LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASING: (916) 568-3071 • FAX: (916) 568-3145 ACCOUNTING OPS: (916) 568-3065 • FAX: (916) 286-3636

PLEASE SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

Vendor: 0000036691 SCHULMERICH CARILLONS OF OHIO, LLC 444 READING ROAD CINCINATTI OH 45202

Phone:(800) 543-0488Fax:(513) 241-1855

email: insidesales@schulmerichcarillons.com

Date	Revision	Page
07/23/2015		1
Payment Term	s Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:		Location / Dept
808692 HOWA	RDS GALLARZC	04ASPH ADMIN
1	FOLSOM LAKE COLLE RECEIVING	

FOLSOM CA 95630-6798 United States

Bill To: 1919 Spanos Court Sacramento CA 95825-3981 United States

Tax Exempt? N Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	CARILLON SCHULMERICH G5 - DEPOSIT OF \$5,840.00 (50% OF TOTAL VALUE OF ITEM)	1.00EA	5,840.00	5,840.00	07/24/2015
2- 1	CARILLON SCHULMERICH G5 - PREPAID EXPENSE OF \$5,840.00 (50% OF TOTAL VALUE OF ITEM)	1.00EA	-5,840.00	-5,840.00	07/24/2015
3-1	CARILLON SCHULMERICH G5 - SHIPMENT DEPOSIT OF 40%	1.00EA	4,672.00	4,672.00	07/24/2015
4- 1	CARILLON SCHULMERICH G5 - PREPAID EXPENSE OF SHIPMENT DEPOSIT OF 40% OF TOTAL VALUE OF ITEM	1.00EA	-4,672.00	-4,672.00	07/24/2015
5- 1	CARILLON SCHULMERICH G5 - ELECTRONIC BELLS	1.00EA	11,680.00	11,680.00	07/24/2015

PREPAY INITIAL DEPOSIT \$5840.00 PREPAY SHIPPING DEPOSIT \$4672.00 BALANCE DUE AFTER RECEIPT OF ITEM

Sub Total Amount	11,680.00
Sales Tax Amount	934.40
Total PO Amount	12,614.40

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 Org

 GENFD
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 GENFD
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 71000
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<u>Amount</u> 12,614.40 0.00 <u>BYear</u>

2016

2016

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature	7/23/15
	•

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30

MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

<u>Proj</u>

696A

0001082652

LOS RIOS COMMUNITY COLLEGE DISTRICT

American River College • Cosumnes River College • Folsom Lake College • Sacramento City College <u>PURCHASE ORDER TERMS AND CONDITIONS</u>

- 1. APPLICABLE LAW: The contract resulting from this order shall be governed by the laws of the State of California
- 2. COMPLETION OF ORDERS: LRCCD reserves the right to withhold payment until order is completed.
- 3. DISCOUNTS: Please show cash payment discount offered on your invoice in connection with any discount offered, time will be computed from date of delivery of the supplies or equipment, or from date correct invoices are received in the office specified by LRCCD if the latter date is later than the date of delivery. Payment is deemed to be made for the purpose of earning discount, on the date payment is mailed or on behalf of LRCCD.
- 4. INVOICES: Invoices shall be prepared and submitted in duplicate unless otherwise specified. Invoices shall contain Purchase order number, date, description of items, sizes and quantities, unit prices, extended totals, place and date of delivery. Invoices or vouchers not on printed bill heads shall be signed by the CONTRACTOR or person furnishing the supplies or services. Every invoice shall be properly itemized. If LRCCD has not received billing for product or services within a one year period LRCCD will not be held responsible for satisfying the debt.
- 5. CHANGES: No change or modification in terms, quantities, or specifications may be made without express authorization in writing from the LRCCD Purchasing Office and signed by the parties hereto, and no oral understanding or agreement not incorporated herein shall be binding on any of the parties hereto. If unit cost of any item exceeds the amount shown by 10% or \$250.00 whichever is less do not ship. Contact LRCCD Purchasing at the phone number provided.
- 6. BILL OF LADING: If Bill of Lading is applicable to this order, send originals to "Ship to" address and duplicate Bill of Lading with invoices to "Bill to" address. All correspondence, invoices, bills of lading, shipping memos, packages, etc., must show purchase order number. If factory shipment, advise factory to comply.
- TRANSPORTATION CHARGES: Invoices for prepaid transportation charges must be supported by original receipted expense bills.
 FOB POINT AND FREIGHT CHARGES: Unless otherwise specified on this order, all items shall be delivered FOB Destination. No charge for delivery, drayage, express, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose will be paid by LRCCD unless expressly included and itemized in the order. Unless otherwise shown, on "FOB Shipping Point" transactions, CONTRACTOR shall arrange for lowest cost transportation, prepay and add freight to invoice and furnish supporting freight bills if the amount exceeds \$50.00. On "FOB Shipping Point" transactions, should any shipments under this purchase order be received by LRCCD in a damaged condition and any related freight loss and damage claims filed against the carrier or carriers be wholly or partially declined with the inference that damage was the result of the act of the shipper such as inadequate packaging or loading or some inherent defect in the equipment and/or material, CONTRACTOR on request of LRCCD shall at CONTRACTOR's own expense assist LRCCD in establishing carrier liability by supplying evidence that the equipment and/or materials was properly constructed, manufactured, packaged, and secured to withstand normal transportation conditions. Shipments that are California intrastate in nature and where freight is to be borne by LRCCD shall be tendered to carriers with written instructions that rate and charges may not exceed the lowest lawful rates on file with the California Public Utilities Commission.
- 9. PATENT INDEMNITY: The CONTRACTOR shall hold LRCCD, its officers, agents and employees harmless from alleged liability of any nature or kind, including costs and attorney fees and expenses, for infringement or use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in connection with the contract or purchase order.
- 10. TAXES: Certain articles sold to LRCCD are exempt from certain Federal excise taxes. LRCCD will reimburse the CONTRACTOR for, or pay directly, all California State and local sales and use taxes applicable to this purchase.
- 11. EQUAL OPPORTUNITY EMPLOYER: The acceptance of this purchase order by a supplier of goods and services is a certification that such supplier complies with all provisions of executive order 11246 and is an equal opportunity employer.
- 12. GENERAL SAFETY ORDERS: All materials, supplies and services sold to LRCCD shall conform to the general safety orders of the State of California. All materials, except as otherwise specified, must be new and of the best quality of their respective kinds.
- 13. INDEMNIFICATION: CONTRACTOR shall indemnify, defend and hold harmless LRCCD, its trustees, officers, agents, employees and volunteers, from any and all claims, demands, suits, causes of action, damages, penalties, breaches of this agreement, infringement of patent rights, costs, expenses, violations of employee occupational health and safety laws, attorney fees, losses or liability, property damage, personal injuries to or death of persons, arising out of, alleged to have arisen out of, or relating in any way to CONTRACTOR's work to be performed under this agreement, except if caused solely by the negligence of LRCCD.
- 14. TERMINATION: LRCCD may terminate this agreement and be relieved of the payment of any consideration to CONTRACTOR should CONTRACTOR fail to perform the covenants herein contained at the time and in the manner herein provided. In the event of such termination LRCCD may proceed with the work in any manner deemed proper by LRCCD. The cost to LRCCD shall be deducted from any sum due the CONTRACTOR under this agreement and the balance if any, shall be paid the CONTRACTOR upon demand.
- 15. ASSIGNMENT: Without the written consent of LRCCD, this agreement is not assignable by CONTRACTOR either in whole or in part.
- 16. PUBLIC WORKS PROJECTS: CONTRACTOR must comply with Public Contract Code.
- 17. CA LABOR CODE: Pursuant to Section 1700, and following, the CONTRACTOR shall pay not less than the prevailing rate of per diem wages as determined by the Director of the California Department of Industrial Relations. Copies of such prevailing rate of per diem wages are on file at the Business Office of the Los Rios Community College District, 1919 Spanos Court, Sacramento, CA 95825. Those copies shall be made available to any interested party upon request. The CONTRACTOR shall forfeit, as penalty to the LRCCD, Fifty Dollars (\$50.00) for each calendar day or portion thereof, for each workman paid less than the stipulated prevailing rates for any work done under the contract by him/her or by any subcontractor under him, in violation of the provisions of such Labor Code.
- NOTICE: Your employees <u>may</u> be exposed to hazardous substances during the course of their work while on LRCCD property. For additional information on the hazardous substances that your employees <u>may</u> be exposed to contact the LRCCD General Services Department at (916) 568-3048.
- 19. INSURANCE: CONTRACTOR shall, at all times, maintain in full force and effect the following insurance: Workers' Compensation, Commercial General Liability, Auto Liability, and Professional Liability if licensed professional. Policy limits for each shall be at least \$1,000,000 AND \$3,000,000 AGGREGATE for bodily injury, personal injury and property damage. Any combination of General Liability and Excess Coverage can be combined to meet the Aggregate. LRCCD shall be named as an additional insured on CONTRACTOR's policies. The CONTRACTOR shall provide a certificate of insurance and required endorsements to comply with this section at least 15 days prior to commencement of work under this contract. The certificate shall state that LRCCD will be given 30 days notice of any material change or cancellation in coverage.
- 20. DISQUALIFIED EMPLOYEES: CONTRACTOR shall ensure that persons who perform services on LRCCD property have not been convicted of any felony, or any controlled substance offense or any sex offense as those terms are defined by Education Code section 87008-87010. If LRCCD determines that any person employed by CONTRACTOR to work on LRCCD property is incompetent, unfaithful, intemperate, disorderly, abusive or is otherwise unsatisfactory, CONTRACTOR shall cause that employee to be removed from working on LRCCD property immediately, and that person shall not be employed again on LRCCD property.
- 21. WORK AUTHORIZATION: Prior to LRCCD's acceptance of this Agreement, CONTRACTORs who are not U.S. citizens must provide verification of (a) work authorization status from the appropriate U.S. Department of State; (b) a copy of their U.S. visa; (c) the number of days present in the U.S.; and (d) tax treaty status. LRCCD shall not make any payments to CONTRACTOR unless CONTRACTOR holds the appropriate U.S. visa. CONTRACTOR is responsible for ensuring they are in possession of the appropriate visa.
- 22. WARRANTY: CONTRACTOR expressly warrants that all materials, goods, equipment, services, and/or labor shall conform to the requirements set forth or incorporated into this order and any applicable industry standards or requirements, shall be merchantable and free from defects in workmanship, materials and/or design (including latent defects), and shall perform as specified. CONTRACTOR further warrants that all materials, goods, equipment, services, and/or labor will be fit and sufficient for the particular purposes intended by LRCCD. Unless agreed upon otherwise between LRCCD and CONTRACTOR, the warranty period shall be the longer of: (a) any express warranty included in this service agreement; (b) one year after the materials, goods, equipment, services, and/or labor are accepted by LRCCD; or (c) any warranty period provided under any applicable California law.

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LOS RIOS COMMUNITY COLLEGE DISTRICT Sole Source Purchase Justification

Chen an

Vendor:	IT Ve	rdin Co. Dba: Schulmerich Carillons of Ohio, LLC	Requisition No:	808692
Commodity/Serv	vice:	Carillon bells system		
Estimated annual expenditure for the above commodity or service: \$:		12,615.00		

Pursuant to Purchasing Policy, Sole Source purchase requests & approvals must be performed in advance and shall be supported by written documentation. This form and appropriate supporting documentation fulfils that requirement.

Initial all entries below that apply to the proposed purchase. Attach support documentation justification memo as described below (More than one entry will apply to most sole source products/services for purchase requested).

- 1. ______ SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER, THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written certification that no regional distributors exist. Item no. 4 also must be completed).
- 2. _____ SOLE SOURCE REQUEST IS FOR ONLY GREATER SACRAMENTO AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturers not the distributor's written certification that identifies all regional distributors. Item no. 4 also must be completed).
- 3. _____ THE PARTS/EQUIPMENT IS NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. (Explain in separate memorandum).
- 4. _____ THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach memorandum with details of specialized function or application).
- 5. _____ THE PARTS/EQUIPMENT IS REQUIRED FROM THIS SOURCE TO PERMIT STANDARDIZATION. (Attach memorandum describing basis for standardization request).
- 6. CALIFORNIA MULTIPLE AWARD SCHEDULE (CMAS)PURCHASE CONTRACT NO:
- 7. "PIGGY-BACK"/UMBRELLA PURCHASE ON ANOTHER GOVERNMENT ENTITY'S CONTRACTS
- 8. _____ NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN ATTACHED MEMORANDUM.

The undersigned requests commodities and services to be procured from the vendor identified as the sole source supplier of the service or material described in this sole source justification and is authorized as a sole source for the service or material.

7/14 115 Whleen of blin AUTHORIZED SIGNATURE DATE

SOLE SOURCE AUTHORIZATION: (PURCHASING USE ONLY)

□ APPROVED □ DISAPPROVED

By:_

Guidelines Div. #:_

Date:

Justification

This item is being donated to the college through the FLC Foundation. The foundation donor has selected the specific bell system he wants purchased and will accept no substitutions. The donor has provided an initial donation of \$10,000 to make the purchase and will provide the remaining \$2, 615.00 when the bell system is installed.

American River College 🖬 Cosumnes River College 🖩 Folsom Lake College 🛤 Sacramento City College

COMM 1919 Span PURCHASI Fax (916)56	ICH CARILLONS	DISTRICT 5, CA 95825 5) 568-3071 Plosrios.edu	Return FEDERAL IE 31 REMIT ADD CHECK	NAME: NAME: D# <u>OR</u> SC - <u>04</u> DRESS (If 5 0 //	ompleted form to Pur THE I.T. <u>Aba SCHUL</u> DCIAL SECURITY # 76790 1 different) con	LICATION rchasing via fax or email. VERDIN CO. MERICH CARILLA OF OHTO RPESPENDENCE JNATI, OH. 45263
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I certify that all statements cont understand that this information evaluating my request to receive b understand that being placed on the not in any way represent an endors	will be used as a basis for d invitations for purchases. I qualified vendor bid list does	Payment NET C			Discounts I	Extended

LOS RIOS PURCHASING ONLY: www.losrios.edu/purchasing

Depart	W-9 Decombor 2014) ment of the Treasury Revenue Service	Give Form to the requester. Do not send to the IRS.					
	1 Name (as shown I.T. Verdin Con	on your Income tex return). Name is required on this line; do not leave this line bla	ık.				
page 2.	2 Business name/d	Isrogarded entity name, if different from above arillons of Ohio, LLC					
Print or type Specific Instructions on pa	Individual/solo single-member Limited llability Note, For a sin the tax classifie	LLC company. Enter the tax classification (C=C corporation, S=S corporation, P=partn glo-momber LLC that is disregarded, do not check LLC; check the appropriate be cation of the single-momber evener.	And the second s	4 Exemptions (codes apply only to certain ontities, not individuals; see instructions on page 3): Exempt payee code (if any) Exemption from FATCA reporting code (if any)			
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inter backu osido ontitio	your TIN in the app p withholding, For nt alien, sole propri	ropriate box. The TIN provided must match the name given on line 1 to Individuals, this is generally your social security number (SSN). However ietor, or disregarded entity, see the Part I instructions on page 3. For oth er identification number (EIN). If you do not have a number, see How to	for a	Surity number			

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

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Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign	Signaturo of	Ster	(1)	1
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted. Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/kv9.

Purpose of Form

An individual or antity (Form W-9 requestor) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- · Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 Form 1099-B (stock or mutual fund sales and certain other transactions by
 brokers)
- . Form 1099-S (proceeds from real estate transactions)
- · Form 1099-K (merchant card and third party network transactions)

Form 1098 (home martgage interest), 1098-E (student loan interest), 1098-T (tultion)

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Employer Identification number

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- · Form 1099-C (cancolod dobl)
- . Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only If you are a U.S. person (including a resident alien), to provide your correct TIN.

- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.
- By signing the filled-out form, you:

Data >

 Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

 Certily that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See What is FATCA reporting? on page 2 for further information.

Cal. No. 10231X

2015

2.7.

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	Sacramento CA 95825			AUTHORIZED REPRESENTATIVE				
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June 18, 2015

Bryan Byrd, Chair Folsom Lake College Foundation 10 College Parkway Folsom, CA 95630

Dear Members of the Board:

We are happy to announce we are making a donation to the Foundation for the purchase of a carillon to be installed on the campus of Folsom Lake College. We want the students and staff to enjoy the sound of bells when songs and musical selections are played from time to time, including Westminster chimes on the hour. Many colleges and universities throughout our country have the tradition of a campus carillon and we feel this would add a great deal to the collegiate atmosphere on campus.

This has been discussed with President Rachel Rosenthal and she has given approval for the carillon and its location. We are asking that it be known as the Folsom Lake College Memorial Carillon. President Rosenthal has expressed great excitement in the project and she is anxious to hear the sound of music from atop the hill in the near future.

The time table is to proceed with the purchase and the installation during the summer months and to be ready for a dedication ceremony after the start of the fall semester.

The carillon will be provided by Schulmerich Carillons of Cincinnati, Ohio. The company has a long tradition of making bell instruments since 1935 and is considered to be the leader in the field.

Enclosed is a check for \$10,000 to cover the first payment. An additional donation will be given to the Foundation after installation is complete and the final payment is due. The carillon is the gift of Cecelia and Ron Byrd of Folsom. We are especially pleased to make this announcement at the last Board meeting before our son Bryan turns the gavel over to the incoming chair.

We look forward to working with the Foundation on this project and we continue to support the college and the Los Rios Community College District.

Sincerely, Ronald J. Byrd Cecelia M. Byrd Ronald F. Byrd Cecelia M. Byrd

102 Oak Rim Way Folsom, CA 95630

cc: Rachel Rosenthal, President Kathleen Kirkland, Vice President, Administration Sally Howard, Foundation Executive Director Anne Ward, College Relations Specialist

Over

Information for the Board Treasurer:

Checks will be payable to : Schulmerich Carillons

Send payments to: Mr. Donald M. Hartmann Schulmerich Carillons 1548 West Broad Street Quakertown, PA 18951

The first check can be sent as soon as possible. The amount is: \$5,840.00

Write a note saying this is the initial deposit for the carillon at Folsom Lake College in Folsom, California.

Also include something on Foundation letterhead stationary or some kind of form or certificate that states the Foundation is a non-profit 501(c)(3). Receiving this will allow the company to not charge us for federal taxes, and possibly not California state sales taxes.

Ron Byrd will need a statement from the Foundation after each donation stating the amount received and the date, etc. These will be submitted with his income taxes at the end of the year for tax deduction purposes.

Send to: Mr. and Mrs. Ronald F. Byrd 102 Oak Rim Way Folsom, CA 95630-1843

Ron will also need the name, address, and phone number of the Foundation treasurer or the person sending payments to the company. This will allow him to contact the person and tell them the amounts to send when payments are due.

If you have any questions, contact me: email: <u>ronandcc@comcast.net</u> phone: 916-293- 8142

Thanks, Ron Byrd

June 18, 2015

TO:	Kathleen Kirkland Vice-President, Administration			
FROM:	Ron Byrd at ronandcc@comcast.net Contact for campus carillon			

REGARDING: Shipping and receiving of carillon

The money for the carillon has been given to the Foundation and they will issue the checks for payments to the company. The first check will be a down-payment at the time the carillon is ordered. This will allow the company to start the process of making the unit.

When completed, it will be sent to Folsom Lake College. I need the name of the person in the shipping and receiving department on campus who will receive it when it arrives.

Include: Person's name Department name Address

The unit and the four speakers will be labeled as coming from Schulmerich Carillons. The container will be a box about 3 feet by 3 feet.

I will be in touch with you from time to time about this.

Much thanks, Ron Byrd

for

SCHULMERICH CARILLONS

1548 West Broad Street

Quakertown PA 18951

215.536.7002

WWW.SCHULMERICHCARILLONS.COM

Proposal for

Schulmerich g5® Electronic Carillon

Schulmerich Carillons is pleased to present this proposal to:

Folsom Lake College

10 College Parkway

Folsom, CA 95630

June 15, 2015



Schulmerich has been in the electronic carillon business since 1935. Along the way, we've learned a few things. Specifically, we understand that the purchase of an electronic carillon is a significant decision for most organizations. We know the sound of bells and carillon music play a critically important role in connecting with and inspiring your community members, and that sound quality matters. We know functionality and modern technology are important factors in your decision, but you absolutely must have a system that is built to last. Finally, we know your funds are precious and value is more important than ever.

Since our founder, George Schulmerich, invented the electronic carillon more than 75 years ago, Schulmerich craftspeople have brought the glorious sounds of bells to more people and places than anyone else in the world. We are pioneers in bell sounds, and we are pleased to share with you further information about our new Schulmerich g5[®] Electronic Carillon series, specifically the Series 1 model.

Not all electronic carillons are built the same. Sound quality, functionality and durability vary significantly by manufacturer, and it's important that you clearly understand the differences so you can choose the product that is right for your organization. This proposal outlines in precise terms what you can expect when you purchase a Schulmerich g5[®] Electronic Carillon, and sets out the costs for the Series 1 model we have been discussing.

The Schulmerich g5® Electronic Carillon Series at a Glance

Electronic Carillon Sound - Reinvented

As the premier provider of bell sounds for more than 75 years, Schulmerich takes innovation seriously. For the new Schulmerich g5[®] Electronic Carillon series, we were determined to break new ground by going back to the sound itself, and reinventing it. Unlike other electronic carillons, which use one bell voice sample for several octaves of bell pitches, the new Schulmerich g5[®] Electronic Carillon takes an entirely new approach to sampling which opens up a whole world of carillon bell sound. Like an actual cast bronze bell, each bell sound now has its own unique personality. Customers who have heard this device tell us that it is the best sounding instrument in the market today.

Unmatched Technology - Built to Last

The Schulmerich g5[®] Electronic Carillons technology makes it simpler and easier to use your electronic carillon than ever before. From 15" touch screens and network connectivity, to a multitude of scheduling options, the new series' technology is simply unmatched, as is the range of available music and variety of bell sounds. But technology is only good if it lasts. Fortunately, we've learned how to build electronic carillons for the long haul. Just ask one of our many customers whose Schulmerich electronic carillon is still going strong 30 years later. The Schulmerich g5[®] Electronic Carillon's software and components are as robust as ever and made using commercial/industrial-grade components, with the attention to detail that is our hallmark.

Models Built with You in Mind

Electronic carillon bell sounds are best when they come from a Schulmerich instrument. However, we know in recent years, institutions have had to settle for lesser competitor products because they simply couldn't afford a Schulmerich instrument. This is no longer a choice organizations have to make.

The new Schulmerich g5[®] Electronic Carillon series has five different models designed to accommodate just about every need and budget, for less than ever before. Buyers can rest assured that, regardless of the model, the sound quality and attention to detail is identical across the entire range of Schulmerich g5[®] Electronic Carillon instruments.

Proposal for Schulmerich g5® Electronic Carillon Series

Page 2 of 9

SCHULMERICH

Product Specifications

Schulmerich Sound

The Schulmerich g5[®] Electronic Carillon series brings sound to a new level. Unlike other carillons, which use one bell sample for several octaves of bell pitches, the Schulmerich g5[®] Electronic Carillon uses a unique sample for each note and bell voice.

By using the classic bell rods created by George Schulmerich, industry-leading True Cast[®] technology, and carefully regulating each sound's pitch, volume, harmonic content and spatial location, the Schulmerich g5[®] Electronic Carillon series opens up a whole new world of carillon bell voices. Like an actual cast bronze bell, each sound has its own unique personality. No other carillon provider in the market today produces sound in this way.

Bell-Ringing and Clock Chime Capabilities

Every Schulmerich g5[®] Electronic Carillon includes all standard traditional liturgical functions. Swinging bells, tolling bells and clock chimes are as follows:

- 8 swinging bells can be manually activated and combinations are customizable
- 25 tolling bells can be customized hundreds of ways (Manually ring instantaneously or program each detail beforehand, including the number of strikes per minute)
- 8 types of clock chimes are included (Westminster, Whittington, Winchester, St. Michael's, Ave Maria/Lourdes, Four Bell Parsifal, Tennyson and Norwich)
- Chimes can be set to play any combination of tunes, single hour strike, and hour strikes

Song Library

Schulmerich brings you the largest sound library in the market today. With Schulmerich, you can choose from up to 7,800 carillon songs. Many songs are available in multiple musical keys, arrangements and bell voices, and combinations of bell voices. Each song in the library has identifying information including title, voice, duration, genre, composer and tune. The song library is searchable by title, genre, composer, tune and keyword. "Silent" files are also provided for customized spacing of songs: 10 seconds, 30 seconds and 60 seconds.

Each song from the library can be auditioned before being permanently selected. A separate internal audition speaker is included in each of our instruments so that auditioned songs can be played either locally at the instrument's console or over the instrument's performance speakers. Thousands of customized carillon songs can be added to the music library using any commercially-available MIDI software editor.

Special Sampled Sounds

Ten bagpipe songs are included: Amazing Grace, Going Home, Highland Cathedral, America, Flowers of the Forest, and five armed forces songs (Army, Navy, Air Force, Marines and Coast Guard). Taps and volley are also included, and can be set to play individually or in combination.

Touch-screen Operation

The Schulmerich g5[®] Electronic Carillon is easily operated via a 15" full-color LCD high resolution touch screen embedded with the stable, time-tested, commercially supported Windows 7 Operating System. Unlike many other touch screens, this one is built to last using industrial-grade SAW (Surface Acoustic Wave) technology. Help screens for all functions are built into the user interface so that printed manuals are no longer needed and won't be misplaced over time.

Proposal for Schulmerich g5® Electronic Carillon Series

Page 3 of 9



All Schulmerich g5[®] Electronic Carillon operations can be started, stopped, and programmed from the touch screen.

Programming Capability

The Schulmerich g5[®] Electronic Carillon has extensive programming capabilities and an ample 8 GB of internal storage space to hold vast quantities of music. Users can set up to six different schedules: Special Events, Clock Chime, Daily/Weekly, Holiday Calendar, Yearly and Volume Set-Back. All of the schedules can be set to automatically activate by date and time. Exceptions to these calendars are also simple to configure.

A 100-year holiday schedule is built in, including both Western and Orthodox calendars. Users can set local time, date and time zone, as well as turn on or off the daylight savings time function.

The Player Queue function displays every song or sound that has been programmed and played for the last 23 hours and a list of what is scheduled to play in the next 23 hours. Users can create and store a practically endless number of playlists, and set each to play differently. Up to 200 songs can be added to each easy to configure playlist.

Programming capabilities also extend to audio channel control. Users can set which speakers will play for each type of function and can pre-select any or all of eight audio channels to carry sound.

Any program in process can be muted or disabled with the touch of a single button.

Internet/Network Connectivity and Security

The Schulmerich g5[®] Electronic Carillon can be connected to the Internet for time synchronization and to an organization's local area network so that the touch screen can be accessed from other secure, trusted computers. Each Schulmerich instrument includes four front panel USB 2.0 ports, typically used to connect a mouse and keyboard to the system, and to facilitate future upgrades and expandability. Each mode also has three rear-panel Ethernet connections for keyboard, remote control and Internet/network connection, and one audio out and mono or stereo input.

Password control can be set to allow for multiple permission levels. Each level of access allows for different functionality, and users can change their own passwords if necessary.

If a customer desires, and specifically grants permission, any Schulmerich device can also be accessed by Schulmerich for remote troubleshooting and configuration.

Amplification

The Schulmerich g5[®] Electronic Carillon series uses state-of-the-art, energy-saving, professional grade amplifiers, with various wattages and other specifications to suit different needs. Amplifier options include:

- Single-channel, 250 Watt (RMS), 500 Watt peak power, solid-state, energy-saver
- Two-channel, 800 Watt (RMS) 1600 Watt total peak power, per channel, 1600 Watts (RMS) 3200 Watt total peak power, solid-state, energy-saver
- Four-channel, 250 Watt (RMS) per channel, 1000 Watt total peak power, solid-state, energy-saver

Wireless Remote Control

The 8-function wireless remote control is customizable. Users determine which functions will be assigned to each of the eight buttons. The device has an industry-leading ± 1000 ' range.

Proposal for Schulmerich g5® Electronic Carillon Series

Page 4 of 9

SCHULMERICH

Commercial-Grade Cabinetry

Our device is built to last—and to look good doing it. The cabinet is constructed of aerospace-grade aluminum with a welded interior frame. The external bolted-on panels are finished in an environmentally-friendly powder-coated black. The standard cabinet measures $14.5"\times21.25"\times20"$. An expansion base can be added for the integration of additional amplifiers. The expansion base measures $15"\times21.5"\times20"$. The unit weighs approximately 68 lbs.

Cast Bell Control Option

The Schulmerich g5[®] Electronic Carillon can be configured such that it's able to set your organization's actual cast bronze bells ringing, up to 8 cast bells.

Speaker, Microphone and Accessory Options

A variety of high-quality speakers, microphone and accessory options are available, including

- Rectangular Outdoor speakers (12" high × 22" wide × 23 1/8" long)
- Round Outdoor speakers (22", 25", 31")
- 60 W drivers for outdoor speakers
- Compact 2-way System Indoor Speakers, 30 W RMS (Approximately 9 3/4" high × 7 1/2" wide × 6" deep)
- Large 2-way System Indoor Speakers, 150 W RMS, 20 7/8" high × 14 1/2" wide × 13 13/16" deep
- Microphone kit with cable and stand

Keyboard Options (Only available on selected models)

Schulmerich provides the finest in carillon keyboard performance, starting with a full-size wooden console stained to match the existing finishes in your environment, complete with two manuals and 61-note range to a simple and economical 61-note keyboard. Each keyboard option has a minimum of four bell voices (Flemish, Harp, English and True Cast[®]) and a maximum of eight (Flemish, Harp, English, True Cast[®]).

Carillon Campus Alert Options (Only available on selected models)

The Schulmerich g5[®] Electronic Carillon can play a role beyond just playing music. When configured for campus alert functionality, the Schulmerich g5[®] Electronic Carillon can become the voice of alert and alarm on your organization's campus. Capability includes alert signals, voice commands and live microphone use to provide automatic or custom announcements for a wide range of emergency conditions.

Installation and Servicing

When it comes to service, nobody out-works Schulmerich. Our factory-trained Schulmerich technicians are on-hand to provide full installation services, yearly check-ups and as needed repairs. We have technicians across the country to accommodate any location.

Warranty

All Schulmerich g5[®] Electronic Carillons come with a five-year parts and labor warranty. All components are warranted to be free from defects in material and workmanship for five years from the date the product is entered into service.

Proposal for Schulmerich g5® Electronic Carillon Series

Page 5 of 9



Summary of Proposal Schulmerich g5® Electronic Carillon

Date:	June 15, 2	June 15, 2015		Contact Name: Mr. Ron I		Byrd	
Institutio	on Name:	Folsom Lake Colle	ge				
Phone:	(916)29	(916)293-8142 (Mr. Byrd) Alternate Phone: (916)608-6555 (Kathleen Kirklin at 9			athleen Kirklin at College)		
E-mail:	Ronand	Ronandcc@comcast.net					
Address :	1: 10 Coll	10 College Parkway					
Address 2	2:						
City:	Folsom		State:	CA		Zip:	95630

Schulmeric	h Carillons Representative:	Don I	Hartmann				_
Phone:	(800) 689-1146	Altern	ate Phone:	FAX: 888-	-455-25	93	_
E-mail:	insidesales@schulmerichcarillons.com						
Address 1:	s 1: 1548 West Broad St.						
Address 2:							
City:	Quakertown	State:	PA		Zip:	18951	

Equipment

100	Standard Features
15" LCD,	Surface Acoustic Wave Touch Screen Monitor
8 gigs men	nory
Cabinet, 1	4 ½" high x 21 ¼" wide x 20" deep
8 customiz	able Swinging Bells
25 customi	izable Tolling Bells
10 Bagpipe	e Sampled Songs
8 Clock Cl	nimes
Taps and V	/olley
Remote PO	C Control, if connected via customer's provided network
750	Carillon Songs (auditioned and selected by the customer from 7,800 selections)

Installation Terms				
Customer Installation				

Proposal for Schulmerich g5® Electronic Carillon Series



Summary of Proposal, pg. 2 Schulmerich g5® Electronic Carillon

Selection Optional Features	
Quantity	
Cabinet Extension	0
Additional 50 Songs	0
Satellite Microphone	0
Economic 61-Note Keyboard	0
8 Function Wireless Remote Control	0
Satellite Microphone	0
MIDI Stop Box, 2 Channels	0
Sell Sound Font/Bell Voice for Music Software	0
Local CCA (Carillon Campus Alert)	0
Satellite Microphone	0
Microphone w/Stand	0
Optional Tower Speaker (Complement
Driver Units (60 W)	4
Model 12-167, Rectangular	4
Model 13-104, 20-inch Round	0
Model 13-113, 25-inch Round	0
Model 13-163, 31-inch Round	0
Wye Coupler	0
Choose an item.	0
Optional Inside Speaker C	omplement
Model 13-241, Community DS8	0
Model 13-242, Community MX10	0
Model 13-243, Community i2W8	0
Optional Amplification	
One Channel, 250 W Axiom	1
2 Channel, 800 W/Channel	0
4 Channel, 250 W/Channel	0
One Channel, 500 W Axiom (CCA Satellite Only)	0
Optional Custom Music	Selections
First Selection	1
Additional Selection	0
Optional Memorial P	laques
9" x12", up to 150 characters	0
12"x15", up to 180 characters	0
Additional Installation/Ser	
Installation of INSIDE Speakers	0
Installation of OUTSIDE Speakers	0
Installation of Additional Driver Units	0
Installation of Remote Control	0
Annual Check-up by Schulmerich	0

Proposal for Schulmerich g5® Electronic Carillon Series



Summary of Proposal, pg. 3 Schulmerich g5[°] Electronic Carillon

Additional Items and Information				
1				
	THE SECOND SECOND			

Sale Price:	\$11,680.00
Initial Deposit:	\$ 5,840.00
Shipment Deposit:	\$ 4,672.00
Net Due:	\$ 1,168.00

FOB Cincinnati, OH (Freight and Taxes NOT Included) 50% Payable on acceptance of order

40% Required prior to shipment

1,168.00 10% Payable upon receipt of invoice

¹All sales are FOB Cincinnati, OH. (Freight and Taxes NOT included.)
²All payments to be made in US funds.
³Price quotation valid for 30 days from date submitted.

Regional Independent Sales Representative: Don Hartmann

Signature & Date:

A. INSTALLATION

The carillon must be installed in a dry area with an ambient temperature within the range of 32°F to 104°F at all times, and whose relative humidity remains between 20% to 80%, non-condensing.

1. Schulmerich Installed

- Customer to initial if Schulmerich to install. Initials indicate customer has read and understands a through i below.) The instrument will be installed in a suitable location selected by the Customer and approved by Schulmerich ("Vendor").
- b. The customer will provide prior to installation and at their expense, a 120 Volt, 60 Hertz, 20 Ampere <u>dedicated circuit</u> for operation of the instrument. All electrical work will be in accordance with current national electrical code. Improper electrical circuit shall void any warranty!
- c. Any structural modifications necessary for mounting the speakers or installing the instrument are the sole responsibility of the Customer and are to be completed prior to installation date.
- d. Conduit for any wiring required by local or national code is the responsibility of the Customer. Unless otherwise stated, in order to optimize instrument performance contract includes a maximum of 250' of wire.
- e. All necessary permits, licenses and any fee involved for the installation of the instrument will be the sole responsibility of the Customer.
- f. Safe access for all work to be performed in the Customer's location is the sole responsibility of the customer and must conform to OSHA standards. (i.e. ladders, hoists, scaffolding, lifts, bucket trucks and cranes.)
- g. If Schulmerich (Vendor) is prohibited from installing the instrument by reason of work rules at Customer's site, Vendor's sole responsibility will be to provide the proper assistance to installer/employee paid by the Customer.
- h. Agreement does not provide for disposal of existing system.
- i. Customer will pay any costs caused to Vendor by reason of Customer non-performance of any of the forgoing.

2. Customer Installed

(Customer to initial if customer to install. Initials indicate customer has read and understands below provisions.) The Customer will provide prior to installation and at their expense, a 120Volt, 60Hertz, 20Ampere <u>dedicated circuit</u> for operation of the instrument. All electrical work will be in accordance with the current national electrical code. Improper installation shall void warranty!

B. LIMITED WARRANTY

If Schulmerich Installed the Carillon, all carillon components are warranted to be free from defects in material and workmanship for five years from the date shipped. Defective parts will be repaired or replaced on-site at no charge to Purchaser. Weatherproof exterior speakers and driver units are also warranted for five years; during the fourth and fifth year those defective parts will (a) be repaired or replaced by Schulmerich if shipped to Schulmerich by customer (labor required to remove or reinstall the equipment, as well as freight charges to and from the factory, are not covered) OR (b) will be repaired or replaced by Schulmerich personnel on-site (cost of labor and travel, as well as freight costs for parts, are not covered).

If Schulmerich DID NOT Install the Carillon, all carillon components are warranted to be free from defects in material and workmanship for five years from the date shipped. Weatherproof exterior speakers and driver units are also warranted for five years. Defective parts will (a) be repaired or replaced by Schulmerich if shipped to Schulmerich by customer (labor required to remove or reinstall the equipment, as well as freight charges to and from the factory, are not covered) OR (b) will be repaired or replaced by Schulmerich, as well as freight cover or replaced by Schulmerich personnel on-site (cost of labor and travel, as well as freight costs for parts, are not covered).

In all cases Schulmerich's liability, as well as that of the Schulmerich independent sales representative who procured this sale, will not exceed the cost of repair.

This warranty is VOID in the event of abuse, neglect, accident, natural disasters or lightening, improper handling or installation (except if by Schulmerich), or if modifications, repairs or alterations are made by the owner or third parties without Schulmerich factory written authorization.

This warranty is extended solely to the original purchaser, and is non-transferable.

This warranty gives you specific legal rights and you may have other rights which vary from state to state.

With the exception of warranty of title, ALL OTHER WARRANTIES ARE EXPRESSLY DISCLAIMED, thus there is NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. No one is authorized to change these terms.

C. SOFTWARE LICENSE

In addition to the purchase of the above-mentioned hardware, Customer has agreed to license the software comprising part of the above-mentioned System, to which Schulmerich agrees. The System software is owned by Schulmerich and protected by Copyright and Trade Secret laws. The software cannot be sold, leased, sublicensed, copied, changed, adapted, or made available to anyone without the written approval of Schulmerich. Use of this or any Schulmerich software shall be governed by the End User License Agreement which is incorporated into this agreement and is available at http://www.schulmerichcarillons.com/pdf/eula.pdf, by signing on page one and using said software Customer agrees bound by said agreement.

Series 1

Schulmerich g5[®] Electronic Carillon

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PIONEERS OF SOUND. AGAIN.

The new Schulmerich g5[®] Electronic Carillon series offers gold-standard Schulmerich sound at a price that's within reach. Our industry-leading sound is better than ever before, due to an entirely new approach to bell sampling that gives each sound its own personality, just like an actual cast bronze bell.

Built to last, the Schulmerich g5[®] series provides advanced functionality backed by today's best technology, and a range of music and variety of bell sounds that is simply unmatched.

The five models in the series are designed to meet just about every need and budget, for less than ever before.

Performance Highlights

Industry-leading sound

Easy-to-use 15" Windows-based, high-resolution LCD touch-screen

Ability to program and operate carillon from other trusted computers

Connects to internet for day/time synchronization

Password control

Capacity to plan and run six different schedules

Your choice to audition and select up to 7,800 songs, available in multiple bell voices,

keys, arrangements

8 programmable swinging bells

25 customizable tolling bells

8 clock chimes (Westminster, Whittington, Winchester, St. Michael's, Ave Maria/Lourdes, Four Bell Parsifal, Tennyson, and Norwich) with four tune/strike options

10 bagpipe songs, including "Amazing Grace"

Taps and rifle volley

Standard Features

All traditional liturgical functions	
Extensive playlist capabilities	
Built-in monitor speaker	
8G memory	
4 USB ports, 3 ethernet connections, 2 audio outs	-
Aerospace-grade aluminum, built-to-last cabinetry	
In-line help screens in lieu of printed manual	
100-year Western and Orthodox holiday calendar	
Full installation by Schulmerich Field Service Engineers	
5-year warranty on parts and labor	
Dimensions: 21.25" W, 14.5"H, D 20"	
Environmentally friendly powder-coated black finish	

Optional Features

Mono or stereo input

Variety of amplifiers customized for your environment

8-function wireless remote control with up to 1000' range

Cabinet extension for integration of additional amplifiers

Control of your cast bronze bells

Additional custom carillon songs can be added by Schulmerich

Annual system check-up and programing assistance available from Schulmerich technicians



Schulmerich Carillons | 1548 West Broad Street | Quakertown, PA 18951 tel: 800.689.1146 | fax: 888.455.2593 | schulmerichcarillons.com



SCHULMERICH

CARILLONS

1118 Pendleton Street · Cincinnati, OH. 45202 Phone 215-536-7002 Fax 215-536-7488

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Po: 0001082652

PACKING LIST

DATE:	8/4/2015	
CUSTOMER PID#:	133266	
JOB/INVOICE#:	189423	
TOTAL WEIGHT:	205 lbs.	
SHIP VIA:	UPS Freight	
TOTAL # OF PACKAGES:	1 Skid/6 Pcs.	

COMPANY:	Folsom Lak	e College		
ADDRESS:	10 College	Parkway		
CITY:	Folsom			
STATE:	CA	ZIP:	95630	

NAME: Mr. Ron Byrd

PHONE: (916) 293-8142

PACKAGE #	SKID/CRATE/ CARTON	DESCRIPTION/DIMS	WEIGHT OF PACKAGE	
1 Skid/6 Pcs.		G5 Series 1 Carillon w/ 250 watt amplifier	205 lbs.	
		4) Drivers (PD60T)	48x40x32	
	-	4) Outside Speakers (CJ46)		
		X		
	-			
	-			

SPECIAL INSTRUCTIONS:

	01	FFICE USE				
INSTALLATION BY:		PREPARED BY:	DBH			
SHIPMENT COMPLETED ON:	8/4/2015	PARTIAL SHIPMENT:	NO			
CARRIER USED: UPS Freight		TRANSIT TIME:				

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