

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145
 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PURCHASE ORDER NO 0003016595

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

11/15 Open

Date	Revision	Page
12/23/2015		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:	Location / Dept	
3005328 LEWIS J	04CYPH129 IT	

Supplier: 0000035759
 DEVELOPMENT GROUP INC
 PO BOX 991484
 REDDING CA 96099

Phone: (530) 229-0071
 Fax: (530) 248-3415

email: accounting@development-group.net

Ship To: FOLSOM LAKE COLLEGE
 RECEIVING
 10 COLLEGE PARKWAY
 FOLSOM CA 95630-6798
 United States

Bill To: 1919 Spanos Court
 Sacramento CA 95825-3981
 United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
1- 1	ACCESS POINTS - AIR-CAP2702I-A-K9 802.11AC CAP W/CLEANAIR; 3X4:3SS; INT ANT; A REG	52.00	EA	470.85	24,484.20	01/13/2016
2- 1	HANDLING	1.00	EA	2.00	2.00	01/13/2016

PER QUOTE# 8929

DOMAIN WITH CLIPS AND MOUNTS PER QUOTE

AP's TO REPLACE MOTOROLA APs AT FLC AND EDC

Sub Total Amount	24,486.20
Sales Tax Amount	1,958.90
Total PO Amount	26,445.10

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
COPFD	6490	41	FL.VA.PROJ	67800	00199	041A	26,445.10	2016

0003005328KIRKLINK23-DEC-2015

Verification of this purchase order can be made using the Los Rios Community College District web site listed below.
 If you have any questions, please contact the Purchasing Office at (916)568-3071.

http://www.losrios.edu/purchasing/povalidation

All shipments, invoices, and correspondence must be identified with our Purchase Order
 Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

[Signature] 1/4/16

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30
 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

1. **APPLICABLE LAW:** The contract resulting from this order shall be governed by the laws of the State of California
2. **COMPLETION OF ORDERS:** LRCCD reserves the right to withhold payment until order is completed.
3. **DISCOUNTS:** Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
4. **INVOICES:** Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
5. **CHANGES:** No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
6. **BILL OF LADING:** If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
7. **TRANSPORTATION CHARGES:** Invoices for prepaid transportation charges must be supported by original receipted expense bills.
8. **FOB POINT AND FREIGHT CHARGES:** Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
9. **PATENT INDEMNITY:** The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
10. **TAXES:** Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
11. **EQUAL OPPORTUNITY EMPLOYER:** The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
12. **GENERAL SAFETY ORDERS:** All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
13. **INDEMNIFICATION:** CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
14. **TERMINATION:** LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
15. **ASSIGNMENT:** Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
16. **PUBLIC WORKS PROJECTS:** CONTRACTOR must comply with Public Contract Code.
17. **CA LABOR CODE:** Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
18. **NOTICE:** Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact the LRCCD General Services Department at (916) 568-3048.
19. **INSURANCE:** CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
20. **DISQUALIFIED EMPLOYEES:** CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
21. **WORK AUTHORIZATION:** Prior to LRCCD's acceptance of this Agreement, CONTRACTORS who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
22. **WARRANTY:** CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

Requisition

Supplier DEVELOPMENT GROUP INC
PO BOX 991484
REDDING CA 96099
United States

Ship To: RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630-6798

Business Unit: COPFD OPEN		
Req ID: 0003005328	Date 12/22/2015	Page 1
Requisition Name: DGI-APs for FLC and EDC		
Requester Jeff Lewis	Bldg# IT	
Requester Signature		
Buyer: Kate Pankowski		
Approved:		

Line-Schd	Description	Quantity	UOM	Price	Extended Amt	Due Date
1-1	ACCESS POINTS - AIR-CAP2702I-A-K9 802.11AC CAP W/CLEANAIR; 3X4:3SS; INT ANT; A REG DOMAIN WITH CLIPS AND MOUNTS AS PER ATTACHED QUOTE	52	EA	470.85	24,484.20	01/04/2016
ASSET DEPT: IT LOCATION: 04CYPH129 CATEGORY: WAP 52 PROFILE: WAP						
2-1	SHIPPING AND HANDLING	1	EA	2.00	2.00	01/04/2016
ASSET DEPT: IT LOCATION: 04CYPH129 CATEGORY: WAP 1 PROFILE: WAP						

Total Requisition Amount: 24,486.20

Reference quote #8929.
Tax is \$1,958.90.
Total is \$26,445.10.
Please FAX PO to vendor at (530) 248-3415.
AP's TO REPLACE MOTOROLA APs AT FLC AND EDC.

PLEASE RUSH THIS PO. IF AT ALL POSSIBLE CAN WE GET IT EMAILED TO THE VENDOR TOMORROW?

<u>BU</u>	<u>Acct</u>	<u>Fd</u>	<u>Org</u>	<u>Prog</u>	<u>Sub</u>	<u>Proj</u>	<u>Amount</u>
COPFD	6490	41	FL.VA.PROJ	67800	00199	041A	24,486.20

Purchases Charged to Catagorical Programs, Grants or Special Project.

This purchase is in compliance with the requirement of _____

For grants/special projects _____

Name : _____

Approval Signature

Approval Signature

Approval Signature



Quote #8929

Company: LOS RIOS CCD	Requested By: Andrew Brooks Information Technology	Proposal Description: FLC AP Replacement	Development Group, Inc. PO Box 991484 Redding, CA 96099-1484 Phone: (530) 229-0071 Fax: (530) 248-3415
--------------------------	--	---	--

Bill To: LOS RIOS CCD 10 College Pkwy Folsom, CA 95630-6798	Ship To: LOS RIOS CCD 10 College Pkwy Folsom, CA 95630-6798	Sold To: LOS RIOS CCD 10 College Pkwy Folsom, CA 95630-6798
Created: 12/16/2015 Expires: 1/16/2016 Version: 1	Account Manager: jeatmon Systems Engineer: petev	Payment Terms: Net 30
Project:		

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
Access Points						
2	52	AIR-CAP2702I-K-K9 802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; K Reg Domain		470.85	24,484.20	T
3	52	SWAP2700-CMB-A1-K9 Cisco 2700 Series Combined Unified and Autonomous (xxxxx) SW			Included	T
4	52	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)			Included	T
5	52	S3G4K9W7-15303JA Cisco 2700 Series IOS WIRELESS LAN			Included	T
6	52	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)			Included	T
					Subtotal	\$24,484.20
					Handling	\$2.00

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
					Sales Tax (8.00%)	\$1,958.90
					SMARTnet	\$0.00
					Professional Services	\$0.00
					Shipping	\$0.00
					Total	\$26,445.10

Notes

Development Group Inc. is a California Certified Small Business - ID # -1002333

GSA Base Contract: GS-35F-0511T, EC America, INC

DGI CMAS Contract Number 3-14-70-2686F

Payment, Delivery, and other items:

- This proposal is incorporated into the Master Work Contract labeled "AGREEMENT FOR PURCHASE OF PRODUCTS AND/OR SERVICES"
- Unopened products can be returned within 30 days of delivery to the Owner or DGI (if shipped there for installation and preparation). Open products cannot be returned. Owner shall be responsible for all shipping costs.
- This quote assumes that all work will be performed during standard business hours.
- DGI was able to obtain special discount pricing from Cisco for your proposal. It may not be possible to obtain the same level of discount for future orders.
- If quote expires, it may be necessary to re-quote materials due to pricing changes.

Acceptance:

I authorize the foregoing statement of work and direct DGI to immediately begin the fulfillment thereof:

"CUSTOMER"

Date



Quote #8929

Company & Payment Information

Mailing Address Office Locations

Development Group, Inc.
PO Box 991484
Redding, CA 96099-1484

Development Group, Inc.
6704 Lockheed Dr
Redding, CA 96002

Development Group, Inc.
3560 National Dr, Ste 104
Medford, OR 97504

Phone: (530) 229-0071
Fax: (530) 248-3415

Payment Information

Development Group, Inc.
32880 Collections Center
Dr
Chicago, IL 60693

Federal Tax ID:
26-3740919

Wire Transfer Information

Domestic Wire Transfer (U.S.)

Wire Routing Transit Number
(RTN): 026009593
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account: DEVELOPMENT
GROUP INC

International Wire Transfer

Wire Routing Transit Number:
026009593
SWIFT Code: BOFAUS3N
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account:
DEVELOPMENT GROUP INC

Note: All wire transfers must be made in US Dollars