

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145
 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PURCHASE ORDER NO 0003016429

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

| | | |
|--------------------------|-----------------|------------|
| Date | Revision | Page |
| 09/15/2015 | 1 - 09/17/2015 | 1 |
| Payment Terms | Freight Terms | Ship Via |
| NET 30 | Shipping Point | Best Metho |
| Reference: | Location / Dept | |
| 3005200 HINDI D ROUILLES | 04RCC229 AVSV | |

Supplier: 0000005604
 TROXELL COMMUNICATIONS INC
 11230 GOLD EXPRESS DR #331
 GOLD RIVER CA 95670

Phone: (916) 253-3323
Fax: (916) 253-3353

email: bill.pitzner@trox.com

Ship To: RANCHO CORDOVA CENTER
 10378 ROCKINGHAM DRIVE
 SACRAMENTO CA 95827
 United States

Bill To: 1919 Spanos Court
 Sacramento CA 95825-3981
 United States

Tax Exempt? N

| Line-Sch | Item/Description | Quantity | UOM | PO Price | Extended Amt | Due Date |
|----------|------------------------------------------------|----------|-----|----------|--------------|------------|
| 1- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 2- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 3- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 4- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 5- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 6- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 7- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |
| 8- 1 | TELEVISION, SHARP LC-80LE661U 80" LED SMART TV | 1.00 | EA | 2,931.58 | 2,931.58 | 09/28/2015 |

PER QUOTE# Q175218306 (LINE 1)

| | |
|------------------|-----------|
| Sub Total Amount | 23,452.64 |
| Sales Tax Amount | 1,876.24 |
| Total PO Amount | 25,328.88 |

| BU | Acct | Fd | Org | Prog | Sub | Proj | Amount | BYear |
|-------|------|----|------------|-------|-------|------|-----------|-------|
| COPFD | 6490 | 43 | FL.VA.BEQP | 71000 | 00100 | 221P | 25,328.88 | 2016 |

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30
 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College

PURCHASE ORDER TERMS AND CONDITIONS

1. **APPLICABLE LAW:** The contract resulting from this order shall be governed by the laws of the State of California
2. **COMPLETION OF ORDERS:** LRCCD reserves the right to withhold payment until order is completed.
3. **DISCOUNTS:** Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
4. **INVOICES:** Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
5. **CHANGES:** No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
6. **BILL OF LADING:** If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
7. **TRANSPORTATION CHARGES:** Invoices for prepaid transportation charges must be supported by original receipted expense bills.
8. **FOB POINT AND FREIGHT CHARGES:** Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
9. **PATENT INDEMNITY:** The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
10. **TAXES:** Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
11. **EQUAL OPPORTUNITY EMPLOYER:** The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
12. **GENERAL SAFETY ORDERS:** All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
13. **INDEMNIFICATION:** CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
14. **TERMINATION:** LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
15. **ASSIGNMENT:** Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
16. **PUBLIC WORKS PROJECTS:** CONTRACTOR must comply with Public Contract Code.
17. **CA LABOR CODE:** Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
18. **NOTICE:** Your employees may be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees may be exposed to contact the LRCCD General Services Department at (916) 568-3048.
19. **INSURANCE:** CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
20. **DISQUALIFIED EMPLOYEES:** CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
21. **WORK AUTHORIZATION:** Prior to LRCCD's acceptance of this Agreement, CONTRACTORS who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
22. **WARRANTY:** CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

Requisition

Vendor: TROXELL COMMUNICATIONS INC
 11230 GOLD EXPRESS DR #331
 GOLD RIVER CA 95670
 United States

Ship To: 10378 ROCKINGHAM DRIVE
 SACRAMENTO CA 95827

| | |
|------------------------------------------------|--------------------|
| Business Unit: COPFD OPEN | |
| Req ID: 0003005200 | Date 09/04/2015 |
| Requester David Hindi | Page 1 |
| Requester Signature Bldg# AVSV | |
| Buyer: Suzanne Rouiller | |
| Approved: | |

| Line-Schd | Description | Quantity | UOM | Price | Extended Amt | Due Date |
|------------------------------------------------------------------------------------------------|----------------------------------------|----------|-----|----------|--------------|------------|
| 1-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | 09/18/2015 |
| ASSET DEPT: AVSV LOCATION: 04RCC105 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 2-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC125 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 3-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC134 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 4-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC210 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 5-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC211 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 6-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC212 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 7-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC227 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |
| 8-1 | TV, SHARP LC-80LE661U 80" LED SMART TV | 1 | EA | 2,931.58 | 2,931.58 | |
| ASSET DEPT: AVSV LOCATION: 04RCC229 CATEGORY: AUDVIS 1 PROFILE: EQP:AUDVIS | | | | | | |

Total Requisition Amount: 23,452.64

TAX IS: \$1876.21
 TOTAL IS: \$25,328.85
 PLEASE FAX PO TO VENDOR AT: 916-253-3353
 SHIP TO:
 FOLSOM LAKE COLLEGE
 RANCHO CORDOVA CENTER
 10271 FOLSOM BOULEVARD
 RANCHO CORDOVA, CA 95670

| | | |
|---------------------------|---------------------------|---------------------------|
| Approval Signature | Approval Signature | Approval Signature |
|---------------------------|---------------------------|---------------------------|

Requisition

Vendor: TROXELL COMMUNICATIONS INC
 11230 GOLD EXPRESS DR #331
 GOLD RIVER CA 95670
 United States

Ship To: 10378 ROCKINGHAM DRIVE
 SACRAMENTO CA 95827

| | | | |
|-------------------------|------------|--------------|-------------|
| Business Unit: | | COPFD | OPEN |
| Req ID: | Date | Page | |
| 0003005200 | 09/04/2015 | 2 | |
| Requester | | Bldg# | |
| David Hindi | | AVSV | |
| Requester Signature | | | |
| | | | |
| Buyer: Suzanne Rouiller | | | |
| | | | |
| Approved: | | | |

| Line-Schd | Description | Quantity | UOM | Price | Extended Amt | Due Date |
|-----------|-------------|----------|-----|-------|--------------|----------|
|-----------|-------------|----------|-----|-------|--------------|----------|

| <u>BU</u> | <u>Acct</u> | <u>Fd</u> | <u>Org</u> | <u>Prog</u> | <u>Sub</u> | <u>Proj</u> | <u>Amount</u> |
|-----------|-------------|-----------|------------|-------------|------------|-------------|---------------|
| COPFD | 6490 | 43 | FL.VA.BEQP | 71000 | 00100 | 221P | 23,452.64 |

| | | |
|--------------------|--------------------|--------------------|
| Approval Signature | Approval Signature | Approval Signature |
|--------------------|--------------------|--------------------|



Audio•Video•Sales•Design•Service•Installation
 11230 Gold Express Drive
 Suite 310, #331
 Gold River, CA 95670

Quote Number Q175218306

September 1, 2015

QUOTED TO

TROXELL CONTACT

Account: Los Rios CCD - Folsom Lake
 Contact: David Hindi
 Address: 10 College Parkway
 Folsom, CA 95630
 (916)608-6610

Account Executive: Bill Pitzner
 Email: bill.pitzner@trox.com
 Phone: (916)253-3323
 Fax: (916)253-3353

FLC RCC Quote Request 8/30/2015.

 Free Standard Ground shipping is included

Terms Net 30 FOB Destination Customer # 7169 Expires 10/02/15

| Item # | Description | Unit Price | Qty | Ext. Price |
|--------|----------------------------------------------------------------------|------------|-----|----------------------|
| 1 | SHA SHALC80LE661U 80IN LED 3D SMART TV AQUOS QUATTRON | 2931.58 | 8 | 23452.64 |
| 2 | SHA SHALC60LE661U 60IN LED SMART TV DIG TUNER/HD/THIN PROF | 911.11 | 1 | 911.11 |
| 3 | INM SSGUN40J5500AF 40IN LED HDTV 1080P 60HZ CMR WIFI | 477.67 | 2 | 955.34 |
| 4 | INM SSGDB55E 55IN LED 1920X1080 5000:1 DB55E | 1335.41 | 2 | 2670.82 |
| 5 | TCS TCSDISPFE3 CA STATE RECYCLE FEE >=35 TV/MONITORS | 5.00 | 13 | 65.00 Non-Taxable |
| 6 | CHF CHFXSM1U CHIEF UPDATED XSMU | 166.62 | 8 | 1332.96 |
| 7 | CHF CHFLTM1U LARGE- HEIGHT ADJUSTABLE- TILT MOUNT | 177.33 | 5 | 886.65 |
| 8 | CHF CHFFCA801 FUSION 14IN ABOVE/BELOW SHELF- L DISPLAY | 74.54 | 1 | 74.54 |

| Item # | Description | Unit Price | Qty | Ext. Price |
|-----------|--------------------------------------------------------------------------------------------------|------------|-----|------------|
| 9 | INM SSGBDJ5900ZA BLURAY PLAYER,3D,W/WIFI,HDMI IN/OUT | 91.97 | 11 | 1011.67 |
| 10 | MID MIDRSH4A2S CUSTOM RACK SHELF 2SP ANOD 11.5DP | 96.39 | 11 | 1060.29 |
| 11 | MID MIDRSHA4XX CUSTOM RACK SHELF 4SP ANOD 20.5DP | 96.39 | 8 | 771.12 |
| 12 | LTU LTUDC192 DC192 HIDEF LADIBUG DOC CAM-16X ZM 30FPS | 486.52 | 9 | 4378.68 |
| 13 | AGI TEQWID510EDU TED AVIT WID510-EDU - Wireless Presentation System | 329.29 | 1 | 329.29 |
| 14 | FUR FURM8S MERIT POWER CONDITIONER | 170.73 | 11 | 1878.03 |
| 15 | FUR FURPST26 POWER STATION - 8 OUTLETS | 45.99 | 13 | 597.87 |
| 16 | TCH BELBL94511000 Belden 9451 2-Conductor Paired Micropho | 229.82 | 1 | 229.82 |
| 17 | COV COV9DBF0107 9-PIN D-SUB FEMALE SOLDER KIT TYPE | 2.33 | 20 | 46.60 |
| 18 | COV COVVPUSBAA06 USB A-A 6FT <small>Covid substitue for Perastone USB-AMAM6</small> | 2.47 | 8 | 19.76 |
| 19 | MID MIDVTF1 1SP FINE PERF VENT PANEL | 11.41 | 16 | 182.56 |



| Item # | Description | Unit Price | Qty | Ext. Price |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|------------|
| 20 | MID MIDVTF2 2SP FINE PERF VENT PANEL | 13.32 | 7 | 93.24 |
| 21 | MID MIDRRF12 PAIR 12SP (21IN) RACK RAIL | 20.90 | 1 | 20.90 |
| 22 | TTS PLY720064250001 Polycom Group Series 500 #7200-64250-001 | 7457.79 | 1 | 7457.79 |
| 23 | TTS PLY48706425060 Total Coverage, One Year, RealPresence Group 500-720p 4870-64250-160 <small>Group 500 HD codec, EagleEyeIV-12x camera</small> | 1102.59 | 1 | 1102.59 |
| 24 | TTS PLY220023809002 Polycom HDX Ceiling Microphone - White "Primary" #2200-23809-002 | 1073.43 | 1 | 1073.43 |
| 25 | TTS PLY515065081001 Polycom RealPresence Group Series Multipoint Software Licens #5150-65081-001 | 2358.84 | 1 | 2358.84 |
| 26 | TTS PLY515065083001 Polycom RealPresence Group Series RTV/CCCP License #5150-65083-001 | 759.00 | 1 | 759.00 |

Thank You,



Bill Pitzner
Account Executive

| | | |
|-----------------|-----------------|-----------------|
| Taxable Amount | Subtotal | 53720.54 |
| 53655.54 | @ 8.000% Tax | 4292.44 |
| | Total | 58012.98 |

Don't forget we are a great source for mounting hardware, screens, replacement lamps, carts, cables, etc...
WE CAN HELP YOU ACHIEVE YOUR GOALS!



AUDIO VIDEO SOLUTIONS & SUPPORT

10035 SW Arctic Drive Beaverton, OR 97005

Quote

Quotation #: Hindi9-1t#FLC RCC
Date: September 3, 2015
(Quote valid for 30 days)

Prepared for: David Hindi
(916) 608-6610
Folsom Lake College
10 College Parkway
Folsom, CA 95630

Prepared by: Carolyn Berlin: 877-297-2078
Traci Cleary: 877-297-2071
Kennan Kuffel: 877-297-2075
FAX: 503-626-8439
cberlin@compview.com
tcleary@compview.com
kkuffel@compview.com

Table with 6 columns: Manufacturer, Item Number, Quantity, Description, Unit Price, Ext. Price. Lists various AV equipment like TVs, monitors, cables, and speakers with their respective prices.

Estimated ground shipping listed below includes lift gates
No receiving dock - Lift gate required for larger items/shipments.
Delivery to new site must be scheduled on or after October 1st.
Ship to address:
Folsom Lake College

Rancho Cordova Center
10259 Folsom Blvd.
Rancho Cordova CA 95670

We appreciate the opportunity to earn your business.
For credit card orders over \$50,000, please add a 2% administrative fee.

Sub Total \$ 95,878.82
8.0000% Tax \$ 7,670.31
Estimated Freight \$ 959.00

*Tax and freight charges applied to final invoice.

Total \$ 104,508.13

Remit to Address:
Compview Inc.
PO Box 742678
Los Angeles, CA 90074-2678

DUNS | 17-486-3571
TAX ID | 93-0980767
CAGE | 0ES623

Authorized Signature

Date

*If not completely satisfied, the product can be returned and the value applied toward the purchase of another product of equal or greater value.
Restocking fees may apply. For details, visit the "Policies" section of our website at www.compview.com.*



Better Presentation Systems, Inc.

2008 Opportunity Drive Suite 170 - Roseville, CA 95678 -

Phone: (916) 782-6444 - Fax: (916) 782-8811

PROPOSAL

| | |
|----------|----------|
| Date | Quote # |
| 08/31/15 | BPSQ4925 |

Sold To: Folsom Lake College
David Hindi
10 College Parkway
Folsom, CA 95630

Phone: (916)608-6610

Ship To: Folsom Lake College
Rancho Cordova Center
10259 Folsom Blvd
Rancho Cordova, CA 95670

Phone: (916)608-6610

| | | | |
|--------|-------------|-------------|----------|
| Terms | Rep | P.O. Number | Ship Via |
| Net 30 | Steve Havis | | Bestway |

| Qty | Part # | Description | Unit Price | Ext. Price |
|-----|------------|------------------------------------------------------------------------------------|------------|-------------|
| 4 | 60-600-32 | Enhanced MediaLink Controller with Ethernet Control and Lectern Faceplate | \$831.52 | \$3,326.08 |
| 7 | 60-600-12 | Enhanced MediaLink Controller with Ethernet Control and AAP Opening | \$836.96 | \$5,858.72 |
| 1 | 70-343-02 | Lectern Mounting Kit for MLC 226 IP w/AAP Opening - Black | \$38.04 | \$38.04 |
| 1 | 60-943-02 | 5-Gang, Low Profile Surface Mount Box for Extron Lectern Faceplates | \$157.61 | \$157.61 |
| 3 | 70-344-02 | Universal Controller Mounting Rack Kit - Black | \$43.48 | \$130.44 |
| 8 | 70-1076-02 | AAP . Double Space . Black: One HDMI, VGA, PC Audio, and USB | \$81.52 | \$652.16 |
| 3 | 70-1076-32 | AAP - Double Space - Black: Two HDMI, One VGA, and One Stereo Audio | \$81.52 | \$244.56 |
| 11 | 70-090-12 | Double Space AAP - Black: Blank Plate | \$10.87 | \$119.57 |
| 3 | 70-090-14 | Quad Space AAP - Black: Blank Plate | \$21.74 | \$65.22 |
| 1 | 60-1315-51 | MPS 602 Media Presentation Switcher with DTP 330 Extension | \$1,313.19 | \$1,313.19 |
| 1 | 60-1238-51 | IN1608 Eight Input HDCP-Compliant Scaling Presentation Switcher with DTP Extension | \$1,896.74 | \$1,896.74 |
| 7 | 60-1238-53 | IN1608 Eight Input HDCP-Compliant Scaling Presentation Switcher with DTP Extension | \$2,192.31 | \$15,346.17 |
| 2 | 60-1457-01 | Four Input HDCP-Compliant Scaler with DTP Extension | \$1,190.22 | \$2,380.44 |

| Qty | Part # | Description | Unit Price | Ext. Price |
|-----|--------------|---------------------------------------------------------------------------------------------------|------------|-------------|
| 2 | 60-190-01 | 1U 9.5" Deep Universal Rack Shelf Kit | \$70.65 | \$141.30 |
| 11 | 60-1271-13 | HDMI Twisted Pair Receiver - 230 feet (70 m) | \$255.43 | \$2,809.73 |
| 1 | 60-1421-13 | DTP Transmitter for HDMI - Decora® Wallplate, White - 230 feet (70 m) | \$320.65 | \$320.65 |
| 16 | 42-141-03 | Full-Range Flat Field® Speakers with 2' x 2' Low Profile Enclosure and 70/100 V Transformer, Pair | \$271.74 | \$4,347.84 |
| 1 | 22-236-03 | Shielded Digital Twisted Pair Cable for XTP & DTP products - Non-Plenum, 1000' (305 m) spool | \$646.74 | \$646.74 |
| 4 | 101-005-02 | XTP DTP 24 Plug, Package of 10 | \$27.17 | \$108.68 |
| 1 | 22-151-03 | 16 AWG Speaker Cable - 1,000' (305 m) spool | \$244.57 | \$244.57 |
| 45 | 26-663-06 | 6' (1.8 m) High Speed | \$38.04 | \$1,711.80 |
| 9 | 26-680-06 | DP to HDMI F, Active, 6' (1.8 m) | \$38.04 | \$342.36 |
| 11 | 26-238-25 | VGA Cable: 15-pin HD Male to Male Backshell - 6' (1.8 m) | \$19.57 | \$215.27 |
| 2 | 100-331-01 | 3.5 mm Male Stereo Audio Connector - Qty. 10 | \$27.17 | \$54.34 |
| 8 | LC-80LE661U | Sharp 80" LED Monitor | \$3,329.35 | \$26,634.80 |
| 1 | LC-60-LE661U | Sharp 60" LED Monitor | \$1,017.39 | \$1,017.39 |
| 2 | UN40J5500 | Samsung 40" LED Monitor | \$465.22 | \$930.44 |
| 2 | DB55E | Samsung 55" Digital Singage Display | \$1,363.04 | \$2,726.08 |
| 13 | EWRF-35+ | Electronic Waste Recycling Fee - 35" And Larger Display | \$5.00 | \$65.00 |
| 8 | XSM1U | Fixed Wall Mount | \$187.93 | \$1,503.44 |
| 5 | LTM1U | Tilt Wall Mount | \$226.74 | \$1,133.70 |
| 1 | FCA801 | Shelf | \$90.54 | \$90.54 |
| 11 | BDJ5900 | Samsung Blu Ray Player | \$113.04 | \$1,243.44 |
| 11 | RSH4A2S | 2 SPACE BLACK BRUSHED CUSTOM RACKSHELF | \$99.65 | \$1,096.15 |
| 8 | RSH4A3XXW | 3 SPACE BLACK BRUSHED WIDE CUSTOM RACKSHELF | \$99.65 | \$797.20 |
| 9 | DC192 | Lumens DC 192 Document Camera | \$514.74 | \$4,632.66 |
| 1 | Teq AVIT | WiD510-EDU | \$316.84 | \$316.84 |
| 11 | M-8S | Furman Power Sequencer | \$178.75 | \$1,966.25 |
| 13 | PST-2+6 | Furman Power Station Series | \$39.95 | \$519.35 |

| Qty | Part # | Description | Unit Price | Ext. Price |
|-----|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------------|
| 1 | 9451 | Belden Audio Control Cable 1000' | \$182.61 | \$182.61 |
| 20 | 9DBF-0107 | Covid9 Pin D-Sub | \$2.30 | \$46.00 |
| 8 | 28106 | 2m USB 2.0 A MALE/A MALE CBL BLK | \$2.27 | \$18.16 |
| 1 | VTF1-CP12 | 12 PC. VTF1 CONTRACTOR PACK, PANELS IN PLAIN POLY BAGS | \$111.66 | \$111.66 |
| 4 | VTF1 | 1 SPACE (1 3/4") VENT PANEL, 25% OPEN AREA | \$9.80 | \$39.20 |
| 7 | VTF2 | 2 SPACE (3 1/2") VENT PANEL, 25% OPEN AREA | \$11.84 | \$82.88 |
| 1 | RRF12 | PAIR 12 SPACE (21") EIA STANDARD RACKRAIL, BLACK E-COAT FINISH | \$19.60 | \$19.60 |
| 1 | 7200-64250-001 | RealPresence Group 500-720p: Group 500 HD codec, EagleEye IV 12 x Zoom camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. | \$8,041.94 | \$8,041.94 |
| 1 | 4870-64250-112 | Polycom Provided Maintenance 1 year for Group 500-720 HD codec and EagleEye IV camera | \$1,348.39 | \$1,348.39 |
| 1 | 2200-23809-002 | Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays. | \$1,105.38 | \$1,105.38 |
| 1 | 5150-65081-001 | Group Series Multipoint License - 6-way on Group 500 or 8-way on Group 700. Both support 4-way HD continuous presence. NOTE- ASIA, CALA, Japan and China include Maintenance in price. All others require purchase of separate service Product ID | \$2,432.26 | \$2,432.26 |
| 1 | 5150-65083-001 | Group Series Lync Interop License. Enables MSFT Lync (2010&2013) & AV MCU interop. Valid for all RP Group Series products. NOTE-ASIA,CALA,Japan and China include Maintenance in price. Upgrade available. All others require purchase of separate service ID. | \$783.87 | \$783.87 |
| | | | SubTotal | \$101,357.45 |
| | | | Sales Tax | \$8,103.40 |
| | | | Shipping | \$350.00 |
| | | | Total | \$109,810.85 |

Thank you for this opportunity. If you have any questions please don't hesitate to call me at:
(916) 782-6444 Ext 221
or Email:
Steve@betterAVsystems.com

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOR ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS, NOR FOR INCIDENTAL OR CONSEQUENTIAL MERCHANTABILITY OR FITNESS OF PURPOSE, DAMAGES RELATED TO THIS AGREEMENT. MINIMUM 15% RESTOCKING FEE WITH ORIGINAL PACKAGING.



Proposal number: 9246-1
 Proposal date: 09/02/15

Scope of Work

Quest is pleased to provide this proposal for labor and materials to do the following work:

Materials

| Lin | Qty | UM | Description | Unit Price | Ext Price |
|-----|-----|----|------------------------------------------------------------------|------------|-----------|
| 10 | 4 | EA | MLC 226 IP L AV Controller Black | 859.66 | 3,438.64 |
| 20 | 7 | EA | MLC 226 IP AAP AV Controller Black | 864.96 | 6,054.72 |
| 30 | 1 | EA | MLM 226 LAAP Faceplate for Lectern Installation | 37.10 | 37.10 |
| 40 | 1 | EA | SMB 205 L Surface Mount Box | 42.40 | 42.40 |
| 50 | 3 | EA | UCM-RAAP, Universal Controller Mounting Rack Kit | 153.70 | 461.10 |
| 60 | 8 | EA | AAP SuperPlate 100 (HDMI, VGA/Audio, USB) | 79.50 | 636.00 |
| 70 | 3 | EA | AAP SuperPlate 130 (HDMI x 2, VGA/Audio) | 79.50 | 238.50 |
| 80 | 11 | EA | AAP Blank Double Plate | 10.60 | 116.60 |
| 90 | 3 | EA | AAP Blank Quad Plate | 21.20 | 63.60 |
| 100 | 1 | EA | MPS 602 MA Media Presentation Switcher w/DTP | 1,343.02 | 1,343.02 |
| 110 | 1 | EA | IN1608 8 Input HDCP Scaling Presentation Switcher/DTP | 1,961.00 | 1,961.00 |
| 120 | 7 | EA | IN1608 MA 70 8 Input HDCP Scaling Pres Switcher/DTP with 70V Amp | 2,241.90 | 15,693.30 |
| 130 | 2 | EA | IN1604 Four Input HDCP-Compliant Scaler | 1,230.66 | 2,461.32 |
| 140 | 2 | EA | RSU 129 Universal Rack Shelf Kit | 68.90 | 137.80 |
| 150 | 11 | EA | DTP HDMI 4K 230 RX HDMI Twisted Pair Receiver | 263.94 | 2,903.34 |
| 160 | 1 | EA | DTP T HWP 4K 231 D DTP Transmitter for HDMI - Decora | 331.78 | 331.78 |
| 170 | 16 | EA | FF 220T Flat Field Speakers | 265.00 | 4,240.00 |
| 180 | 1 | EA | XTP DTP 24 Shielded Twisted Pair Cable | 630.70 | 630.70 |
| 190 | 4 | EA | XTP DTP 24 RJ45 Plug 10 PK | 26.50 | 106.00 |
| 200 | 1 | EA | SPK 16 AWG Speaker Cable, 1000' | 238.50 | 238.50 |
| 210 | 45 | EA | HDMI Ultra/6 | 37.10 | 1,669.50 |
| 220 | 9 | EA | DP-HDMI/6 | 19.08 | 171.72 |
| 230 | 11 | EA | VGA M-M BK/6 | 26.50 | 291.50 |
| 240 | 2 | EA | 3.5mm Mini Stereo-HQ 10-Pack | 37.10 | 74.20 |
| 250 | 8 | EA | Sharp LC-80LE661U AQUOS 80" LED SMART TV | 3,263.74 | 26,109.92 |
| 260 | 8 | EA | California Waste Recycling Fee | 5.00 | 40.00 |
| 270 | 1 | EA | Sharp LC-60LE661U AQUOS 60" LED SMART TV | 1,009.12 | 1,009.12 |
| 280 | 1 | EA | California Waste Recycling Fee | 5.00 | 5.00 |
| 290 | 2 | EA | Samsung UN40J5500 40" LED SMART TV | 480.18 | 960.36 |
| 300 | 2 | EA | California Waste Recycling Fee | 5.00 | 10.00 |
| 310 | 2 | EA | Samsung DB55E 55" LFD Digital Signage Display | 1,316.52 | 2,633.04 |
| 320 | 2 | EA | California Waste Recycling Fee | 5.00 | 10.00 |
| 330 | 8 | EA | Chief XSM1U X-Large FUSION Fixed Wall Mount | 162.18 | 1,297.44 |
| 340 | 5 | EA | Chief LTM1U Large FUSION Tilt Wall Mount | 182.32 | 911.60 |
| 350 | 1 | EA | Chief FCA801 Above/Below Component Shelf | 73.14 | 73.14 |
| 360 | 11 | EA | Samsung BD-J5900 Blu-ray Player | 113.42 | 1,247.62 |
| 370 | 11 | EA | Middle Atlantic RSH4A2S Custom Rack for BD-J5900 | 103.31 | 1,136.41 |
| 380 | 8 | EA | Middle Atlantic RSH4A3XXX - HP C8T89AV Custom Rack for PC | 97.94 | 783.52 |
| 390 | 16 | EA | Middle Atlantic VTF1 1U Tight-Pattern Vented Blank Panel | 10.23 | 163.68 |

| | | | | | |
|-----|----|----|----------------------------------------------------------|------------------------|---------------------|
| 400 | 7 | EA | Middle Atlantic VTF2 2U Tight-Pattern Vented Blank Panel | 11.71 | 81.97 |
| 410 | 1 | EA | Middle Atlantic RRF-12, 12U Rack Rails | 19.69 | 19.69 |
| 420 | 11 | EA | Furman M-8S Power Conditioner/Sequencer | 192.39 | 2,116.29 |
| 430 | 13 | EA | Furman PST-2+6 Power Station Series | 41.32 | 537.16 |
| 440 | 1 | EA | Belden 9451 1000' Audio/Control Cable Black | 466.35 | 466.35 |
| 450 | 20 | EA | COVID 9DBF-0107 9-Pin D-Sub Female Connector, Solder Kit | 3.20 | 64.00 |
| 460 | 8 | EA | USB 2.0 Type A Male to Type A Male Cable 6' | 5.29 | 42.32 |
| 470 | 1 | EA | Teq AVIT WiD510-EDU Wireless Presentation System | 339.20 | 339.20 |
| 480 | 9 | EA | Lumens DC192 HD Document Camera | 598.90 | 5,390.10 |
| 490 | 1 | EA | Polycom Group Series 500 With Eagle Eye 12X Camera | 7,461.72 | 7,461.72 |
| 500 | 1 | EA | Polycom One Year Support | 1,119.36 | 1,119.36 |
| 510 | 1 | EA | Polycom HDX Ceiling Microphone – White Primary | 1,050.67 | 1,050.67 |
| 520 | 1 | EA | RealPresence Group Series Multipoint Software License | 2,299.46 | 2,299.46 |
| 530 | 1 | EA | RealPresence Group Series RTV/CCCP License | 741.26 | 741.26 |
| 540 | 1 | EA | Shipping Charges | 1,175.00 | 1,175.00 |
| | | | | Material Total: | \$102,637.74 |

Labor

Installation is not included within this quote.

Warranty / Standard of Installation

Upon acceptance of this proposal, Quest will require a minimum of 7 business days to assemble materials before beginning any work. Quest will perform labor and installation of materials as per Quest's "Data Communications Standards".

As per the guidelines set forth by the State Contractors Association, Quest will provide a one-year warranty covering workmanship and compliance with applicable industry standards.

Network cabling, servers, system software installation, network cards, network electronics, configuration of hubs and routers, an internet provider, and any other materials not specifically listed will not be provided.

Quest would be privileged to provide you with additional pricing and consulting information upon request. If you have any further questions regarding these services please contact our offices at (916) 338-7070.

It is assumed by Quest or Quests' agents, that the above project is clear of any asbestos or any other chemical / biological hazard.

Payment terms are NET 30 days from date of invoice.

| | | |
|-------------------------------------------------------|-----------------------------|-----------------------|
| | <i>Labor</i> | |
| | <i>Material</i> | \$102,637.74 |
| | <i>Tax</i> | \$8,116.27 |
| | <i>Tax Rate</i> | 8.000% |
| | <i>Freight</i> | Prepay and Add |
| | Total Purchase Price | \$110,754.01 |
| <i>PRICES VALID FOR 30 DAYS FROM DATE OF PROPOSAL</i> | | |

ACCEPTANCE

Quest is hereby authorized to furnish all materials and labor to complete the work specified in this proposal, for which I/we agree to pay the contract price mentioned in this proposal, and according to the terms thereof.

In the event that an action at law or in equity is brought in any public court or private dispute resolution forum to enforce or interpret the terms of this agreement, the prevailing party shall be awarded reasonable attorneys' fees, photocopying expenses, etc.

I/we have read and agree to the provisions contained herein, and in any attachments that are made a part hereof and are described as Folsom Lake College Proposal # 9246-1.

Name _____ Title _____

Signature _____ Date _____