

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASE ORDER NO 0001100870

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145
 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

Date	Revision	Page
08/20/2018	1 - 08/22/2018	1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:	Location / Dept	
1013928 QUINTELLM ROUILLERS	04VAPA VAPA	

Supplier: 0000041086
 CREATIVE CONNERS INC
 84 CUTLER ST UNIT# 7
 WARREN RI 02885

Phone: (401) 289-2942
Fax: (401) 289-0259

email: sales@creativeconners.com

Ship To: FOLSOM LAKE COLLEGE
 RECEIVING
 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798
 United States

Bill To: 1919 Spanos Court
 Sacramento CA 95825-3981
 United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
1- 1	AUTOMATION HOIST: SPOTLIGHT PRACTICAL	1.00	EA	7,500.00	7,500.00	08/23/2018
2- 1	EMERGENCY STOP SYSTEM: SHOWSTOPPER 3 BASE	1.00	EA	2,500.00	2,500.00	08/23/2018
3- 1	SYSTEM CONTROL DEVICE: STAGEHAND FX	1.00	EA	2,000.00	2,000.00	08/23/2018
4- 1	SHIPPING	1.00	EA	290.00	290.00	08/23/2018
5- 1	DEPOSIT	1.00	EA	6,145.00	6,145.00	08/23/2018
6- 1	CREDIT	1.00	EA	-6,145.00	-6,145.00	08/23/2018

PAY DEPOSIT PER INVOICE# 2241

VENDOR REQUIRES PRE-PAYMENT - 50% W/PO AND 50% DUE PRIOR TO SHIP DATE OF 09-28-18 - INVOICE# 2242

PER QUOTE# 3213 DATED 07-24-18

4 TO 6 WEEK LEAD-TIME REQUIRED FOR THIS ORDER

DELIVER TO FOLSOM LAKE COLLEGE REQUIRED BY OCTOBER 15, 2018

Sub Total Amount	12,290.00
Sales Tax Amount	0.00
Total PO Amount	12,290.00

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	6490	12	FL.VI.SWPA	10060	00000	481Y	12,290.00	2019
GENFD	9220	12					0.00	2019

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature



Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASE ORDER NO 0001100870

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145
 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

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Date	Revision	Page
08/20/2018	1 - 08/22/2018	2
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:	Location / Dept	
1013928 QUINTELLM ROUILLERS	04 VAPA VAPA	

Supplier: 0000041086
 CREATIVE CONNERS INC
 84 CUTLER ST UNIT# 7
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Phone: (401) 289-2942
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 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798
 United States

Bill To: 1919 Spanos Court
 Sacramento CA 95825-3981
 United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
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0001013928CHAVEZA08-AUG-2018

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916) 568-3071.

<http://www.losrios.edu/purchasing/povalidation>

Addition to Terms and Conditions/Revised 01/26/18

23. CERTIFICATION: CONTRACTOR warrants that it is not debarred or suspended, proposed for debarment or declared ineligible for award of contracts by any Federal, State or local Agency.

Authorized Signature

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

on Total PO
Amount Page

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 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

1. **APPLICABLE LAW:** The contract resulting from this order shall be governed by the laws of the State of California
2. **COMPLETION OF ORDERS:** LRCCD reserves the right to withhold payment until order is completed.
3. **DISCOUNTS:** Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
4. **INVOICES:** Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
5. **CHANGES:** No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
6. **BILL OF LADING:** If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
7. **TRANSPORTATION CHARGES:** Invoices for prepaid transportation charges must be supported by original receipted expense bills.
8. **FOB POINT AND FREIGHT CHARGES:** Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
9. **PATENT INDEMNITY:** The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
10. **TAXES:** Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
11. **EQUAL OPPORTUNITY EMPLOYER:** The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
12. **GENERAL SAFETY ORDERS:** All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
13. **INDEMNIFICATION:** CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
14. **TERMINATION:** LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
15. **ASSIGNMENT:** Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
16. **PUBLIC WORKS PROJECTS:** CONTRACTOR must comply with Public Contract Code.
17. **CA LABOR CODE:** Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
18. **NOTICE:** Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact the LRCCD General Services Department at (916) 568-3048.
19. **INSURANCE:** CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
20. **DISQUALIFIED EMPLOYEES:** CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
21. **WORK AUTHORIZATION:** Prior to LRCCD's acceptance of this Agreement, CONTRACTORS who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
22. **WARRANTY:** CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

sales@creativeconners.com
http://www.creativeconners.com



84 Cutler St., Unit #7
Warren RI 02885
v 401.289.2942 | f 401.289.0259

INVOICE

BILL TO

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

SHIP TO

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

INVOICE # 2241**DATE** 08/17/2018**DUE DATE** 08/17/2018**TERMS** 50% deposit/50%
prior to ship

SHIP DATE	SHIP VIA	TRACKING NO.	P.O. NUMBER	SALES REP
09/28/2018	Fedex Freight	TBC	0001100870	Nicole Kent

DESCRIPTION	QTY	PRICE	AMOUNT
Machines:Spotline Practical A small hoist with an integrated Stagehand motion controller and powered lift line for practical lighting effects.	0.50	7,500.00	3,750.00
Controls:Showstopper 3 Base Emergency Stop base station with dual-channel safety circuit and 8 outputs.	0.50	2,500.00	1,250.00
Controls:Stagehand FX Input/output effects controller.	0.50	2,000.00	1,000.00
Shipping Freight and packaging fees	0.50	290.00	145.00

Order Total \$12,290.00
Invoice 2241 50% Deposit Due with Purchase Order
Invoice 2242 50% Balance Due prior to Ship Date 09/28/18

50% DEPOSIT

\$6,145.00

sales@creativeconners.com
http://www.creativeconners.com



84 Cutler St., Unit #7
Warren RI 02885
v 401.289.2942 | f 401.289.0259

INVOICE

BILL TO

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

SHIP TO

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

INVOICE # 2242**DATE** 08/17/2018**DUE DATE** 09/28/2018**TERMS** 50% deposit/50%
prior to ship

SHIP DATE	SHIP VIA	TRACKING NO.	P.O. NUMBER	SALES REP
09/28/2018	Fedex Freight	TBC	0001100870	Nicole Kent

DESCRIPTION	QTY	PRICE	AMOUNT
Machines:Spotline Practical A small hoist with an integrated Stagehand motion controller and powered lift line for practical lighting effects.	0.50	7,500.00	3,750.00
Controls:Showstopper 3 Base Emergency Stop base station with dual-channel safety circuit and 8 outputs.	0.50	2,500.00	1,250.00
Controls:Stagehand FX Input/output effects controller.	0.50	2,000.00	1,000.00
Shipping Freight and packaging fees	0.50	290.00	145.00

Order Total \$12,290.00
Invoice 2241 50% Deposit Due with Purchase Order
Invoice 2242 50% Balance Due prior to Ship Date 09/28/18

50% BALANCE DUE

\$6,145.00

Haney, Brenda

From: Haney, Brenda
Sent: Friday, August 17, 2018 11:15 AM
To: Rouiller, Suzanne
Subject: Invoices for Creative Conners PO_0001100870/OLR_0001013928 / Pre-Pay Terms
Attachments: CREATIVE CONNERS_OLR#_0001013928.pdf; Invoice_2241
_from_Creative_Conners_Inc.pdf; Invoice_2242_from_Creative_Conners_Inc.pdf

Importance: High

Hi Suzy –

Happy Friday !

Attached - Invoices for Re: PO_0001100870 _ Creative Conners Inc. Pre-pay Terms

Invoice# 2241 – 50% Deposit \$6,145.00 – Due on with Purchase Order

Invoice# 2242 – 50% Balance \$6,145.00 – Due on 09/28/18 Prior to Shipping

Please let me know if you need anything else to dispatch PO and forward to AOPS.

Thank you,

Brenda Haney

Business Services

Folsom Lake College | 10 College Parkway | Folsom, CA 95630

☎ 916.608.6635 | ✉ haneyb@flc.losrios.edu

Requisition

Supplier: MISCELLANEOUS 0000003680

 ***** CA 95825
 United States

email:

Ship To: RECEIVING
 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798

Business Unit: GENFD OPEN	
Req ID: 0001013928	Date: 08/02/2018
Page: 1	
Requisition Name: CREATIVE CONNERS, INC.	
Requester: Melonie Quintell	Bldg#: VAPA
Requester Signature	
Buyer: Nicholas Shewmaker	
Approved:	
Entered By: QUINTELM 02-AUG-2018	

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	AUTOMATION HOIST SPOTLIGHT PRACTICAL	1	EA	7,500.00	7,500.00	08/16/2018
	SPOTLINE PRACTICAL A SMALL HOIST WITH AN INTEGRATED STAGEHAND MOTION CONTROLLER AND POWERED LIFT LINE FOR PRACTICAL LIGHTING EFFECTS. EFFECTS					
	ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS					
2-1	EMERGENCY STOP SYSTEM SHOWSTOPPER 3 BASE	1	EA	2,500.00	2,500.00	08/16/2018
	SHOWSTOPPER 3 BASE EMERGENCY STOP BASE STATION WITH DUAL-CHANNEL SAFETY CIRCUIT AND 8 OUTPUTS.					
	ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS					
3-1	SYSTEM CONTROL DEVICE STAGEHAND FX	1	EA	2,000.00	2,000.00	08/16/2018
	STAGEHAND FX - INPUT/OUTPUT EFFECTS CONTROLLER					
	ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS					
4-1	SHIPPING	1	EA	290.00	290.00	08/16/2018
	ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS					
5-1	SALES TAX 7.75%	1	EA	930.00	930.00	08/16/2018
	ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS					

Total Requisition Amount: 13,220.00

QUOTE# 3213 07/24/2018

VENDOR/MANUFACTURER REQUIRES PREPAYMENT TERMS: 50% WITH PURCHASE ORDER AND 50% DUE PRIOR TO SHIPMENT.

4 TO 6 WEEK LEAD-TIME REQUIRED FOR THIS ORDER

DELIVERY TO FOLSOM LAKE COLLEGE REQUIRED BY OCTOBER 15, 2018

Approval Signature	Approval Signature	Approval Signature
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Requisition

Supplier: MISCELLANEOUS

***** CA 95825
United States

0000003680

Business Unit: GENFD OPEN	
Req ID: 0001013928	Date: 08/02/2018
Page 2	
Requisition Name: CREATIVE CONNERS, INC.	
Requester: Melonie Quintell	Bldg#: VAPA
Requester Signature	
Buyer: Nicholas Shewmaker	
Approved:	
Entered By: QUINTELM 02-AUG-2018	

email:

Ship To: RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630-6798

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
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<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>
GENFD	6490	12	FL.VI.SWPA	10060	00000	481Y	13,220.00

Purchases Charged to Catagorical Programs, Grants or Special Project.

This purchase is in compliance with the requirement of Strong workforce

For grants/special projects 481y

program improvements

Name: _____

Approval Signature	Approval Signature	Approval Signature
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CREATIVE CONNERS LLC

Requisition

Supplier: MISCELLANEOUS 0000003680

 ***** CA 95825
 United States

email:

Ship To: RECEIVING
 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798

Business Unit: GENFD OPEN	
Req ID: 0001013928	Date: 08/02/2018
Requisition Name: CREATIVE CONNERS, INC.	
Requester: Melonie Quintell	Bldg#: VAPA
Requester Signature	
Buyer: Nicholas Shewmaker	
Approved:	
Entered By: QUINTELM 02-AUG-2018	

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	MACHINES: SPOTLINE PRACTICAL - A SMALOL HOIST WITH AN INTEGRATED STAGEHAND MOTION CONTROLLER AND POWERED LIEFT LINE FOR PRACTICAL LIGHTING EFFECTS	1	EA	7,500.00	7,500.00	08/16/2018
ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS						
2-1	CONTROLS: SHOWSTOPPER 3 BASE - EMERGENCY STOP BASE STATION WITH DUAL-CHANNEL SAFETY CIRCUIT AND 8 OUTPUTS	1	EA	2,500.00	2,500.00	08/16/2018
ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS						
3-1	CONTROLS: STAGEHAND FX - INPUT/OUTPUT EFFECTS CONTROLLER	1	EA	2,000.00	2,000.00	08/16/2018
ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS						
4-1	SHIPPING	1	EA	290.00	290.00	08/16/2018
ASSET DEPT: VAPA LOCATION: 04VAPA CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS						

5 - S/TAX 7.75% Total Requisition Amount: 12,290.00 730 - 13,220

VENDOR/MANUFACTURER REQUIRES PREPAYMENT TERMS:
 50% WITH PURCHASE ORDER, 50% DUE PRIOR TO SHIPMENT.
 4 & 6 WEEK LEAD-TIME REQUIRED FOR THIS ORDER
 DELIVERY TO FOLSOM LAKE COLLEGE REQUIRED BY OCTOBER 15, 2018

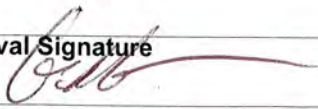
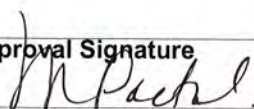
ENTERED
INS

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount
GENFD	6490	12	FL.VI.SWPA	10060	00000	481Y	12,290.00

Purchases Charged to Catagorical Programs, Grants or Special Project.

This purchase is in compliance with the requirement of Strong Workforce
 For grants/special projects 481Y

Name: M Pachel

Approval Signature 	Approval Signature 	Approval Signature
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sales@creativeconners.com
http://www.creativeconners.com



84 Cutler St., Unit #7
Warren RI 02885
v 401.289.2942 | f 401.289.0259

QUOTE

ADDRESS

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

SHIP TO

Folsom Lake College
10 College Pkwy
Folsom, CA 95630

QUOTE # 3213

DATE 07/24/2018

SHIP DATE	SHIP VIA	TRACKING NO.	P.O. NUMBER	SALES REP
08/23/2018	Fedex Freight	TBC	Ian Wallace	Nicole Kent

DESCRIPTION	QTY	PRICE	AMOUNT
Machines:Spotline Practical A small hoist with an integrated Stagehand motion controller and powered lift line for practical lighting effects.	1	7,500.00	7,500.00
Controls:Showstopper 3 Base Emergency Stop base station with dual-channel safety circuit and 8 outputs.	1	2,500.00	2,500.00
Controls:Stagehand FX Input/output effects controller.	1	2,000.00	2,000.00

Payment terms are "Pre-pay"

SUBTOTAL	12,000.00
SHIPPING	290.00
TOTAL	\$12,290.00

Accepted By

Accepted Date

Equipment Sales Agreement

This Sales Agreement ("Agreement") is entered into by and between Creative Conners, Inc. ("Company") and the customer as stated in the attached Sales Order ("Customer").

1. Sale of Equipment. Customer hereby agrees to purchase from Company the equipment (the "Equipment") set forth in the attached Sales Order.

2. Price. The price and time for payment for the Equipment is as set forth in the attached Sales Order.

Any amounts payable by Customer hereunder which remain unpaid after the due date shall be subject to a late charge equal to 1.5% per month from the due date until such amount is paid.

3. Delivery. Company shall use its reasonable efforts to deliver the Equipment to Customer on the delivery date set forth in the attached Sales Order. Delivery shall be made F.O.B. at Company's offices in Providence, Rhode Island. If the delivery is not made within two (2) days of the scheduled delivery date, other than because of the fault of Customer or by *force majeure* (as set forth in Section 9(l)), Customer may cancel its purchase of the Equipment. All transportation, shipping and handling charges shall be paid by Customer. Customer bears all risk of loss or damage to the Equipment after delivery to the transportation shipping point.

4. Operation of the Equipment. Customer shall be responsible for operation of the Equipment. Customer shall operate the Equipment in a reasonably competent manner and in compliance with the operations manual for the Equipment. Customer shall comply with all applicable rules, laws, and regulations in connection with operation of the Equipment. **Customer shall not use the equipment in any manner that could threaten the life or safety of any persons. Specifically, though not limited to, Customer shall not use the Equipment for: overhead lifting, or the lifting of people.**

5. Infringement Indemnity. Company will defend and indemnify Customer against a claim that the Equipment infringes a United States copyright or patent, provided that: (a) Customer notifies Company in writing within 30 days of the claim; (b) Company has sole control of the defense and all related settlement negotiations; and (c) Customer provides Company with the assistance, information and authority necessary to perform Company's obligations under this Section. Reasonable out-of-pocket expenses incurred by Customer in providing such assistance will be reimbursed by Company. Company shall have no liability for any claim of infringement based on use of Equipment altered by Customer. In the event the Equipment is held or is believed by Company to infringe, Company shall have the option, at its expense, to (a) modify the Equipment to be noninfringing; (b) obtain for Customer a license to continue using the Equipment; or (c) refund the fees paid for the Equipment. This Section 5 states Company's entire liability and Customer's exclusive remedy for infringement, misappropriation or related claims.

6. Disclaimers and Warranty.

(a) Company warrants to the original purchaser of Equipment that for the Warranty Period (as defined below), the Equipment will be free from material defects in materials and workmanship. The foregoing warranty is subject to the proper installation, operation and maintenance of the Equipment in accordance with installation instructions and the operating manual supplied to Customer. Warranty claims must be made by Customer in writing within sixty (60) days of the manifestation of a problem. Company's sole obligation under the foregoing warranty is, at Company's option, to repair, replace or correct any such defect that was present at the time of delivery, or to remove the Equipment and to refund the purchase price to Customer.

(b) The "Warranty Period" begins on the date the Equipment is delivered and continues for twelve (12) months.

(c) Any repairs under this warranty must be conducted by an authorized Company service representative.

(d) Excluded from the warranty are problems due to accidents, misuse, misapplication, storage damage, negligence, or modification to the Equipment or its components.

(e) Company does not authorize any person or party to assume or create for it any other obligation or liability in connection with the Equipment except as set forth herein.

(f) THE INDEMNITY IN SECTION 5 AND WARRANTY IN SECTION 6(a) ABOVE IS EXCLUSIVE AND IN LIEU OF ALL OTHER INDEMNITIES OR WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

7. Nondisclosure. By virtue of this Agreement, Customer may have access to information that is confidential to Company ("Confidential Information"). Confidential Information shall include, but not be limited to, the terms and pricing under this Agreement, the technical and other specifications for the Equipment and all information clearly identified as confidential. Confidential Information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of Customer; (b) was in the Customer's lawful possession prior to the disclosure and had not been obtained by Customer either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the Customer by a third party without restriction on disclosure; or (d) is independently developed by Customer. Customer agrees to hold Confidential Information in confidence during the term of this Agreement and for a period of five years after termination of this Agreement. Customer agrees, that unless required by law, it shall not make Confidential Information available in any form to any third party or to use Confidential Information for any purpose other than the implementation of this Agreement. Customer agrees to take all reasonable steps to ensure that Confidential Information is not disclosed or distributed by its employees, representatives or agents in violation of the terms of this Agreement.

8. Limitation of Liability. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, PUNITIVE, SPECIAL OR CONSEQUENTIAL DAMAGES, OR DAMAGES FOR LOSS OF PROFITS, REVENUE, OR USE INCURRED BY CUSTOMER OR ANY THIRD PARTY, WHETHER IN AN ACTION IN CONTRACT, OR TORT, OR OTHERWISE EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. COMPANY'S LIABILITY FOR DAMAGES ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT SHALL IN NO EVENT

EXCEED THE PURCHASE PRICE OF THE DEFECTIVE EQUIPMENT. THE PROVISIONS OF THIS AGREEMENT ALLOCATE THE RISKS BETWEEN COMPANY AND CUSTOMER. COMPANY'S PRICING REFLECTS THIS ALLOCATION OF RISK AND BUT FOR THIS ALLOCATION AND LIMITATION OF LIABILITY, COMPANY WOULD NOT HAVE ENTERED INTO THIS AGREEMENT.

9. Miscellaneous.

(a) This Agreement, and all matters arising out of or relating to this Agreement, shall be governed by the laws of the State of Rhode Island (exclusive of conflict of laws principles), and shall be deemed to be executed in Providence, Rhode Island.

(b) Any legal action or proceeding relating to this Agreement shall be instituted solely in a state or federal court in Providence, Rhode Island. Company and Customer agree to submit to the jurisdiction of, and agree that venue is proper in, these courts in any such legal action or proceeding.

(c) All notices, including notices of address change, required to be sent hereunder shall be in writing and shall be deemed to have been given when mailed by first class mail or by fax to the address listed below.

(d) Prices for Equipment specified herein are exclusive of all city, state and federal taxes, including, without limitation, taxes on manufacture, sales, receipts, gross income, occupation, use and similar taxes. Customer agrees to pay such taxes directly or to reimburse Company for all such taxes, whether imposed on Customer required to be collected by Company, or imposed on Equipment or on Customer in connection with this sale. Wherever applicable, such tax or taxes shall be added to the invoice as a separate charge on invoiced separately. Customer agrees to pay all personal property taxes that may be levied against Equipment after the date of delivery.

(e) To secure payment and performance of all Customer's obligations hereunder, Company hereby retains title to Equipment and a security interest therein until payment in full and performance by Customer of all said obligations. When requested by Company, Customer shall duly acknowledge this Agreement, and execute, acknowledge and deliver to Customer, in Company's usual form, a supplement hereto, security agreement, financing statement and other appropriate instruments to constitute Equipment as the unencumbered security for the obligations of Customer hereunder, or to enable Company to comply with all applicable filing or recording laws.

(f) In the event any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions of this Agreement will remain in full force.

(g) The waiver by either party of any default or breach of this Agreement shall not constitute a waiver of any other or subsequent default or breach. Except for actions for non-payment or breach of Company's proprietary rights, no action, regardless of form, arising out of or in connection with this Agreement may be brought by either party more than one year after the cause of action has accrued.

(h) Customer agrees to comply fully with all relevant export laws and regulations of the United States ("Export Laws") to assure that the Equipment is not (1) exported, directly or indirectly, in violation of Export Laws; or (2) intended to be used for any purposes prohibited by the Export Laws. Customer agrees that the Equipment will only be used or operated in the United States and other territories approved in writing by Company.

(i) Company is an independent contractor; nothing in this Agreement shall be construed to create a partnership, joint venture or agency relationship between the parties.

(j) This Agreement constitutes the complete

agreement between the parties with respect to its subject matter and supersedes all prior or contemporaneous agreements, understandings, representations, discussions, proposals, literature, and the like, written or oral. This Agreement may not be modified or amended except in a writing signed by a duly authorized representative of each party; no other act, document, usage or custom shall be deemed to amend or modify this Agreement. It is expressly agreed that the terms of this Agreement shall supersede the terms in any Customer purchase order or other ordering document, if any.

(k) In any proceeding brought to enforce or interpret the terms of this Agreement, the prevailing party shall be entitled to recover its attorneys' fees and costs incurred.

(l) This Agreement shall be construed as to its fair meaning and not strictly for or against either party.

(m) Company shall not be deemed to be in default of any provision of this Agreement, or for failures in performance, resulting from acts or events beyond its reasonable control. Such acts shall include but not be limited to acts of God, civil or military authority, civil disturbance, war, strikes, fires, other catastrophes, labor disputes, parts shortages, or other events beyond Company's reasonable control.

(n) No action, regardless of form, arising out of this Agreement may be brought by either party more than one year after the cause of action arose, or in the case of non-payment, more than two years from the date of last payment.

(o) This Agreement is not assignable, directly or indirectly, by Customer.

(p) This Agreement may be executed in counterparts and by fax.



LOS RIOS
 COMMUNITY COLLEGE DISTRICT
 1919 Spanos Court ■ Sacramento, CA 95825
 PURCHASING DEPARTMENT (916) 568-3071
 Fax (916)568-3145 ■ lrccdpurchase@losrios.edu

VENDOR APPLICATION

Return signed completed form to Purchasing via fax or email.

NAME: NICOLE KENT

NAME OF FIRM <u>CREATIVE CONNERS, INC.</u>		FEDERAL ID# OR SOCIAL SECURITY # <u>75 - 315 9380 /</u>	
MAILING ADDRESS <u>24 CUTLER ST, UNIT 7</u>		REMIT ADDRESS (if different) <u>← SAME</u>	
PHONE <u>401- 289- 2942</u>	FAX <u>401- 289- 0259</u>	EMAIL <u>SALES@CREATIVECONNERS.COM</u>	

WEBSITE <u>WWW.CREATIVECONNERS.COM</u>			ORGANIZATION/REGISTRATION (Check all that apply)													
AUTHORIZED COMPANY REPRESENTATIVES <table border="1"> <thead> <tr> <th>Name</th> <th>Title/Capacity</th> <th>Email</th> </tr> </thead> <tbody> <tr> <td><u>NICOLE KENT</u></td> <td><u>SALES</u></td> <td></td> </tr> <tr> <td><u>PETE VEAL</u></td> <td><u>BUSINESS MGR</u></td> <td></td> </tr> <tr> <td><u>GARETH CONNELL</u></td> <td><u>PRES.</u></td> <td></td> </tr> </tbody> </table>			Name	Title/Capacity	Email	<u>NICOLE KENT</u>	<u>SALES</u>		<u>PETE VEAL</u>	<u>BUSINESS MGR</u>		<u>GARETH CONNELL</u>	<u>PRES.</u>		<input type="checkbox"/> Individual Contractor License# _____ <input type="checkbox"/> Partnership _____ <input type="checkbox"/> Non Profit _____ <input checked="" type="checkbox"/> Corporation (List State Incorporated) <u>RI</u>	
			Name	Title/Capacity	Email											
			<u>NICOLE KENT</u>	<u>SALES</u>												
			<u>PETE VEAL</u>	<u>BUSINESS MGR</u>												
<u>GARETH CONNELL</u>	<u>PRES.</u>															
DIR Registration# _____																
Is business registered in the State of California? Yes _____ No _____																

PROVIDE LIST OF COMMODITIES, EQUIPMENT, SUPPLIES and/or SERVICES AVAILABLE TO THE DISTRICT		
<u>SCENERY AUTOMATION</u>		
<u>THEATRICAL STAGE MACHINES</u>		

VENDOR CERTIFICATION		OTHER BUSINESS INFORMATION	
I certify that all statements contained herein are correct. I understand that this information will be used as a basis for evaluating my request to receive bid invitations for purchases. I understand that being placed on the qualified vendor bid list does not in any way represent an endorsement of my firm by Los Rios, nor does it relieve my firm of providing bonds and insurances as required. I further agree to disclose any known or potential conflicts of interest relating to my business and Los Rios. I understand the requirements for fulfilling and invoicing orders. I further certify this firm is an equal opportunity employer. <u>NK</u> INITIALS		Payment Terms <u>50% C START</u> <u>50% PRIOR TO SHIP</u>	Discounts Extended _____
		Refund/Returns _____	Signature: <u>[Signature]</u> TITLE: _____ Date Entered: <u>July 27, 18</u> DATE: _____

Request for Taxpayer Identification Number and Certification

Adapted for University of Chicago use only.

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Are you a University of Chicago Student? Yes No If YES, provide Student ID# _____

Have you ever been employed by the University of Chicago? Yes No If YES, provide dates of employment: _____

If you are not a U.S. Citizen or Permanent Resident, please indicate your date of first entry into the U.S. _____ Visa classification upon first entry into the U.S. _____

Print or type.
See Specific Instructions on page 3.

1. Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
2. Business name/disregarded entity name, if different from above	
3. Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ▶	4. Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5. Address (number, street, and apt. or suite no.) See instructions.	Requester's name and address (optional)
6. City, state, and ZIP code	
7. List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number																									
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Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶
------------------	----------------------------	--------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

LOS RIOS COMMUNITY COLLEGE DISTRICT
Sole Source Purchase Justification

Date: 7/26/18

To: F:LC Business Services and LRCCD Purchasing

From: Ian Wallace, FLC Theatre Arts

Subject: Justification Requirements for Sole-Source Procurements
Requisition No. 0001013928 Vendor Name: Creative Connors Inc.

SOLE-SOURCE ITEMS

Sole-source items are those items which perform a certain function for which no other items are known to exist. In a highly technological society, either patents or a clearly superior product may perform a function that limits you to a sole source. If it is economically advantageous and critical for its use in conjunction with instruction or operation to use such a product, then it is suggested that you do so. Justification for specifying such items is extremely important and should be clearly stipulated. Sole-source situations can be minimized by your using performance specifications and request for quotes (RFQ's).

Competitive bidding is not a thoroughly suitable purchase method for sole-source items. It is best to advertise for bids on an "approved equal" basis; if no bids are offered, proceed to negotiate a fair and reasonable price with the sole source. When only one bid is received, you may have a sole-source situation if you believe that no other competitive sources are available.

Sole-source acquisitions must be justified in sufficient detail to explain the basis for suspending the usual competitive procurement process.

The following represents factors that might justify sole source:

1. What capability does the proposed vendor have that is critical to the specific effort and make the vendor clearly unique compared to other vendors in the same general field?
2. What prior experience of a highly specialized nature does the proposed vendor have that is vital to the proposed effort?
3. What facilities, staffing, and/or equipment does the proposed vendor have that are specialized and vital to the commodities or services required?
4. Does the proposed vendor have a substantial investment that would have to be duplicated at the District's expense by another vendor entering the field?
5. If schedules are involved, why are they critical and why can the proposed vendor best meet them?

The enclosed form should be completed and submitted with your Requisition for justification.

LOS RIOS COMMUNITY COLLEGE DISTRICT
Sole Source Purchase Justification

Vendor: Creative Conners **Requisition No. 0001013928**
Commodity/Service: Theatrical Automation Hoist and Accessories
Estimated annual expenditure for the above commodity or service: \$: 13,220.00 Purchase Cost

Pursuant to Purchasing Policy, Sole Source purchase requests & approvals must be performed in advance and shall be supported by written documentation. This form and appropriate supporting documentation fulfils that requirement.

Initial all entries below that apply to the proposed purchase. Attach support documentation justification memo as described below (More than one entry will apply to most sole source products/services for purchase requested).

1. IW SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed).

2. _____ SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMENTO AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturers — not the distributor's — written certification that identifies all regional distributors. Item no. 4 also must be completed).

3. _____ THE PARTS/EQUIPMENT IS NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum).

4. IW THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application).

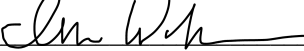
5. _____ THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request).

6. _____ CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS)PURCHASE CONTRACT NO: _____

7. _____ "PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER GOVERNMENT ENTITY'S CONTRACTS

8. _____ NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests commodities and services to be procured from the vendor identified as the sole source supplier of the service or material described in this sole source justification and is authorized as a sole source for the service or material.

 7/26/18
AUTHORIZED SIGNATURE DATE

SOLE SOURCE AUTHORIZATION: (PURCHASING USE ONLY)

APPROVED **DISAPPROVED**

By: _____ Date: _____ **Guidelines Div. #:** _____



August 17, 2018

Ian Wallace
Folsom Lake College

Dear Mr. Wallace,

I am sending you this letter to formally state that:

We are the only manufacturer, distributor, and rental agent of our turn-key stage automation system. This includes our Spotline Practical, Staghand FX and ShowStopper products.

We do not sell to any reseller. We only sell and rent directly to our customers. Please feel free to contact me with any questions.

Sincerely yours,

Gareth Conner, President and Founder

To: [LRCCD Purchasing, FLC Business Services](#)
From: Ian Wallace
CC:
Date: July 26th, 2018
Re: Creative Conners Sole Source Purchase Justification Question 4.

The Department of Theatre and Cinema Arts at Folsom Lake College needs to purchase a small theatrical automation hoist with an emergency stop and control system. After extensive research, department faculty determined that the vendor Creative Conners is the only business that manufactures an appropriate hoist that meets the department's needs.

Creative Conners manufactures a small theatrical automation hoist called a "Spotline Practical" (the first line item on Creative Conners quote). This is a small hoist (weighs 80 lbs) that also includes an electrical circuit in the lift line so it can lift small props or scenery that require electricity, like a chandelier. Very importantly, this hoist is able to be hooked up to an emergency stop system (second line item "Showstopper 3 Base" on Creative Conners quote). This system allows the operator of the hoist to instantaneously stop the system in case of emergency. This safety system is of utmost importance to avoid student injury or death. Creative Conners also includes the third line item "Stagehand FX", a system control device.

A comparative quote was obtained from vendor Rosebrand for a WAHL Winch 10LX. This is a small hoist that includes an electric circuit, but it does NOT include an emergency stop system. This means in the event of an emergency, there is NO reliable way to stop the hoist from moving. The department has deemed this too unacceptable of a safety risk. The Rosebrand quote does not include a comparative quote for items similar to Creative Conner's "Showstopper Base 3" and "Stagehand FX" because the Rosebrand hoist does not accept an emergency stop signal like that from the "showstopper Base 3" or integrate into a system control system like the "Stagehand FX".

An additional comparative quote was obtained from ZFX, for their eZ FN hoist, control system, and emergency stop system (combined into 1 line item on quote as "eZ-FN Complete Package"). While this hoist does accept an emergency stop signal and control system, it is a very large hoist (300lbs) and is meant for very heavy duty applications. The department has deemed it to be too big and cumbersome and does not meet instruction needs. It is also significantly more expensive.

In conclusion, the department has determined that the Creative Conners Spotline Practical hoist (and accessory devices Showstopper Base 3 and Stagehand FX) is the only known item that meets the specialized needs of the department.



Rose Brand East
 4 Emerson Lane, Secaucus, NJ 07094
 800-223-1624 201-809-1730 Fax: 201-809-1851

Rose Brand West CA Lic. #1024256
 11440 Sheldon Street, Sun Valley, CA 91352
 800-360-5056 818-505-6290 Fax: 818-505-6293

Quote

Quote Number: **183821**

Date: 7/25/2018

Terms: Net 30 days

Customer ID: 87326

Quote To:

Ian Wallace
 Folsom Lake College
 10 College Parkway
 Attn: Business Services
 Folsom CA 95630
 United States

Phone: 916-608-6933

Email: wallaci@flc.losrios.edu

Ship To:

Ian Wallace
 Folsom Lake College
 10 College Parkway
 Attn: Business Services
 Folsom CA 95630
 United States

S/P Name: Sasha Venola
S/P Email: Sasha.Venola@rosebrand.com
S/P Phone: 818-505-6290 x482

PO Number:
Ship Via: UPS Ground

Line	Part	Quantity	Unit Price	Ext Price
1	WAHL0005	1.000 Each	\$2,295.00	\$2,295.00

Details: WAHL Winch 10LX - 10kg load 10m x 6mm kevlar cable
 120v 2 circuit conductor

Estimated Freight \$82.00

**** Quote may not include applicable charge(s) for Freight and/or Sales Tax ****

I verify the above quotation accurately reflects our agreement and I approve fulfillment of this order on behalf of my company listed in the "Quote To" box. I also agree to the additional terms and conditions found at <http://www.rosebrand.com/customer/terms.aspx>. The appropriate deposit, if required, will accompany this acknowledgement of purchase.

Sub Total: \$2,295.00
Miscellaneous Charges: \$82.00
Discounts: \$0.00

X _____ Date: _____

Quote Totals(Excludes Tax): USD \$2,377.00

**FOLSOM LAKE COLLEGE
eZ-FN Complete Package**

<u>Equipment & Service</u>		
QTY	ITEM	COST
1	eZ-FN Complete Package; includes eZ-FN High Speed Hoist, eZ-Axis T800 Drive Box, Raynok License, and eZ-E-Stop	\$34,900.00
1	Shipping, includes crating (ESTIMATE ONLY)	\$1,300.00
	Sales Tax, for equipment only (8%)	\$2,792.00
	TOTAL	\$38,992.00

IMPORTANT NOTES:

- Automated equipment requires access to 3-phase, 208-220v power supply; average 30 amp per axis.
- Unless otherwise indicated above, power cables are not included; ZFX can provide power cables upon request for quote.
- Unless otherwise indicated above, travel & freight expenses are not included in this quote, and are invoiced as incurred.
- This quote is good for 30 days.

LOS RIOS COMMUNITY COLLEGE DISTRICT

1919 Spanos Court, Sacramento, CA 95825

Phone (916) 568-3071 FAX (916) 568-3145

Purchasing Department

lrcddpurchase@losrios.edu



Sacramento City College

American River College

Cosumnes River College

Folsom Lake College

CONFLICT OF INTEREST STATEMENT

This is to certify that the undersigned employee(s) has/have no economic interests which may foreseeably be materially affected by having participated in the development of the specifications for service, equipment and/or material represented by the referenced requisition.

(Pursuant to District Regulation R-8323 and District Policy P-8611

This form must be signed and submitted with the Purchase Requisition (GS Form 127) for those transactions listed below.)

- ❖ Sole Source
- ❖ Professional Service Agreements

- ❖ Service Agreements (GS Form 78: Rev. 2/2012)
- ❖ Selection Committee Recommendations (formal process)

READ CAREFULLY BEFORE SIGNING:

[Signature] 7/26/18
Employee/Date

Selection Committee Member/Date

Requisition Number

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

Selection Committee Member/Date

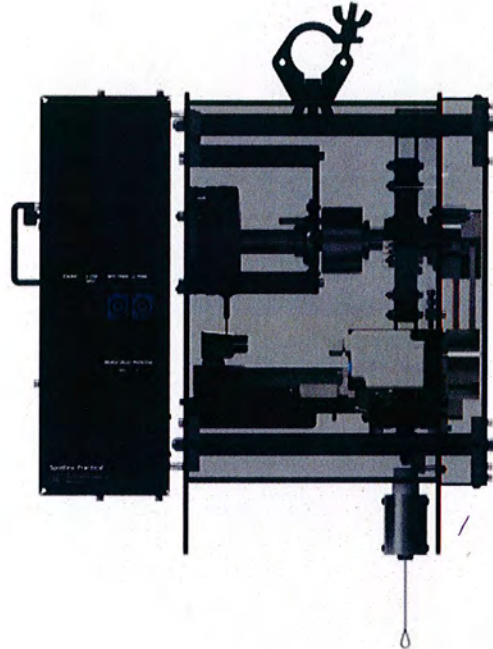
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Spotline Practical

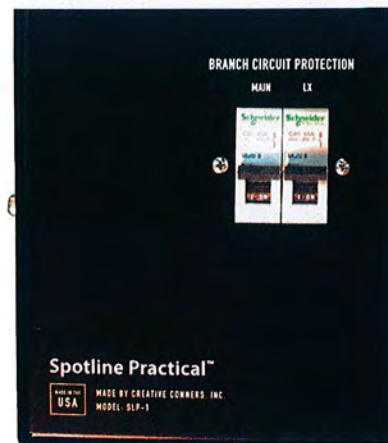
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Spotline Practical

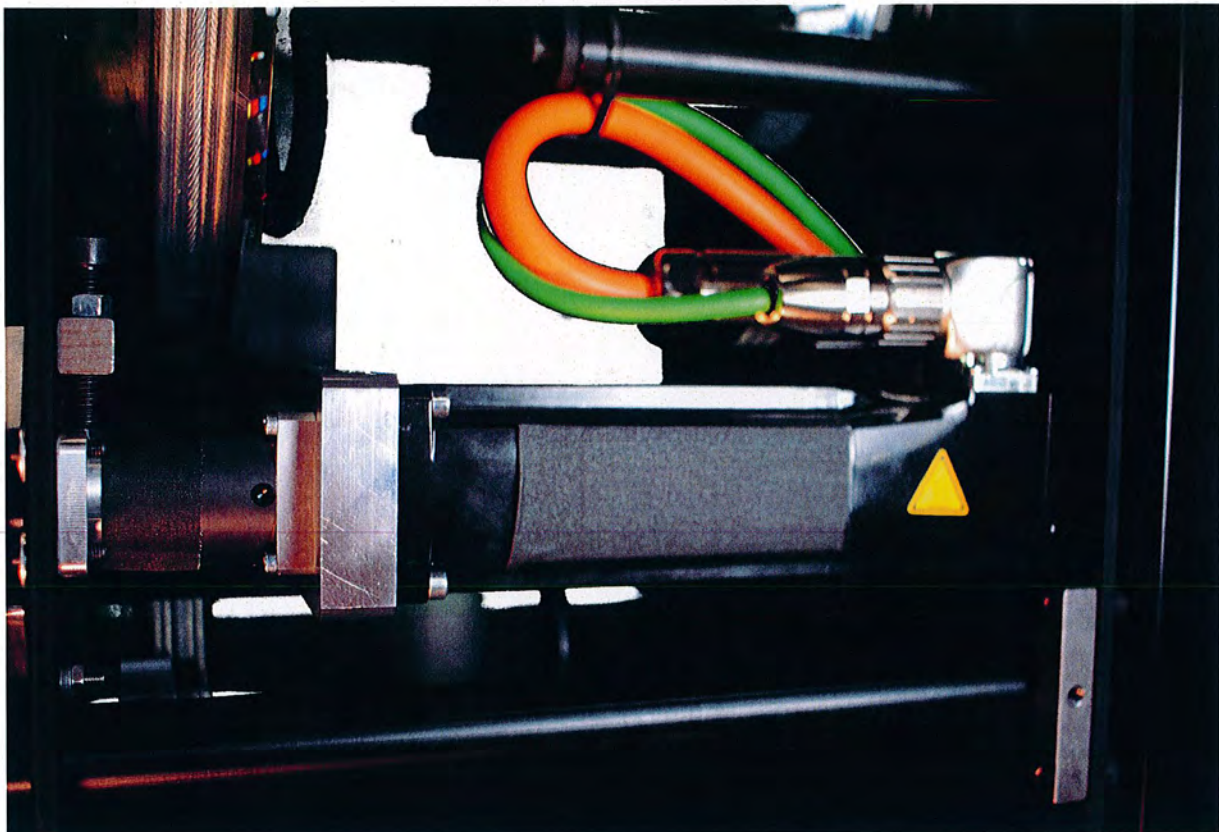
A hoist that will light up your stage. Spotline Practical has an integrated motion controller, powered lifting cable, and critical safety features. Flying lights just got easy.





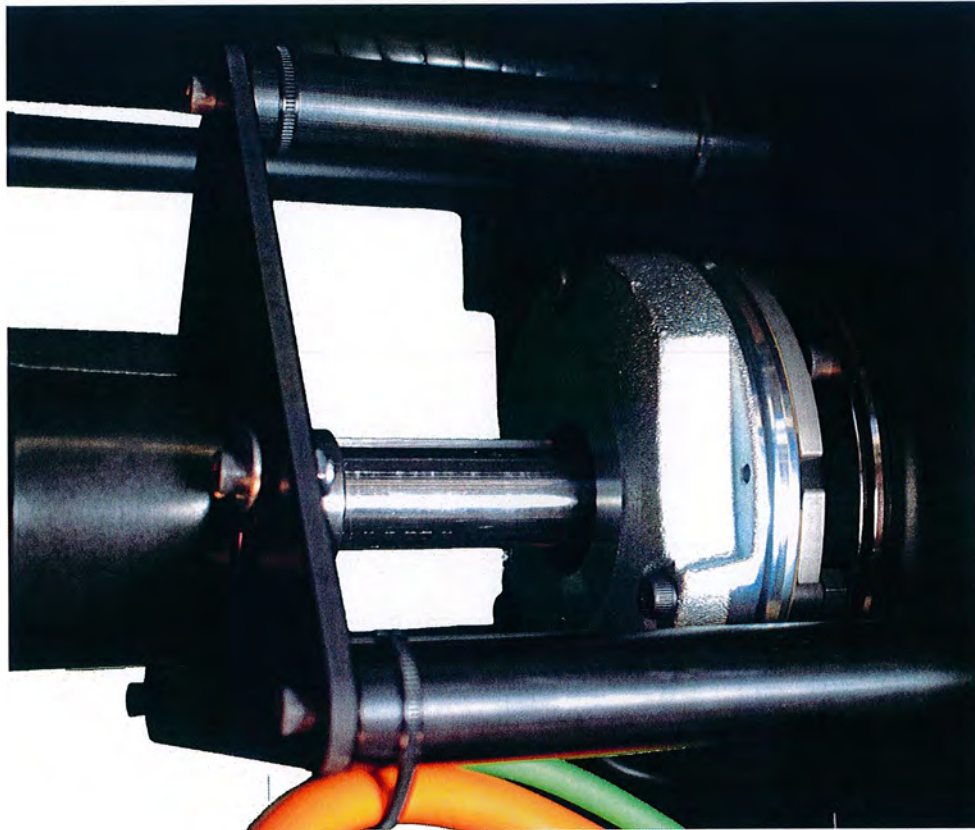
Simple Install

One clamp, a few cables, and you're finished. Spotline Practical is a smart machine with brains on-board. No separate Stagehand controller is required. Plug it into the wall, give it Ethernet, and a Showstopper cable and start writing cues. Use the built-in lighting circuit to power your chandelier and watch it glow.



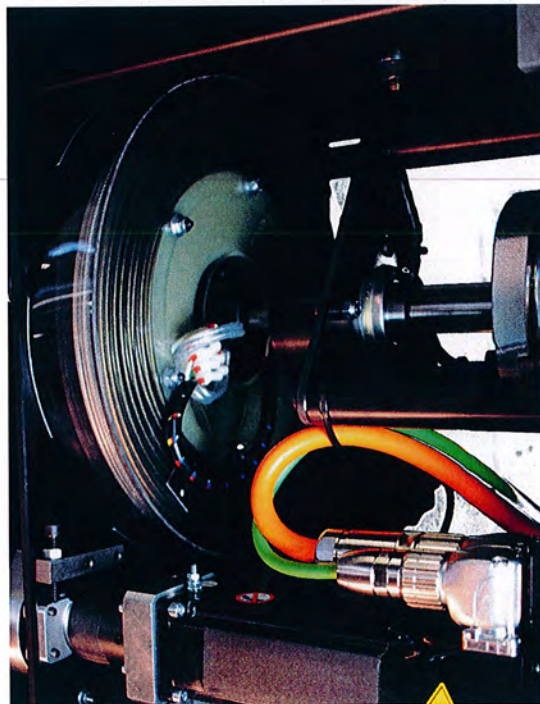
Compact and Fast

The 300W brushless servo motor packs a big punch in a small package. Quick, yet strong, this little guy can wind up your cable in the blink of an eye.



Easy Risk Analysis

Lift scenery safely knowing Spotline Practical includes dual brakes, slack line detection, category 0 emergency stop, and Creative Conners' Persistent Position. Spotline Practical knows where you scenery is and how to stop it if something is out of place.





Power Where You Want It

With 110V and 1200W of power transmitted through the lifting line, you can fly practical lighting fixtures without any messy cable management or hassle. Plug in your favorite light to the pre-installed PowerCON True1 connector.

Key features

Simple – Hang it from a truss, batten, or other rigging point and connect three cables; it couldn't get any simpler.

Compact – Spotline Practical uses a servo motor for potent power in a tiny package.

Fast – The brushless servo motor lifts scenery at 48"/sec.

Safe – Slack line detection, dual brakes, primary and ultimate limits, and emergency stop circuit. Spotline Practical is engineered with future standards and best practices in place.

Price: \$7500

Available May 2017*

*Call for Rental availability

Specifications:

Size	14.75" wide x 21" high x 20.8" deep
Weight	70 lbs.
Max Speed	48"/sec
Motion Control	Built-in controller. Spikemark compatible via Ethernet.
Capacity	15 lb safe working load at full speed
Drum Capacity	35 feet of built in cable
Motor	300W brushless servo
Gear Ratio	25:1
Motor Input Voltage	110VAC 60Hz 1-phase
Max Input Current	10A
Lifting Medium Power	110V with a max 1200W

Power Receptacle PowerCON True1

Drawing Coming soon.

Manual Coming soon.



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Showstopper 3

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Showstopper 3 System

The emergency stop duties of all Creative Conners gear is handled by the Showstopper system. With an emergency stop signal that's independent of control and power circuits, you can immediately stop every motor in the show with the push of a single red button. To operate, every [Stagehand](#) must receive a green-light signal from Showstopper. The Showstopper system is composed of up to 4 devices: Showstopper Base, Console, Hub, and Remotes. Together they provide a safe environment throughout your venue, and give your crew the kind of control they need to protect the performers, the crew, and the scenery.



Showstopper Base

Showstopper Base is where it all begins. This rack-mountable device can power the emergency-stop contactors of up to 8 Stagehands and is the device hub for Showstopper accessories.

- **Redundant safety circuitry** – Showstopper Base employs 2-channel activation of the safety circuit. If either channel fails, the system will continue to engage the e-stop, but it will not allow the system to release the stop signal until all components are functioning.
- **Self monitoring** – Base has integrated monitoring of the circuitry, so circuitry failures of either redundant circuit will be detected.
- **Better hardware** – Base uses a SIL-rated safety relay for switching.
- **Expandability** – Each Showstopper Base connects to 8 [Stagehands](#) directly. If that's not enough, you can easily expand with the Showstopper Hub (below) and place additional emergency stop buttons around your theatre with the Showstopper Remote.
- **Accessory expansion** – Showstopper Base has 3 accessory connectors for integrating the Console, a Hub, or a Remote without using one of the 8 Showstopper output ports.

Price: \$2,500

Availability: Ships today!

Rental: \$50/week

Showstopper Consolette

Our Showstopper Consolette is the cue-control accessory for the Showstopper system. With this device jacked into your Showstopper Base, you've got full control of your show and your gear. [Read all the details...](#)

- **Emergency stop button** – When the Consolette is plugged into the Showstopper Base, the e-stop circuit becomes part of the complete Showstopper e-stop loop. Any red emergency stop button will stop the show.
- **Straightforward controls** – The Consolette includes the controls necessary to run your show. Full-size buttons eliminate mouse fumbling during a show.
- **Jog function** – New with the Consolette, motor jog functionality is now baked-in.
- **Ethernet connection** – Connect your Consolette to your Spikemark computer using ethernet.

Showstopper Consolette w/10ft device cable: \$2,500

Availability: Ships today!

Rental: \$50/week



Showstopper Hub

When you need to connect more than 8 [Stagehands](#) to the emergency stop system, **Showstopper Hub** lets you expand. Showstopper Hub provides 8 more emergency stop outputs. And you can expand even further by simply adding more Showstopper Hubs to the system.

- **Simple** – Plug your Showstopper Hub into an open accessory port on your Showstopper Base, and you're ready for 8 more Stagehands.
- **Expandable** – In addition to the accessory port for tying into your Showstopper Base, the Hub also has an additional accessory port for adding on additional Hubs or Remotes.

Price:

- Showstopper Hub: 8 Port Emergency Stop Expansion Device • **\$2,500**
- 50 ft Device Cable • **\$500**

Availability: Ships today!

Rental: Coming soon

Showstopper Remote

Sometimes you need more than one emergency stop button on the stage. When the operator can't see every possible safety concern, you may need an emergency stop button in the trap room, or over in the stage left wing, or right next to the machinery.

The **Showstopper Remote** adds an additional stop button anywhere in the theatre. And because Showstopper Remotes can daisy-chain together, you can have as many stop buttons as you need to keep the production safe.

- **Expandable** – The Showstopper Remote plugs into a Showstopper Base or Hub to provide an additional stop button. To add more stop buttons, just daisy-chain Showstopper Remotes together.

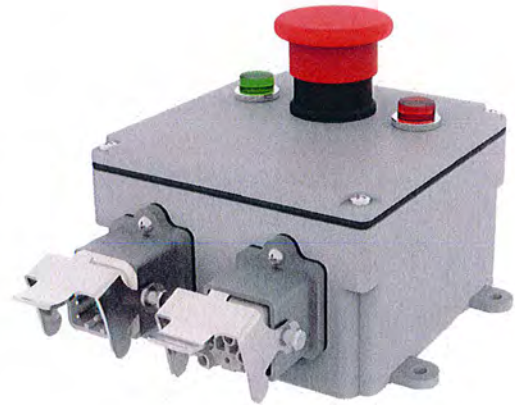
Price:

- Showstopper Remote • **\$500**
- 50 ft Device Cable • **\$500**

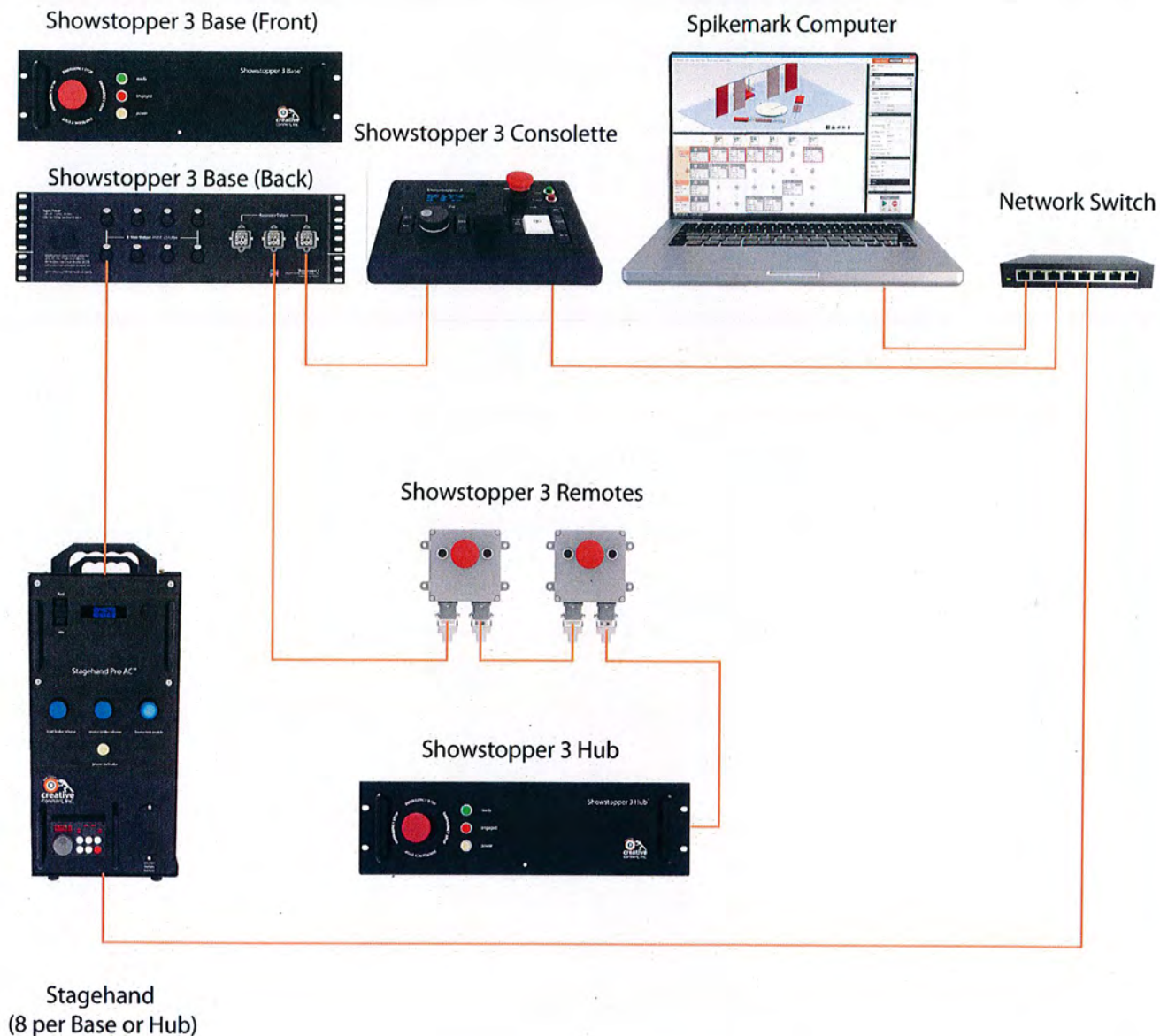
Availability: 3-4 weeks

Rental: Coming soon

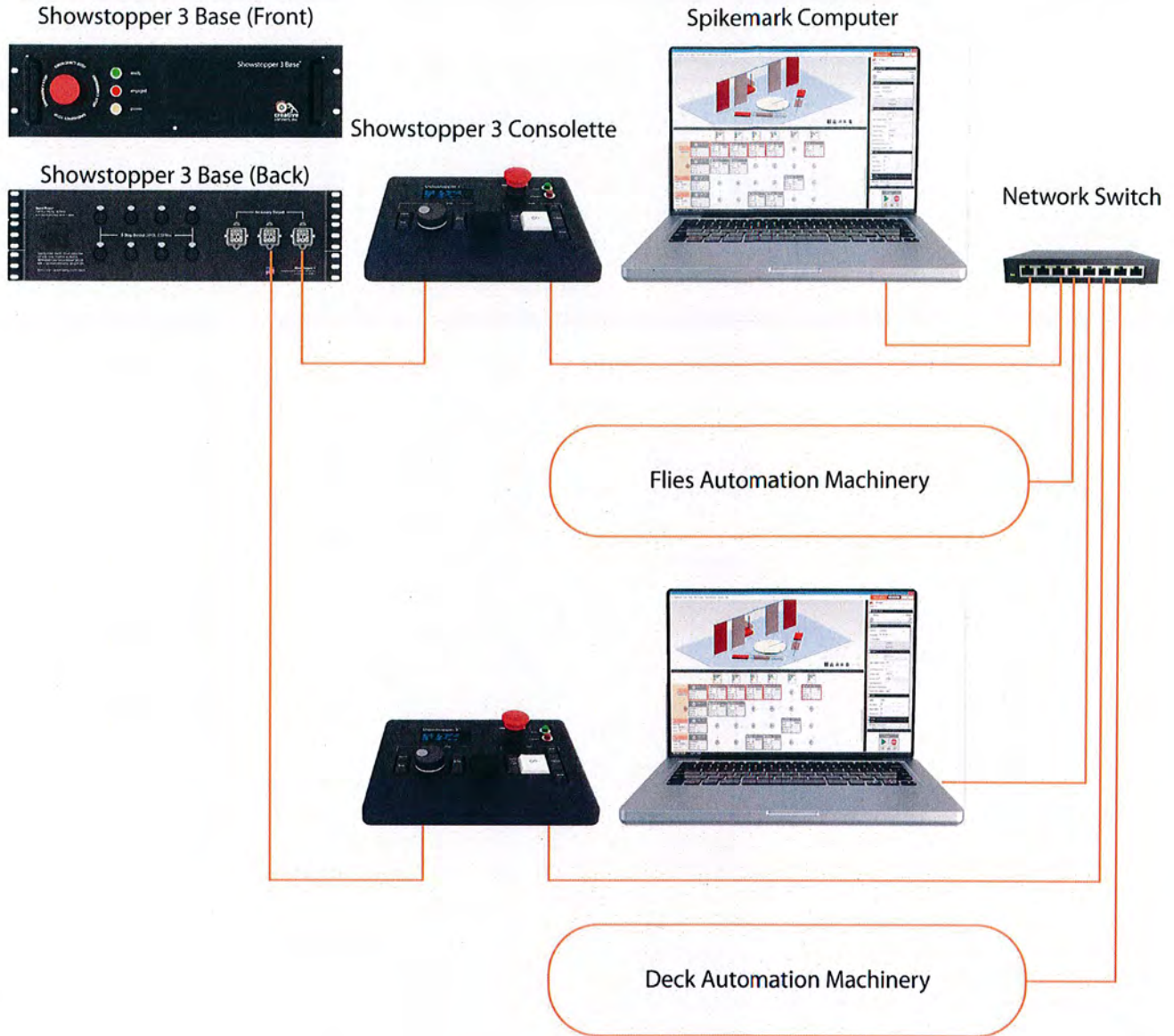
*All rentals incur a 1-week prep fee.



System Diagram



Advanced System Diagram



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Etherswitch 7



The Stagehand FX is a network-enabled input/output controller that can be used with [Spikemark](#) to add simple mechanical effects, such as pneumatic valves, to your show.

Key features:

- **Simple** – Stagehand FX is a flexible I/O controller. Give it 120VAC power, an ethernet connection, and a Showstopper cable and you're ready to control simple effects with [Spikemark](#). With Stagehand FX, you can now coordinate both simple switched devices and motors being run by Stagehand motion controllers.
- **Expandable** – Each Stagehand FX operates 4 relay outputs (rated for 3A at 30VAC/42VDC), and can sense 4 dry-contact inputs. You can connect various power sources to the relay outputs making it easy to control solenoid valves, and small motors from a single Stagehand FX. Any switch can be connected to the Stagehand FX inputs and used as trigger cue links.
- **Easy to setup** – Stagehand FX uses pluggable terminal blocks for the I/O connections, making it easy for you to connect any device.
- **Safe** – Each Stagehand FX integrates with the Showstopper emergency stop system to ensure that all effects can be halted in an instant if any problems develop.

Price:

- Stagehand FX: Input/output effects controller • \$2,000

Availability:

- Stagehand FX • Ships today!

Rental:

- Stagehand FX • \$50/wk*

* All rental incur a 1-week prep fee.

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Questions? Comments? We're here to help.

You can reach us via:



Phone:

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We're available by phone 8am – 5pm (EST) Monday through Friday. After normal shop hours, such as during a show, please leave us a message and someone will get back to you ASAP. We check our voicemail regularly after hours and on weekends.



Email:

info@CreativeConners.com

We answer email support questions within a day but typically respond to tech support emails in less than an hour.



Address:

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