|             | THE REGULAR SENSORY TRAINING KIT<br>OFFERS A PRE-SELECTED MIX OF 12 OF<br>THE MOST COMMON FLAVORS AND AROMATICS<br>FOUND IN BEER. EACH VIAL OF THE KIT<br>BRINGS A SPECIFIC FLAVOR, AND ALLOWS<br>FOR SPIKING 1 LITER OF BEER. |                                |            |                                    |  |  |
| 3-1         | COMPREHENSIVE SENSORY KIT  | 2 <b>EA</b>                    | 195.00     | 390.00 <b>02/06/2019</b>           |  |  |
|             | THE COMPREHENSIVE SENSORY TRAINING KIT OFFERS THE MOST IMPORTANT FLAVORS AND AROMATICS FOUND IN BEER. IT IS COMPOSED OF 25 VIALS, EACH WITH A SPECIFIC FLAVOR AND CONCENTRATION THAT ALLOWS FOR SPIKING 1 LITER OF BEER        |                                |            |                                    |  |  |
| ASSET DEPT: | SME LOCATION: 04ASPH130 CATEG  | ORY: EQUIP 2                   | PROFILE: E | EQP:OTHER                          |  |  |
| 4-1         | SHIPPING   | 1 EA                           | 58.00      | 58.00 <b>02/06/2019</b>            |  |  |
|             |  |                                |            |                                    |  |  |
|             |  |                                | · <u> </u> | 898.00 Sub-total<br>69.61 Est. tax |  |  |

Total Requisition Amount:

967.61

| <u>BU</u> | <u>Acct</u> | <u>Fd</u> | <u>Org</u> | <u>Prog</u> | <u>Sub</u> | <u>Proj</u> | <u>Amount</u> |
|-----------|-------------|-----------|------------|-------------|------------|-------------|---------------|
| GENFD     | 4300        | 12        | FL.VI.MAKR | 49000       | 00000      | 482U        | 508.00        |
| GENFD     | 6490        | 12        | FL.VI.MAKR | 49000       | 00000      | 482U        | 390.00        |

Apprøyel Signature Approval Signature **Approval Signature** 

# Requisition

Supplier: MISCELLANEOUS

\*\*\*\*\* CA 95825 United States

email:

Ship To:

Line-Schd

Name:

RECEIVING 10 COLLEGE PARKWAY FOLSOM CA 95630-6798

Description

0000003680

**Business Unit:** GENFD OPEN Req ID: 0001016919 Date Page 01/23/2019 Requisition Name: 2019 SIEBEL INSTITUTE Bldg# Requester Maximillian Mahoney
Requester Signature SME

Buyer: Brenda Haney

Approved:

Quantity UOM

Entered By: SAATIA 23-JAN-2019

Price

Extended Amt Due Date

| This purchase is in compliance with the requirement of Makers pace |  |
|--|--|
| For grants/special projects 4420                                   |  |

Approyal Signature **Approval Signature Approval Signature** 



## **Shopping Cart**

| Remove | SKU       | Image  | Product(s)                                    | Price        | Qty. | Total        |
|--------|-----------|--------|---|--------------|------|--------------|
| Ō,     | SSTKE0000 |        | Essential Off-Flavor Kit Weight (Kgs) 0.0000  | \$85.00 USD  | 2    | \$170.00 usb |
| o,     | SSTKC0000 | ię III | Comprehensive Sensory Kit Weight (Kgs) 0.0000 | \$195,00 usb | 2    | \$390.00 usb |
| Ü      | SSTKR1000 |        | Regular Sensory Kit (1L) Weight (Kgs) 0.0000  | \$140,00 vsp | 2 .  | \$280.00 UED |

Sub-Total:

\$840.00 usp

Shipping will be calculated and charged later. Shipping: \$58 (see affached email)

Tax:

\$0.00 usp

Total:

\$840.00 USD



#### Awabdy, Amira

From:

Mahoney, Maximillian

Sent:

Monday, December 3, 2018 11:42 AM

To:

Awabdy, Amira

Subject:

Fw: Quote for a purchase order

**Attachments:** 

Siebel-Global-USD-pricesheet-June 2018(digital).pdf

Amira,

I'm forwarding the response from Siebel, the vendor for the sensory evaluation kits. Prices are attached and the shipping costs are written below in the email.

Is this enough information? Thanks, Max

Sent: Monday, December 3, 2018 10:32 AM

To: Mahoney, Maximillian

Subject: RE: Quote for a purchase order

I omit to attach the price list.

Please find it attached.

Regards,

Hoby Ramiandrisoa, Customer Service Representative

#### Lallemand Brewing Canada / Siebel Institute of Technology

9175 Boul. Des Sciences, Montreal QC Canada, H1J2Z6

Tel. +1-514-251-3601

ORDER DESK: brewingcanada@lallemand.com

BUSINESS HOURS: 9AM – 4PM (eastern standard time), Monday to Friday

www.lallemandbrewing.com | www.siebelinstitute.com

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**De:** Brewing Canada Order Desk Envoyé: 3 décembre 2018 13:25 A: 'MahoneM@flc.losrios.edu' < Mahone M@flc.losrios.edu >

Objet: RE: Quote for a purchase order

Dear Sir,

Thank you for your email and interest in our Sensory Training Kits. Please find attached our price list.

As for shipping, the product is manufactured and ships from Germany. Estimated delivery is 5-7 business days after payment has been received.

Shipping fees is:

1-4 kits \$29

5-8 kits \$58

Normally, you can place the order directly on our website and issue payment as well but we are now improving it and for the time being you can only place the order by email with me.

If you want to place an order, please fill out the attached order form and provide the BILL-TO address to enable me to issue the proforma invoice against which you can make the prepayment.

Regards,

Hoby Ramiandrisoa, Customer Service Representative

**Lallemand Brewing Canada / Siebel Institute of Technology** 9175 Boul. Des Sciences, Montreal QC Canada, H1J2Z6 Tel. +1-514-251-3601

ORDER DESK: <u>brewingcanada@lallemand.com</u>

BUSINESS HOURS: 9AM - 4PM (eastern standard time), Monday to Friday

www.lallemandbrewing.com | www.siebelinstitute.com

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**De:** Zepeda Lupe

Envoyé: 30 novembre 2018 18:35

A: Brewing Canada Order Desk < brewingcanada@lallemand.com>

Objet: FW: Quote for a purchase order

Hoby,

Please handle this email.

Thanks Lupe

From: Zepeda Lupe

Sent: Friday, November 30, 2018 5:34 PM

To: 'Mahoney, Maximillian'

Cc: von der Heide Christian; Dube Richard **Subject:** RE: Quote for a purchase order

Dear Max,

Thank you for your email and interest in our Sensory Training Kits. Our ordering website is currently going thru an update.

I have forward your email to our Customer Service Desk as they are best to assist you. Sincerely, Lupe

Lupe Zepeda | Office Manager and Registrar

#### SIEBEL INSTITUTE OF TECHNOLOGY

900 N. North Branch Street, Suite 1N Chicago, IL 60642 U.S.A. Office: +1 312 255 0705 x118 Fax: +1 312 255 1312

Izepeda@siebelinstitute.com | www.siebelinstitute.com | www.worldbrewingacademy.com

CONFIDENTIALITY NOTICE: This e-mail and any attachments may cantain confidential information that is legally privileged. The information is solely for the use of the intended recipient(s). Any disclosure, copying, distribution, or other use of this information is strictly prohibited. If you received this e-mail in error, please notify the sender by return e-mail and delete this message.

**From:** Mahoney, Maximillian [mailto:MahoneM@flc.losrios.edu]

Sent: Friday, November 30, 2018 4:51 PM

To: info.siebelinstitute

Subject: Quote for a purchase order

Hello,

I am interested in ordering sensory evaluation kits, however the business office at the college where I work requires that we first obtain a complete quote before proceeding. This should include tax and shipping and handling fees.

I'm interested in:

Essential off-flavor kits (quantity 2) Comprehensive sensory kit (quantity 2) Regular sensory kit 1L (quantity 2)

Thank you, Max

Max Mahoney, Ph.D. **Assistant Professor Chemistry Chemistry Department** Folsom Lake College Folsom, CA (916) 608-6917 Office - FL2-124

# **GLOBAL PRICE LIST**



| SENSORY KITS           |              |   | PRICE    |
|------------------------|--------------|---|----------|
| DESCRIPTION            | PRODUCT CODE | FLAVORS   | SUSD     |
| COMPREHENSIVE          | SSTKC        | Acetaldehyde, Acetic acid, Almond, Butyric acid, Diacetyl, DMS, Earthy, Mercaptan, Ethyl acetate, Lactic acid, Ethyl hexanoate, Spicy, Metallic, Geraniol, Light struck, Iso-amyl acetate, Grainy, Isovaleric acid, Caprylic acid, Papery, Vanilla, Bitter, Contamination, Indole, Hefewelzen | \$195.00 |
| BASIC                  | SSTKB        | Acetaldehyde, Iso-amyl acetate, Diacetyl, DMS, Papery, Contamination (4 vials of each)  | \$195.00 |
| SPECIALTY              | SSTKS        | 24 of any flavor compound   | \$195.00 |
| REGULAR                | SSTKR1       | Acetaldehyde, Diacetyl, DMS, Isovaleric acid, Ethyl hexanoate, Spicy, Iso-amyl acetate, Papery, Bitter, Contamination, Metallic, Light struck   | \$140.00 |
| MIX AND MATCH 12       | SSTK12       | 12 compounds of your choosing   | \$145.00 |
| MIX AND MATCH 5        | SSTK5        | 5 compounds of your choosing  | \$75.00  |
| CRAFT                  | SSTKCR       | Hefeweizen, Almond, Diacetyl, DMS, Ethyl hexanoate, Spicy, Geraniol, Iso-amyl acetate, Grainy, Isovaleric acid, Papery, Vanilla   | \$140.00 |
| ESSENTIAL OFF-FLAVOR   | SSTKE        | DMS, Diacetyl, Isovaleric acid, Papery, H2S, Contamination  | \$85.00  |
| INTERMEDIATE OFF-FLAVO | R SSTKI      | DMS, Diacetyl, Isovaleric acid, Papery, H2S, Contamination, Light struck, Acetaldehyde, Grainy, Metallic, Acetic acid, Indole   | \$130.00 |
| ADVANCED OFF-FLAVOR    | SSTKA        | DMS, Diacetyl, Isovaleric acid, Papery, H2S, Contamination, Light struck, Acetaldehyde, Grainy, Metallic, Acetic acid, Indole, Mercaptan, Butyric acid, Earthy, Lactic acid, Caprylic acid, Spicy   | \$160.00 |
| BARREL AGED            | SSTKBA       | Almond, Vanilla, Exotic, Woody, Tobacco, Smoky, Peat-like, Barnyard, Coconut, Caramel, Whiskey, Pineapple   | \$140.00 |

| ORDERING                          |
|-----------------------------------|
| & SHIPPING INQUIRIES              |
| brewingcanada@siebelinstitute.com |
| 1 514 751 2601                    |

TECHNICAL SUPPORT & GENERAL INQUIRIES sensory.kits@siebelinstitute.com lab.media@siebelinstitute.com

| LABORATOR   | Y MEDIA      | PRICE (USD)* |              |            |          |  |
|-------------|--------------|--------------|--------------|------------|----------|--|
| DESCRIPTION | PRODUCT CODE | 1-3 BOTTLES* | 4-9 BOTTLES* | 1 BOTTLES* | **       |  |
| HLP 500G    | M9020        | \$134.00     | \$127.00     | \$121.00   | \$115.00 |  |
| LMDA 500G   | M9120        | \$234.00     | \$222.00     | \$211.00   | \$200.00 |  |
| LWYM 200G   | M9200        | \$128.00     | \$122.00     | \$116.00   | \$110.00 |  |
| LCSM 2006   | M9300        | \$128.00     | \$122.00     | \$116.00   | \$110.00 |  |

For Media:

Prices are per bottle

\*Products can be mix-and-match to achieve price breaks

\*\* Products must be same product to achieve Full Case price break

Prices that apply when products are shipped directly from our warehouse in Munich, Germany.

INCOTERMS 2010: EXW (Munich, Germany)