

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASE ORDER NO 0001092739

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145
 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

Date 05/15/2017	Revision	Page 1
Payment Terms NET 30	Freight Terms Shipping Point	Ship Via Best Metho
Reference: 1009503 ZWERENZK SHEWMAKERN	Location / Dept 04EDCA103 CTE	

Supplier: 0000001927
 FISHER SCIENTIFIC
 4500 TURNBERRY DR
 HANOVER PARK IL 60133

Phone: (800) 766-7000
Fax: (800) 926-1166

email:

Ship To: EL DORADO CENTER
 RECEIVING
 6699 CAMPUS DR
 PLACERVILLE CA 95667
 United States

Bill To: 1919 Spanos Court
 Sacramento CA 95825-3981
 United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	MICROCENTRIFUGE; SORVALL LEGEND MICRO 17; VENTILATED; INCLUDES HEMATOCRIT ROTOR; MAX SPEED 13,300RPM; MAX. FORCE 17,000XG; 99 MIN. TIMER; 120V 60HZ VENDOR CATALOG # 75002494	1.00EA	1,904.82	1,904.82	05/10/2017

PER ATTACHED QUOTE 7122-4110-82

Sub Total Amount	1,904.82
Sales Tax Amount	138.10
Total PO Amount	2,042.92

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	6490	12	FL.VI.VTEA	12050	00000	314A	2,042.92	2017

0001009503HARMANJ05-MAY-2017

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

A. S. 5/18/17

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

1. **APPLICABLE LAW:** The contract resulting from this order shall be governed by the laws of the State of California
2. **COMPLETION OF ORDERS:** LRCCD reserves the right to withhold payment until order is completed.
3. **DISCOUNTS:** Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
4. **INVOICES:** Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
5. **CHANGES:** No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
6. **BILL OF LADING:** If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
7. **TRANSPORTATION CHARGES:** Invoices for prepaid transportation charges must be supported by original receipted expense bills.
8. **FOB POINT AND FREIGHT CHARGES:** Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
9. **PATENT INDEMNITY:** The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
10. **TAXES:** Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
11. **EQUAL OPPORTUNITY EMPLOYER:** The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
12. **GENERAL SAFETY ORDERS:** All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
13. **INDEMNIFICATION:** CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
14. **TERMINATION:** LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
15. **ASSIGNMENT:** Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
16. **PUBLIC WORKS PROJECTS:** CONTRACTOR must comply with Public Contract Code.
17. **CA LABOR CODE:** Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
18. **NOTICE:** Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact the LRCCD General Services Department at (916) 568-3048.
19. **INSURANCE:** CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
20. **DISQUALIFIED EMPLOYEES:** CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
21. **WORK AUTHORIZATION:** Prior to LRCCD's acceptance of this Agreement, CONTRACTORS who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
22. **WARRANTY:** CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

Requisition

Supplier: FISHER SCIENTIFIC 0000001927
 4500 TURNBERRY DR
 HANOVER PARK IL 60133
 United States

Phone: (800) 766-7000 **Fax:** (800) 926-1166
email:

Ship To: RECEIVING
 6699 CAMPUS DR
 PLACERVILLE CA 95667

Business Unit: GENFD OPEN	
Req ID: 0001009503	Date: 05/04/2017
Requisition Name: FISHER SCIENTIFIC	
Requester: Kimberly Zwerenz	Bldg#: CTE
Requester Signature	
Buyer: Nicholas Shewmaker	
Approved:	
Entered By: Kimberl 04-MAY-2017	

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	MICROCENTRIFUGE; SORVALL LEGEND MICRO 17; VENTILATED; INCLUDES HEMATO CRIT ROTOR; MAX SPEED 13,300RPM; MAX. FORCE 17,000XG; 99 MIN. TIMER; 120V 60HZ VENDOR CATALOG # 75002494	1	EA	1,904.82	1,904.82	05/10/2017

ASSET DEPT: CTE LOCATION: 04EDCA103 CATEGORY: EQUIP 1 PROFILE: EQP:OTHER

Total Requisition Amount: 1,904.82

MERCHANDISE TOTAL :\$1904.82
 SHIPPING: 0
 TAX 7.25%:\$138.04
 TOTAL:\$2042.86

PER ATTACHED QUOTE 7122-4110-82

<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>
GENFD	6490	12	FL.VI.VTEA	12050	00000	314A	1,904.82

Purchases Charged to Catagorical Programs, Grants or Special Project.

This purchase is in compliance with the requirement of VTEA 314A

For grants/special projects Objective 4.0

Name: Nicholas Shewmaker

Approval Signature <u>Nicholas Shewmaker</u>	Approval Signature	Approval Signature
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Sales Quotation



Quote Nbr	Creation Date	Due Date	Page
7122-4110-82	05/02/2017		1 of 1
Payment Terms		Delivery Terms	
NET 30 DAYS		DEST	
Valid To		Prepared By	
06/01/2017		DOWNEY, HEATH	
Customer Reference		Sales Representative	
QUOTE		HEATH DOWNEY	
To place an order	Ph: 800-766-7000	Fx: 800-926-1166	
Submitted To:		Customer Account: 479900-006	
KIM ZWERENK@FLC.LOSRIOS.EDU 530-985-3456		LOS RIOS COMM COLL DIST 6699 CAMPUS DR EL DORADO CENTER PLACERVILLE CA 95667-7744 ATTN: KIM	


FISHER SCIENTIFIC COMPANY LLC
4500 TURNBERRY DRIVE
HANOVER PARK IL 60133-5491

PLEASE REFER TO THE QUOTE NUMBER ON ALL CORRESPONDENCE

THANK YOU FOR YOUR INTEREST IN FISHER SCIENTIFIC COMPANY LLC

FOR COMPLETE TERMS AND CONDITIONS VISIT OUR WEBSITE AT

www.fishersci.com/salesterms

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
1	1	EA	75002494	LEGEND MICRO 17 SORVALL HE RTR	1,904.82	1,904.82
				<div style="display: flex; align-items: flex-start;"> <div style="width: 15%; font-size: small; color: gray;">No image Available.</div> <div> <p>Microcentrifuge; Sorvall Legend Micro 17; Ventilated; Includes hematocrit rotor; Max speed 13,300rpm; Max. force 17,000xG; 99 min. timer; 120V 60Hz Vendor Catalog # 75002494 This item is being sold as 1 per each List Price: 2,606.31 CDC: 999 Medical Device</p> </div> </div>		
2	1	EA	22 029 423	CENTRIFUGE CLIN 755VES	2,294.74	2,294.74
				<div style="display: flex; align-items: flex-start;"> <div style="width: 15%; text-align: center;">  </div> <div> <p>Centrifuge; Fisher HealthCare; Horizon Premier; 24-place horizontal rotor; For 10mL tubes; Variable-speed, time, braking; Precise digital controls; Cool operation; Includes 6-carrier rotor; 115V Vendor Catalog # 00-045-018-000 This item is being sold as 1 per each List Price: 3,655.15 CDC: 095 Medical Device</p> </div> </div>		

MERCHANDISE TOTAL	4,199.56
Estimated Sales Tax	346.46
TOTAL	4,546.02

NOTES:

We now offer highly competitive financing with low monthly payments. Please contact your local sales representative for more information.

Tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser and enter the passcode: USA-PGH-CS2

<http://survey.medallia.com/fishersci>

Billing Address 746815-01

KIM ZWERENZ
 6699 CAMPUS DR
 PLACERVILLE CA 95667-7744
 U.S.A.

Quote#	Customer RFQ
705040379	WQ20170504N0018
Created	Validity
05/04/2017	ALL PRICES VALID 60 DAYS

Shipping Address 746815-01

KIM ZWERENZ
 6699 CAMPUS DR
 PLACERVILLE CA 95667-7744
 U.S.A.

Prepared For

KIM ZWERENZ
 PHONE: 5306425669
 EMAIL: zwerenk@flic.losrios.edu

Thank you for the opportunity to serve you!

Payment Terms: NET 30 DAYS (SUBJECT TO CREDIT APPROVAL). FREIGHT CHARGES ARE INCLUDED IN THIS QUOTE.

Delivery Terms: 1-3 DAYS AFTER RECEIPT OF ORDER IF ITEMS ARE IN STOCK. SPECIFIC DELIVERY INFORMATION IS LISTED IN THE LINE ITEM DETAIL BELOW.

Shipment Method: FEDEX DOMESTIC PARCEL-GROUND

Quote Comments: THERE MAY BE A SLIGHT DELAY BEFORE THIS QUOTE APPEARS ON OUR WEBSITE.

Line	Qty	UOM	Item#	Description	Unit Weight	Current Lead Time	Unit Price	Extended Price
1	1	EA	SK-17703-05	MICROCENT 17 W/ROTOR 230V	30.000 LBS	37 Days	\$ 2,322.00	\$ 2,322.00

*ADD NIST-TRACEABLE CALIBRATION ITEM# CQ-17050-02 FOR \$ 135.00 EACH.



ESTIMATED PRODUCT NET WEIGHT (LBS):	30	ESTIMATED TOTAL US\$	2,322.00
ESTIMATED PRODUCT NET WEIGHT (KGS):	14	FREIGHT AMOUNT US\$	70.69
ESTIMATED PRODUCT GROSS WEIGHT (LBS):	35	EST. TAX - ITEMS ONLY US\$	191.57
ESTIMATED PRODUCT GROSS WEIGHT (KGS):	15	EST. TOTAL AMOUNT US\$	2,584.26
ESTIMATED PRODUCT GROSS SIZE (CUBIC FEET):	1.89		

ORDER NOW

Notes:

Quote#	Customer RFQ
705040379	WQ20170504N0018

TAX AMOUNT MAY BE ADJUSTED. ACTUAL TAX IS CALCULATED WHEN THE ORDER IS BILLED.

IF YOU WANT TO PAY VIA CREDIT CARD, PLEASE CALL COLE-PARMER AT 1-800-323-4340. IT IS NOT THE COMPANY'S POLICY TO ACCEPT CREDIT CARD ORDERS VIA EMAIL OR FAX.

THIS QUOTE HAS BEEN PREPARED FOR DOMESTIC USE AND SHIPMENT. IF THE ULTIMATE DESTINATION IS OTHER THAN THE U.S. OR CANADA, CONTACT OUR INTERNATIONAL DEPARTMENT AS ADDITIONAL REGULATIONS/LAWS MAY APPLY.

IN ORDER TO GUARANTEE THE PRICES QUOTED PLEASE REFERENCE THE QUOTATION NUMBER AT THE TOP OF THE PAGE WHEN PLACING YOUR ORDER.

ALL QUOTATIONS ARE SUBJECT TO COLE-PARMER'S TERMS AND CONDITIONS OF SALE, WHICH SHALL BE CONTROLLING IN THE EVENT OF A CONFLICT WITH TERMS AND CONDITIONS CONTAINED IN ANY DOCUMENT ISSUED BY THE BUYER.

FOR COMPLETE LIST OF TERMS PLEASE VISIT US AT

www.coleparmer.com/terms-and-conditions

GET OUR LATEST CATALOGS FREE:

www.coleparmer.com/catalog-request

STAY CURRENT ON WHAT IS IMPORTANT TO YOU! PLEASE CLICK HERE TO REGISTER OR UPDATE YOUR PROFILE AND COMMUNICATION PREFERENCES ON OUR WEB SITE!

<http://www.coleparmer.com/account/signin>

Thank you for choosing Cole-Parmer. If you have any questions, please feel free to contact us.



Quotes Department

Em: bids@coleparmer.com

Ph: 800-323-4340

Fx: 847-247-2929



QUOTATION			
Quote Number	Valid From	Valid To	Page
8030379307	05/04/2017	06/03/2017	1 of 2
Currency	Sales Representative	Customer Reference	
USD	Daniel Im		




To Place an Order	
Phone :	1-800-932-5000
Fax :	1-866-329-2897
Web :	www.vwr.com

Quote Prepared For	Contact Phone / Fax / E-Mail
KIM ZWERENZ	530-642-5643 zwerenk@flc.losrios.edu
Ship To :	Sold To :
80304991	80304991
FOLSOM LAKE COLLEGE EL DORADO CENTER - DEPT OF SCIENCE 6699 CAMPUS DR PLACERVILLE CA 95667-7744	FOLSOM LAKE COLLEGE EL DORADO CENTER - DEPT OF SCIENCE 6699 CAMPUS DR PLACERVILLE CA 95667-7744

When placing your order, please include your quotation number and account number to ensure you receive the correct price.


THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS.

Additional Information :
E&I Contract Pricing Schedule (CRN-01163):
Free Ground Shipping
E&I Fuel Surcharge Fee = \$4.41

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
10	10799-122	MICRO CENTRIFUGE	1	EA	1,912.83	1,912.83
		VWR® Compact Micro Centrifuges Product Link : https://us.vwr.com/store/catalog/product.jsp?catalog_number=10799-122 Shipping Dimensions Weight / Size (L*W*H) per UOM : 37.450 LB / 19.800*17.800*18.000 IN UOM Component Info : EA(1items) Availability : In Stock				
20	10799-170	MICRO CENTRIFUGE REFRIGERATED	1	EA	3,786.22	3,786.22
		VWR® Compact Micro Centrifuges Product Link : https://us.vwr.com/store/catalog/product.jsp?catalog_number=10799-170 Shipping Dimensions Weight / Size (L*W*H) per UOM : 70.000 LB / 28.000*18.000*18.000 IN UOM Component Info : EA(1items) Availability : In Stock				
30	10799-172	24 PLACE MICRO ROTOR TUBES (0.2-2.0ML)	1	EA	319.40	319.40
		VWR® Compact Micro Centrifuges Product Link : https://us.vwr.com/store/catalog/product.jsp?catalog_number=10799-172 Shipping Dimensions Weight / Size (L*W*H) per UOM : 1.850 LB / 8.800*7.200*3.000 IN UOM Component Info : EA(1items) Availability : In Stock				



QUOTATION			
Quote Number	Valid From	Valid To	Page
8030379307	05/04/2017	06/03/2017	2 of 2
Currency	Sales Representative	Customer Reference	
USD	Daniel Im		

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
40	10799-174	ROTOR FOR 4 X PCR STRIPS	1	EA	450.96	450.96
 <p>VWR® Compact Micro Centrifuges Product Link : https://us.vwr.com/store/catalog/product.jsp?catalog_number=10799-174 Shipping Dimensions Weight / Size (L*W*H) per UOM : 1.250 LB / 6.000*6.000*2.100 IN UOM Component Info : EA(1items) Availability : In Stock</p>						

Quote Total : 6,469.41

VWR International's Terms and Conditions of Sale apply. A copy is available on our website (https://us.vwr.com/store/content/externalContentPage.jsp?path=/en_US/about_vwr_terms_conditions_product_sales.jsp), or by request. Customer represents that it has read and agrees to VWR International's Terms and Conditions of Sale.

Identified stock status is based on product availability at time of the quote and may change at time of order. Delivery dates are based on standard lead times from suppliers.

Any images used are not necessarily representative of any product offering from VWR International and do not constitute the basis for purchase decisions.

Customer is responsible for unloading and providing standard receiving facilities for large and/or heavy shipments. Special unloading or delivery can be arranged, provided VWR International is notified at the time of order placement. For such arrangements, please contact VWR International for a quotation. All quotes for installation assume that services related to the equipment are in place at the Customer site (including, but not limited to, gas, plumbing, electrical and ventilation) as per the equipment manufacturer's specifications prior to the installation of the equipment. Installation or other services are not included in this quotation, unless otherwise noted on the quotation.

Items prefixed with "MISC" are subject to regulatory approval once VWR International receives acceptance from the customer. They are special order, and as such may not be returnable. Please allow 6-8 weeks delivery from the time of your first order or acceptance of this quotation.