

# LOS RIOS UNIVERSITY COLLEGE DISTRICT

PURCHASING: (916) 568-3071 ACCOUNTING: (916) 568-3065

FAX: (916) 568-3145

**PURCHASE ORDER NO  
CHANGE ORDER**

**0001071417**

*PLEASE SEE REVERSE SIDE FOR SPECIAL INSTRUCTIONS, TERMS  
AND CONDITIONS.*

OWNED EQUIPMENT:

SERIAL# : CND328193

LOCATION: 04ASPH - ST. SRVC WKRM

**Vendor:** 0000018967  
TOSHIBA BUSINESS SOLUTIONS  
1170 NATIONAL SUITE 60  
SACRAMENTO CA 95834

**Phone:** (916) 928-2724  
**Fax:** (916) 928-2704

**email:** **DO NOT SEND TO VENDOR**

<b>Date</b>	<b>Revision</b>	<b>Page</b>
05/13/2013	1 - 08/02/2013	1
<b>Payment Terms</b>	<b>Freight Terms</b>	<b>Ship Via</b>
NET 30	Shipping Point	Best Metho
<b>Reference:</b>	<b>Location / Dept</b>	
735992 PEREBIKOVSKY POONV	04ASPH STUSVC	

**Ship To:** FOLSOM LAKE COLLEGE  
RECEIVING  
10 COLLEGE PARKWAY  
FOLSOM CA 95630  
United States

**Bill To:** 1919 Spanos Court  
Sacramento CA 95825-3981  
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
1- 1	COPIER - TOSHIBA STUDIO 3040C 30 PPM COLOR MULTI FUNCTION PRODUCT # ESTUDI03040C S/N: CND328193, EQ ID: 30259	1.00	EA	5,763.00	5,763.00	05/10/2013
PRICE INCLUDE 100-SHEET RADF, LARGE CAPACITY FEEDER, FINISHER, BRIDGE KIT, HOLE PUNCH UNIT, FAX BOARD, SETUP KIT, POWER FILTER, TNR CYAN, TNR BLACK, TNR MAGENTA AND TNR YELLOW						
2- 1	INSTALLATION - COPIER	1.00	EA	10.00	10.00	08/02/2013
3- 1	INSTALLATION - TBS NETWORK	1.00	EA	50.00	50.00	08/02/2013
4- 1	FAX	1.00	EA	368.00	0.00	CANCEL

QUOTE FROM TOSHIBA BUSINESS SOLUTIONS

EMAIL PURCHASE ORDER  
EMAIL ADDRESS : shane.pltto@tbs.toshiba.com

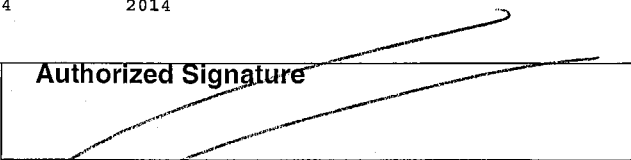
8/2/13 LINES 1 TO 3 CHANGE DESCRIPTION AND PRICE, LINE 4 CANCEL NEW TOTAL \$2,715.8 PER INVOICE # 1055614 AND 1055389. VP  
NO SIGNATURE FROM OD AND DO NOT SEND CHANGE ORDER TO VENDOR

<b>Sub Total Amount</b>	5,823.00
<b>Sales Tax Amount</b>	465.04
<b>Total PO Amount</b>	6,288.04

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
GENFD	6490	11	FL.VS.DIVS	60100	00000	101E	6,288.04	2014

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

**Authorized Signature**



Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30  
MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

REQ 755 795

Prepared By Toshiba Business Solutions, Inc

**Folsom Lake College**

Proposed Equipment

<b>Model</b>	STUDIO 206L
<b>Speed</b>	20PPM
<b>Segment</b>	2
<b>Copy Allowance (Mo.)</b>	0
<b>Cost Per Page</b>	.008 All B & W
<b>Color Copies (if applicable)</b>	N/A
<b>Standard Features Included:</b>	Network Print / Scan (Color scans) 2 x 550 Sheet Paper Trays (Adjustable) 1 exit tray Cabinet Stand 100 Sheet Bypass Tray Private Print (Secure) Duplex Print

<b>Optional Accessories ( Excludes Sales Tax ):</b>	Fax: \$350.00 <i>Line 2</i> Document Feeder: \$340.00 <i>Line 3</i>
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<b>Purchase Price ( Excludes Sales Tax ):</b>	\$1,825.00 <i>Line 1</i>
* Excludes Optional Accessories	

Quote Provided By Toshiba Business Solutions, Inc  
 1170 National Drive, Suite 60  
 Sacramento, CA 95834  
 Account Manager: Shane Pitto  
 Ph: 916-928-2713  
 Fax: 916-928-2704  
 Email: shane.pitto@tbs.toshiba.com

# Comparative Quotes

## Student Services MFD's, March 2013

### A&R

BMW, Approximately 20+ ppm, Network printing, Scan to email, Fax, Automatic document handler, 2 paper drawers + bypass, As many finishing trays as possible

	<u>Caltronics</u>	<u>Ray Morgan</u>	<u>Toshiba</u>
Make	Konica Minolta	Canon	Toshiba
Model	Bizhub 223	irA4025	Studio 206L
Speed	22 ppm	25 ppm	20 ppm
paper capacity	1150 (2 drawers + B)	1180 (2+drawers +B)	1200 (2 drawers +B)
No. Finishing trays	2	2	1
largest paper size	11x17	11x17	11x17

Maintenance	\$0.0091	\$0.0089	\$0.0080
Lease (60 month)	\$100.98/M	\$60.85/M	\$47.75/M
Fax option	incl.	\$9.15/M	\$10.25/M
<b>Lease total</b>	<b>\$100.98/M</b>	<b>\$70.00/M</b>	<b>\$58.00/M</b>
Purchase	\$3,823.90	\$3,170.00	\$2,165.00
Fax option	\$568.75	\$477.00	\$350.00
<b>Purchase total</b>	<b>\$4,392.65</b>	<b>\$3,647.00</b>	<b>\$2,515.00 (RED 735993)</b>

### Workroom

Color, Approximately 30 ppm, Network printing, Scan to email, Fax, Stapler, Automatic document handler, Hole punch, As many finishing trays as possible.

	<u>Caltronics</u>	<u>Ray Morgan</u>	<u>Toshiba</u>
Make	Konica Minolta	Canon	Toshiba
Model	Bizhub C284	irAC5235	Studio 3040C
Speed	28 ppm	35 ppm	30 ppm
paper capacity	2150 (4 drawers + B)	2300 (4+drawers + B)	3700 (3 drawers + B)
finishing trays	3	3	3
largest paper size	11x17	11x17	11x17

Maintenance	Black: \$0.0142; Color \$0.0619	Black: \$0.01; Color \$0.055	Black: \$0.008; Color \$0.039
Lease (60 month)	\$192.52/M	\$149.58/M	\$153.00/M
Hole punch option	incl.	\$7.28	\$5.00/M
Fax option	incl.	\$8.33/M	\$11.25/M
<b>Lease total</b>	<b>\$192.52/M</b>	<b>\$165.69/M</b>	<b>\$178.75</b>
Purchase	\$7,777.71	\$7,790.00	\$5,285.00
Hole punch option	\$296.18	\$379.00	\$170.00
Fax option	\$580.23	\$460.00	\$368.00
<b>Purchase total</b>	<b>\$8,654.12</b>	<b>\$8,629.00</b>	<b>\$5,823.00</b>