



**FOLSOM LAKE COLLEGE**  
EL DORADO CENTER | RANCHO CORDOVA CENTER

10 College Parkway  
Folsom, CA 95630

**PURCHASE ORDER NO. CBF17047**

PO Date: Jan 9, 2017

Date Required:

Ordered By: HOWARD, S

Requisition #: 39783

VENDOR: AWARDS BY KAY  
1941 EL CAMINO AVE  
SACRAMENTO CA 95815  
PHONE: 916-927-4533

SHIP TO: FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM, CA 95630

BILL TO: FOLSOM LAKE COLLEGE  
ATTN: BUSINESS SERVICES  
10 COLLEGE PARKWAY  
FOLSOM, CA 95630

Line #	Item/Description	QTY	UOM	PO Price	Extended Amount
1	FABRICATION, SPECIFICATION AND INSTALLATION OF DONOR RECOGNITION WALL PER ATTACHED QUOTE #5629 DATED 1/9/17	1.00		\$30,492.500	\$30,492.50
2	INSTALLATION OF THE FALCON DONOR WALL PLAQUE	1.00		\$500.000	\$500.00
	TO BE APPROVED BY REQUESTER SALLY HOWARD.				
	SALES TAX 7.75%	1.00		\$2,363.170	\$2,363.17

INSTRUCTIONS:

State Tax %

Sub Total

State Tax

Shipping

Total PO Amount

All shipments, invoices, and correspondence must be identified with our Purchase Order Number

Direct all deliveries and delivery documents to the SHIP TO address.

Direct all correspondence and invoices to the BILL TO address.

NO PAYMENT will be made without an invoice.

Payment Terms: NET 30

AUTHORIZED SIGNATURE AND DATE

*Joany Harman* 1/10/17

## LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

### PURCHASE ORDER TERMS AND CONDITIONS

1. **APPLICABLE LAW:** The contract resulting from this order shall be governed by the laws of the State of California
2. **COMPLETION OF ORDERS:** LRCCD reserves the right to withhold payment until order is completed.
3. **DISCOUNTS:** Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
4. **INVOICES:** Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
5. **CHANGES:** No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
6. **BILL OF LADING:** If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
7. **TRANSPORTATION CHARGES:** Invoices for prepaid transportation charges must be supported by original receipted expense bills.
8. **FOB POINT AND FREIGHT CHARGES:** Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
9. **PATENT INDEMNITY:** THE CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
10. **TAXES:** Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
11. **EQUAL OPPORTUNITY EMPLOYER:** The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
12. **GENERAL SAFETY ORDERS:** All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
13. **INDEMNIFICATION:** CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
14. **TERMINATION:** LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
15. **ASSIGNMENT:** Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
16. **PUBLIC WORKS PROJECTS:** CONTRACTOR must comply with Public Contract Code.
17. **CA LABOR CODE:** Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
18. **NOTICE:** Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact the LRCCD General Services Department at (916) 568-3048.
19. **INSURANCE:** CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
20. **DISQUALIFIED EMPLOYEES:** CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
21. **WORK AUTHORIZATION:** Prior to LRCCD's acceptance of this Agreement, CONTRACTORS who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
22. **WARRANTY:** CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.



**FOLSOM LAKE COLLEGE**  
EL DORADO CENTER | RANCHO CORDOVA CENTER

**CHECK ONE**

- ASG(71,72)
- College Act. Trust(81)
- Foundation(83)
- IR(13,14)
- Harris Ctr(55)

**CAMPUS-BASED REQUISITION**

11/30/16  
DATE

VENDOR Awards by Kay  
ADDRESS 1941 El Camino Ave  
CITY Sacramento  
STATE CA ZIP 95815

REQ. # CBF 39783  
PO REQUIRED(circle one) YES NO  
P.O. # CBF 17047  
DATE REQUIRED \_\_\_\_\_

ITEM	DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
1	Falcon Dons Wall Build, install, engraving				33,192.50
2					
3					
4					
5					
6					
7					
8					
9					
10					

**Check Distribution**

- Call Student, Hold for pick up # \_\_\_\_\_
- Call \_\_\_\_\_, Hold for pick up # \_\_\_\_\_
- Forward to \_\_\_\_\_
- Inter-Campus mail to \_\_\_\_\_
- USPS mail
- Other \_\_\_\_\_

Sub-Total	33,192.50
Sales Tax	2,439.40
Freight	
<b>TOTAL</b>	<b>35,631.90</b>

Account Name	Bus Unit	Account	Fund	Department	Program	Class	Project	Amount
BANFL	1	6200	1831	FL.CP.FOUN	170903	1000001	6412	\$12,150.00
BANFL	1		1831	FL.CP.FOUN	70903	100000	16703	\$128,367.73
BANFL			83	FL.CP.FOUN	70903	10000	6700	10,045.17

AUTHORIZED Sally Howard  
Club Officer/Requestor

APPROVED Kathleen Kukler  
Faculty Advisor/Administrator

Business Services Use Only

Budget Checked \_\_\_\_\_ Vendor ID 1533

Voucher # \_\_\_\_\_ Date \_\_\_\_\_

Warrant # \_\_\_\_\_ Date \_\_\_\_\_

  
 AWARDS BY KAY, INC.  
 . . . A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

## QUOTATION

Date                      Quote No.

01/09/2017              5629



### SOLD TO

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

### SHIP TO

TBD... SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Cust. No.	Cust. Order No.	EST. REPLY	EXPIRES		SLSPERSON
FOL00013	PO#	01/23/2017	01/30/2017	TBD	DS
QUANTITY	Unit	Item No.	Description	Price	Total
1	EA	CUSTOM	CUSTOM DONOR RECOGNITION FALCON DESIGN 98.25" W X 71" H W/ SIX LEVELS INCLUDES 231 DONOR PLATES INSTALLED WITH INDIVIDUAL NAME PLATES (NAME PLATE AREA 2,395 SQ. IN. 62 1/2" WIDE) CORIAN SOLID SURFACE MATERIAL 1/2" THICKNESS COLOR WHITE. FALCON FABRICATED WITH CORIAN SOLID SURFACE MATERIAL COLORS: NOCTURNE BLACK, GRAPHIC BLUE & WHITE. LASER ENGRAVING AND COLOR IN-FILL ON DONOR PLATES INCLUDED DURING PRODUCTION. (SEE ADDITIONAL CHARGE BELOW FOR PLATES PROVIDED AND ENGRAVED AS NEEDED AFTER INSTALLATION)	22500.00	22500.00
5	EA	CUSTOM	(5) DONOR PLATES LEVEL 1 10" W X 4" H ENGRAVING INCLUDED AT TIME OF PRODUCTION & ADDITIONAL CHARGE AFTER INSTALLATION "OLYMPIC"	50.00	250.00
7	EA	CUSTOM	(8) DONOR PLATES LEVEL 2 5" X 5" H	40.00	280.00

Fax: 916-608-6545

Phone: 916-608-6643

CUSTOM FALCON DONOR WALL INCLUDES INSTALLATION AND ALL DONORS ENGRAVING INCLUDED DURING PRODUCTION. AFTER INSTALLATION, ENGRAVED DONOR PLATES ARE ADDITIONAL CHARGE (WILL BE PREPAID) AND WILL BE ENGRAVED BY AWARDS BY KAY IN HOUSE.





... A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

# QUOTATION

Date Quote No.

01/09/2017 5629



101866

2017

ABK95815

## SOLD TO

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

## SHIP TO

TBD...SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Page 2

Cust. No.	Cust. Order No.	EST. REPLY	EXPIRES		SLSPERSON
FOL00013	PO#	01/23/2017	01/30/2017	TBD	DS
QUANTITY	Unit	Item No.	Description	Price	Total
			ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "DIAMOND" 8 - 1 = 7		
20	EA	CUSTOM	(20) DONOR PLATES LEVEL 3 5" W X 4" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "PLATINUM"	35.00	700.00
29	EA	CUSTOM	(30) DONOR PLATES LEVEL 4 5" W X 3" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "GOLD" 30 - 1 = 29	30.00	870.00
55	EA	CUSTOM	(61) DONOR PLATES LEVEL 5 5"H X 2" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "SILVER" 61 - 6 = 55	24.50	1347.50
102	EA	CUSTOM	(107) DONOR PLATES LEVEL 6 5" W X 1.5" H ENGRAVING INCLUDED DURING PRODUCTION AND	22.50	2295.00

Fax: 916-608-6545

Phone: 916-608-6643

  
**ABK**  
 AWARDS BY KAY, INC.  
 . . . A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

**QUOTATION**

Date                      Quote No.

01/09/2017              5629



**SOLD TO**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

**SHIP TO**

TBD...SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Page 3

Cust. No.	Cust. Order No.	EST. REPLY	EXPIRES		SLSPERSON
FOL00013	PO#	01/23/2017	01/30/2017	TBD	DS
QUANTITY	Unit	Item No.	Description	Price	Total
			ADDITIONAL CHARGE AFTER INSTALLATION "BRONZE" 107 - 5 = 102		
1	EA	LEGEND	CUSTOM LEGEND SIGNAGE WITH CATEGORIES ACCORDING TO SIZE OF PLATES ADDITIONAL TO BE DETERMINED...NOT INCLUDED IN QUOTE	2250.00	2250.00
1	EA	DROP SHIP	FREIGHT FROM FACTORY INCLUDES CRATE AND GROUND FREIGHT FOR FALCON AND DONOR PLATES	2200.00	2200.00
1	EA	INSTALL	INSTALLATION OF THE FALCON DONOR WALL PLAQUE BY AWARDS BY KAY	500.00	500.00

Fax: 916-608-6545

Phone: 916-608-6643

  
 AWARDS BY KAY, INC.  
 . . . A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

# INVOICE

Date            Invoice No.

10/13/2016    17418



**SOLD TO:**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630  
 howards@flc.losrios.edu

**SHIP TO**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Cust. No.	Cust. Order No.	DATE SHP	SHP VIA	/Tracking #	Terms	SlsPrsn
FOL00013	FLC/SH	01/09/2017	TBD		NET 30	DS
Ordered	Shipped	Item No.	Description		Price	Amount
1 EA	1	CUSTOM	CUSTOM DONOR RECOGNITION FALCON DESIGN 98.25" W X 71" H W/ SIX LEVELS INCLUDES 231 DONOR PLATES INSTALLED WITH INDIVIDUAL NAME PLATES (NAME PLATE AREA 2,395 SQ. IN. 62 1/2" WIDE) CORIAN SOLID SURFACE MATERIAL 1/2" THICKNESS COLOR WHITE. FALCON FABRICATED WITH CORIAN SOLID SURFACE MATERIAL COLORS: NOCTURNE BLACK OR BLACK QUARTZ, GRAPHIC BLUE & WHITE. LASER ENGRAVING AND COLOR IN-FILL ON DONOR PLATES INCLUDED DURING PRODUCTION. (SEE ADDITIONAL CHARGE BELOW FOR PLATES PROVIDED AND ENGRAVED AS NEEDED AFTER INSTALLATION)		22500.00	22500.00
5 EA	5	CUSTOM	(5) DONOR PLATES LEVEL 1 10" W X 5" H ENGRAVING INCLUDED AT TIME OF PRODUCTION & ADDITIONAL CHARGE AFTER INSTALLATION "OLYMPIC"		50.00	250.00
7 EA	7	CUSTOM	(8) DONOR PLATES LEVEL 2 5" X 5" H		40.00	280.00

Fax: 916-608-6545

Phone: 916-608-6643

Continued on following page

**FOR PROPER CREDIT, PLEASE RETURN STUB WITH YOUR PAYMENT**

Customer: FOL00013  
 Invoice: 17418  
 Invoice Balance 35631.90

AWARDS BY KAY, INC  
 1941 EL CAMINO AVE  
 SACRAMENTO CA 95815

Thank you for your business.



  
 AWARDS BY KAY, INC.  
 . . . A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

**INVOICE**

Date Invoice No.

10/13/2016 17418



**SOLD TO:**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630  
 howards@flc.losrios.edu

**SHIP TO**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Page 2

Cust. No.	Cust. Order No.	DATE SHP	SHP VIA	/Tracking #	Terms	SlsPrsn
FOL00013	FLC/SH	01/09/2017	TBD		NET 30	DS
Ordered	Shipped	Item No.	Description		Price	Amount
			ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "DIAMOND" 8 - 1 = 7			
20 EA	20	CUSTOM	(20) DONOR PLATES LEVEL 3 5" W X 4" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "PLATINUM"		35.00	700.00
29 EA	29	CUSTOM	(30) DONOR PLATES LEVEL 4 5" W X 3" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "GOLD" 30 - 1 = 29		30.00	870.00
55 EA	55	CUSTOM	(61) DONOR PLATES LEVEL 5 5"H X 2" H ENGRAVING INCLUDED DURING PRODUCTION AND ADDITIONAL CHARGE AFTER INSTALLATION "SILVER" 61 - 6 = 55		24.50	1347.50
102 EA	102	CUSTOM	(107) DONOR PLATES LEVEL 6 5" W X 1.5" H ENGRAVING INCLUDED DURING PRODUCTION AND		22.50	2295.00

Fax: 916-608-6545

Phone: 916-608-6643

Continued on following page

**FOR PROPER CREDIT, PLEASE RETURN STUB WITH YOUR PAYMENT**

Customer: FOL00013  
 Invoice: 17418  
 Invoice Balance 35631.90

AWARDS BY KAY, INC  
 1941 EL CAMINO AVE  
 SACRAMENTO CA 95815

Thank you for your business.



**ABK**  
 AWARDS BY KAY, INC.  
 . . . A TRADITION IN RECOGNITION SINCE 1958  
 1941 EL CAMINO AVENUE \* SACRAMENTO, CA 95815-2817  
 (916) 927-4533 \* FAX (916) 927-1312

**INVOICE**

Date                      Invoice No.

10/13/2016              17418



**SOLD TO:**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630  
 howards@flc.losrios.edu

**SHIP TO**

SALLY HOWARD  
 FOLSOM LAKE COLLEGE  
 DIRECTOR OF COLLEGE ADVANCEMENT  
 10 COLLEGE PARKWAY  
 FOLSOM CA 95630

Cust. No.	Cust. Order No.	DATE SHP	SHP VIA	/Tracking #	Terms	SlsPrsn
FOL00013	FLC/SH	01/09/2017	TBD		NET 30	DS
Ordered	Shipped	Item No.	Description		Price	Amount
			ADDITIONAL CHARGE AFTER INSTALLATION "BRONZE" 107 - 5 = 102			
1 EA	1	LEGEND	CUSTOM LEGEND SIGNAGE WITH CATEGORIES ACCORDING TO SIZE OF PLATES ADDITIONAL TO BE DETERMINED...NOT INCLUDED IN QUOTE		2250.00	2250.00
1 EA	1	DROP SHIP	FREIGHT FROM FACTORY INCLUDES CRATE AND GROUND FREIGHT FOR FALCON AND DONOR PLATES		2200.00	2200.00
1 EA	1	INSTALL	INSTALLATION OF THE FALCON DONOR WALL PLAQUE BY AWARDS BY KAY		500.00	500.00
Order Total						33192.50
Sales Tax On 30492.50    8%						2439.40
<b>INVOICE TOTAL</b>						<b>35631.90</b>

Fax: 916-608-6545

Phone: 916-608-6643

**FOR PROPER CREDIT, PLEASE RETURN STUB WITH YOUR PAYMENT**

Customer: FOL00013  
 Invoice: 17418  
 Invoice Balance 35631.90

AWARDS BY KAY, INC  
 1941 EL CAMINO AVE  
 SACRAMENTO CA 95815

Thank you for your business.

## Falcon Donor Wall Pricing Matrix

Hall of Fame Giving	Amount	Donor Wall Level	Number	Revenue
Olympic	\$ 7,500.00		1	\$ 37,500.00
Diamond	\$ 5,000.00		2	\$ 40,000.00
Platinum	\$ 2,500.00		3	\$ 50,000.00
Gold	\$ 1,000.00		4	\$ 30,000.00
Silver	\$ 500.00		5	\$ 26,500.00
Bronze	\$ 250.00		6	\$ 26,750.00
<b>TOTAL POTENTIAL REVENUE</b>			<b>223</b>	<b>\$ 210,750.00</b>

Athletics Donor Wall Cost	Paid Through Fundraising	Paid by FLC
Legend #1	\$2,250	
Donor Wall	\$22,500	
Engraving	\$5,743	
Installation	\$500	
Shipping	\$2,200	
tax	\$2,439	
FM invoice to prepare the wall		\$8,500
<b>TOTAL COST</b>	<b>\$35,632</b>	<b>\$44,132</b>

Total Revenue if Sold Out	\$210,750.00
---------------------------	--------------

### Suggested Payment Funds

Donor Wall Revenue to Date as of 8/1	\$ 12,750.00	
6703: Golf Tournament	\$ 12,836.73	This fund does not need to be reimbursed
6700 Unrestricted	\$ 10,045.17	This fund needs to be reimbursed
	\$ 35,631.90	

5% of all donations goes to pay back borrowed funds from 6700: \$10,530 is estimated revenue