

12/13 COMPZ

PURCHASE ORDER NO 0003014325
CHANGE ORDER

Date 05/29/2012	Revision 1 - 07/30/2012	Page 1
Payment Terms NET 30	Freight Terms Shipping Point	Ship Via Best Metho
Reference: 759615 HINDI POONV		Location / Dept 04ASPH122 AVSV

Vendor: 0000005604
TROXELL COMMUNICATIONS INC
11230 GOLD EXPRESS DR #331
GOLD RIVER CA 95670

Phone: (916) 253-3323
Fax: (916) 253-3353

email: bill.pitzner@trox.com

Ship To: FOLSOM LAKE COLLEGE
RECEIVING
10 COLLEGE PARKWAY
FOLSOM CA 95630
United States

Bill To: 1919 Spanos Court
Sacramento CA 95825-3981
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity UOM	PO Price	Extended Amt	Due Date
1- 1	KIT POLYCOM HDX 8000-720 TTS PL Y720023150001	1.00 EA	10,160.00	10,160.00	06/04/2012
2- 1	SERVICE COVERAGE HDX8000 SERIES TOTAL,3YR, TTS PLY487000380336	1.00 EA	2,557.00	2,557.00	06/04/2012
3- 1	TELEVISION SHARP LC-52LE640U - 521N 1080P LED 120 HZ DSY SHALC52LE640U	2.00 EA	1,252.00	2,504.00	06/04/2012
4- 1	CART AVTEC RPS-1000L-E - PLASMA LCD LED DUAL MOBILE TTS AVQRPS1000LE	1.00 EA	2,383.00	2,383.00	06/04/2012
5- 1	STAND AVTEO VS-500 - ACRYLIC TO VERTICALLY CODEC TTS AVTVS500	1.00 EA	198.00	198.00	06/04/2012
6- 1	SHELF AVTEO US-1 - ACESSORY 12 1/21N DEEP TTS AVQUS1	3.00 EA	79.00	237.00	06/04/2012
7- 1	PLAYER PANASONIC DMP-BDT320 - BLURAY MWD PANDMPBDT320	1.00 EA	192.00	192.00	06/04/2012
8- 1	SYSTEM REVOLABS HD SINGLE CH WITHOUT MIC PACKAGE TTS RVOO2HDSGLNM INCLUDES: 1X HD SINGLE CHARGER BASE, 1X HD BASE STATION, 1X 3.5MM TO 3.5MM CABLE, 1X 3.5MM TO RCA ADAPTER, 2X POWER SUPPLIES	1.00 EA	329.00	329.00	06/04/2012
9- 1	BOUNDARY REVOLABS SOLO OMNI DIRECTIONAL TABLETOP TTS RVOO5TBLMICEXOM11	1.00 EA	255.00	255.00	06/04/2012
10- 1	EWASTE RECYCLE FEES FOR LINE 3 ITEMS	2.00 EA	10.00	20.00	08/09/2012

QUOTE # 0430312371 DATED 04/24/12

SHIPPING INCLUDED

~~7/30/12~~ ADD EWASTE RECYCLE FEES FOR LINE 3 ITEMS AT \$10.00 EACH PER INVOICING FROM ACCTG OPS - KJK

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Unauthorized

**PURCHASE ORDER NO 0003014325
CHANGE ORDER**

Date	Revision	Page
05/29/2012	1 - 07/30/2012	2
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:	Location / Dept	
759615 HINDI POONV	04ASPH122 AVSV	

Vendor: 000005604
Troxell Communications Inc
11230 Gold Express Dr #331
Gold River CA 95670

Phone: (916) 253-3323
Fax: (916) 253-3353

email: bill.pitzner@trox.com

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United States

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Sacramento CA 95825-3981
United States

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
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Sub Total Amount	18,835.00
Sales Tax Amount	1,458.17
Total PO Amount	20,293.17

BU	Acct	Fd	Org	Prog	Sub	Proj	Amount	BYear
COPFD	6490	43	FL.VA.BEQP	71000	00100	221S	20,293.17	2013

Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Unauthorized

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASING: (916) 568-3071 ACCOUNTING: (916) 568-3065

FAX: (916) 568-3145

PURCHASE ORDER NO

0003014325

PLEASE SEE REVERSE SIDE FOR SPECIAL INSTRUCTIONS, TERMS AND CONDITIONS.

Date	Revision	Page
05/29/2012		1
Payment Terms	Freight Terms	Ship Via
NET 30	Shipping Point	Best Metho
Reference:	Location / Dept	
759615 HINDI POONV	04ASPH122 AVSV	

Vendor: 0000005604
TROXELL COMMUNICATIONS INC
11230 GOLD EXPRESS DR #331
GOLD RIVER CA 95670

Phone: (916) 253-3323
Fax: (916) 253-3353

email: bill.pitzner@trox.com

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FOLSOM CA 95630
United States

Bill To: 1919 Spanos Court
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United States

Recd 3023024 6-28-12

Tax Exempt? N

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
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4- 1	CART AVTEC RPS-1000L-E - PLASMA LCD LED DUAL MOBILE TTS AVQRPS1000LE	1.00	EA	2,383.00	2,383.00	06/04/2012
5- 1	STAND AVTEO VS-500 - ACRYLIC TO VERTICALLY CODEC TTS AVTVS500	1.00	EA	198.00	198.00	06/04/2012
6- 1	SHELF AVTEO US-1 - ACESSORY 12 1/21N DEEP TTS AVQUS1	3.00	EA	79.00	237.00	06/04/2012
7- 1	PLAYER PANASONIC DMP-BDT320 - BLURAY MWD.PANDMPBDT320	1.00	EA	192.00	192.00	06/04/2012
8- 1	SYSTEM REVOLABS HD SINGLE CH WITHOUT MIC PACKAGE TTS RVOO2HDSGLNM INCLUDES: 1X HD SINGLE CHARGER BASE, 1X HD BASE STATION, 1X 3.5MM TO 3.5MM CABLE, 1X 3.5MM TO RCA ADAPTER, 2X POWER SUPPLIES	1.00	EA	329.00	329.00	06/04/2012
9- 1	BOUNDARY REVOLABS SOLO OMNI DIRECTIONAL TABLETOP TTS RVOO5TBLMICEXOM11	1.00	EA	255.00	255.00	06/04/2012

RCR# 3022931

QUOTE # 0430312371 DATED 04/24/12

SHIPPING INCLUDED

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

bl [Signature] 5/30/12

emailed 6/12/12 ch.

Notice to vendor: You are responsible for delivering goods and delivery documents to the Receiving Department at the site. Failure to do so will delay payment processing. Vendor is responsible for obtaining verification of delivery by authorized Receiving Room personnel. Receipt of goods by other parties and failure to obtain authorized signatures may also delay payment. NOTE: PAYMENT TERMS NET 30 MATERIAL SAFETY DATA SHEETS (MSDS) must be provided with the delivery of product as required by law.

LOS RIOS COMMUNITY COLLEGE DISTRICT

PURCHASING: (916) 568-3071 ACCOUNTING: (916) 568-3065

FAX: (916) 568-3145

PURCHASE ORDER NO

0003014325

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TROXELL COMMUNICATIONS INC
11230 GOLD EXPRESS DR #331
GOLD RIVER CA 95670

Phone: (916) 253-3323
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email: bill.pitzner@trox.com

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Tax Exempt? N

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Verification of this purchase order can be made using the Los Rios Community College District web site listed below. If you have any questions, please contact the Purchasing Office at (916)568-3071.

<http://www.losrios.edu/purchasing/povalidation>

2012 JUN -1 P 4: 19
 BUSINESS SERVICES

All shipments, invoices, and correspondence must be identified with our Purchase Order Number. Overshipments will not be accepted unless authorized by Buyer prior to shipment.

Authorized Signature

[Handwritten Signature] 5/30/12

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Los Rios Community College District

Requisition

Page _____ of _____

Req. No. 759615
P.O. NO. _____

Vendor Code	DATE <u>4/26/2012</u>
Approved	VENDOR <u>TROYELL COMMUNICATIONS, INC.</u>
Terms	ADDRESS <u>11230 GOLD EXPRESS DRIVE</u> <u>SUITE 310, #331</u>
F.O.B.	CITY <u>GOLD RIVER</u> STATE <u>CA</u> ZIP <u>95670</u>
	PHONE <u>916-253-3323</u> FAX <u>916-253-3353</u>

DELIVERY INSTRUCTIONS	
Location Code <u>04 ASPH122</u>	
College/District Location <u>FLC</u>	Department <u>MEDIA SERVICES</u>
Division <u>ANSI</u>	Date Required <u>ASAP</u>

ITEM	DESCRIPTION GIVE COMPLETE DESCRIPTION, INCLUDING CAT. NO. & SIZES	ORDERED		AMOUNT	
		QUANTITY	UNIT	UNIT PRICE	TOTAL PRICE
*Use additional paper if necessary and please reference requisition number. DO NOT USE A SECOND REQUISITION.					
1	TTS PLY720023150001 (POLYCOM HDX)	1	EACH	10160.00	10160.00
2	TTS PLY487000380336 (3 YR. COVERAGE)	1	EACH	2557.00	2557.00
3	DSY SHALC52LE 640U (SHARP LED TV)	2	EACH	1252.00	2504.00
4	TTS AVQRPS1000LE (MOBILE CART)	1	EACH	2383.00	2383.00
5	TTS AVTVS500 (ACRYLIC STAND)	1	EACH	198.00	198.00
6	TTS AVQUS1 (SHELF)	3	EACH	79.00	237.00 237.00
7	MWD PANDMPBDT320 (BLURAY PLAYER)	1	EACH	192.00	192.00
8	TTS RVO02HDSGLWM (REVOLABS HD SINGLE)	1	EACH	329.00	329.00
9	TTS RVO05TBLMICEX0M11 (OMNI DIRECTIONAL)	1	EACH	255.00	255.00
10					
11	* Shipping Included *				
12					
13	For: Falcon's Roost VTC ROOM 108				

Purchases Charged to Categorical Programs, Grants or Special Projects		Sales Tax	1458.16
This purchase is in compliance with the requirements of <u>Bookstore Equip (7.75%)</u>			
Program Director/Coordinator Signature <u>Kathleen Kuklin</u>	Program Name <u>Bookstore Equip</u>	Total	20,273.16
For grants/special projects	Project/Grant Number <u>2215</u>		
Program Goal/Objective Number/Explanation <u>New equipment</u>			

I hereby certify the items/services listed above are to be obtained in accordance with District Regulation 8323, Section 4, Conflict of Interest, and all other applicable district, state, and federal policies, rules, regulations and laws.

REQUESTED BY: David Hindi TYPED/PRINT DATE: 4/26/2012

REQUESTED BY: David Hindi SIGNATURE DATE: 4/26/2012

AUTHORIZED: [Signature] DEAN OR AUTHORIZED SIGNATURE DATE: 4/27/12

APPROVED: [Signature] VICE PRESIDENT, ADMINISTRATION DATE: 4/27/12

COPED/ 6490 43/ FL.VA. BEQP					
Bus. Unit	Account*	Fund	Org		
471000/00100	2012	2215		\$	20,273.16
Program	Sub-Class	BY	Proj/Gmt	Amount	
Bus. Unit	Account*	Fund	Org		
				\$	
Program	Sub-Class	BY	Proj/Gmt	Amount	

* Asset Location - For equipment purchases over \$200 (Accounts 6490, 6495 and computers) complete the area below indicating the final location where equipment will be housed.

Location Code 04 ASPH122 Dept. MEDIA SERVICES

Building 04 FALR108 Room No. 108

Instructions on Reverse



COMMUNICATIONS, INC.
 Audio•Video•Sales•Design•Service•Installation
 11230 Gold Express Drive
 Suite 310, #331
 Gold River, CA 95670

Phone (916)253-3323
 Fax (916)253-3353

David Hindi
 Los Rios CCD - Folsom Lake College
 10 College Parkway

 Folsom, CA 95630

Quote Q430312371
 Date 04/24/12
 Terms Net 30
 FOB Destination
 Cust. # 7169
 Expires 05/25/12

Dear David,
 FLC FR-108 Polycom HDX8000 Custom Cart quote
 (SHIPPING INCLUDED)

Item	Quantity	Unit Price	Ext. Price
1 TTS PLY720023150001 POLYCOM HDX 8000-720 KIT	1	10160.00	10160.00
2 TTS PLY487000380336 TOTAL COVERAGE,3YR,HDX8000 SERIES	1	2557.00	2557.00
3 DSY SHALC52LE640U SHARP LC-52LE640U - 52IN 1080P LED TV 120 HZ	2	1252.00	2504.00
4 TTS AVQRPS1000LE AVTEC RPS-1000L-E - PLASMA LCD LED DUAL MOBILE CART	1	2383.00	2383.00
5 TTS AVTVS500 AVTEQ VS-500 - ACRYLIC STAND TO VERTICALLY CODEC	1	198.00	198.00
6 TTS AVQUS1 AVTEQ US-1 - ACESSORY SHELF 12 1/2IN DEEP	3	79.00	237.00
7 MWD PANDMPBDT320 PANASONIC DMP-BDT320 - BLURAY PLAYER	1	192.00	192.00
8 TTS RVO02HDSGLNM REVOLABS HD SINGLE CH SYSTEM WITHOUT MIC PACKAGE PACKAGE INCLUDES: 1x HD Single Charger Base, 1x HD Base Station, 1x 3.5mm to 3.5mm cable, 1x 3.5mm to RCA adapter, 2x Power Supplys	1	329.00	329.00
9 TTS RVO05TBLMICEX0M11 REVOLABS SOLO OMNI DIRECTIONAL TABLETOP BOUNDARY Let me know if you would rather have the directional version of this mic. Same cost	1	255.00	255.00

Thank You.

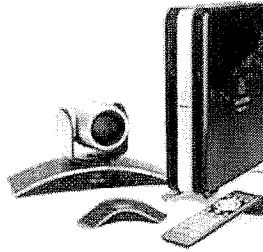


Bill Pitzner
Account Executive

Subtotal	18815.00
7.750 % Tax	1458.16
Total	20273.16

Videoconferencing Proposal

Folsom Lake College - Comparable



ADDRESS 10 College Parkway
CITY, STATE ZIP Folsom, CA 95630

DATE 4/26/2012
QUOTE # ADM41025-354

CONTACT David Hindi
PHONE 916-608-6610

Qty	Part Number	Description	MSRP	Unit Price	Total
1	7200-23150-001	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)	\$15,999.00	\$10,270.97	\$10,270.97
1	LC-52LE640U	Sharp LC-52LE640U 52" AQUOS 1080p LED Smart HDTV	\$1,399.00	\$1,238.56	\$1,238.56
1	RPS-1000L-E	Supports two plasma or LCD screens up to 65". All steel construction, (12" deep inside) comes standard with 8RU 19" rack mount bracket, 6 port APC power module, superior M-Audio speaker set, and integrated adjustable camera shelf, and microphone wire access from front. Includes an extended back panel, which increases the internal depth to 15 1/2" to mount extra deep equipment in rack mount space.	\$4,699.00	\$2,220.99	\$2,220.99
1	US-1	Accessory Shelf, 12-1/2" deep	\$93.00	\$67.91	\$67.91
1	DMP-BDT320	Panasonic DMP-BDT320 Blu-ray Player	\$199.00	\$188.44	\$188.44
1	02-HDSGL-NM	RevoLabs HD Single Channel System, 1-Ch	\$395.00	\$341.36	\$341.36
1	01-HDEXEMIC-11	HD Microphone, RF-Armor	\$349.00	\$301.61	\$301.61
1	VS-500	AVTEQ VS-500 Acrylic Stand for Polycom HDX	\$299.00	\$183.96	\$183.96
Total Systems					\$14,813.80
Total Peripherals					\$0.00
1	SP-00380-XX3R	Three Year Real Time Support® - HDX 8000 Series		\$3,159.00	\$3,159.00
0	4870-00380-136	Premier, Three Year, HDX 8000 Series		\$3,159.00	\$0.00
Total Services					\$3,159.00
Total Hardware					\$14,813.80
Total Services					\$3,159.00
GRAND TOTAL					\$17,972.80

8.75%
Total w/tax + shipping 20,340.69

Due and Payable upon shipment: \$14,813.80
Due Net 30 days from installation: \$3,159.00

Applicable freight and taxes not included in this quote
By signing this document you hereby accept the Providea Conferencing Purchase Terms & Conditions as stated at:
http://www.provideaconfereencing.com/dev/t_and_c.html

Customer Signature _____ Date _____

Felipe Henao
Regional Sales Director
Phone: 408-824-0805
Email: fhenao@ivci.com



Headquarters:
601 Old Willets Path
Hauppauge, NY 11788

“Meeting Tools For Business. Anytime. Anywhere.”

www.ivci.com

Folsom Lake College HDX8000 Custom Cart with Dual Screens v.2 - Quote# 20522

Quote Expires 06/30/2012

Shipping and taxes are estimates

Does not include onsite installation

Terms: Net 30.

Payments made beyond 30 days are subject to a finance charge of 1.5% per month. You agree to the payment terms as stated in this quote and agree to pay all collection costs, Court costs and attorney fees if applicable. The laws of Suffolk County State of NY will apply to this sale.

Note 1: Returns are accepted only if non-functional equipment is delivered and it will be replaced with an equal unit with RMA authorization from the manufacturer. If equipment is delivered by mistake where IVCI is at fault no restocking fee will apply. All other scenarios incur a 25% restocking fee. All returns must have a valid RMA authorization from IVCI.

Note 2: Taxes are just and estimate based on 7.75%. Correct tax will be assessed and collected according to the applicable rate of each county or city where the units will be delivered.

All PO's must include the following for expeditious processing:

Made out to:

IVCi, LLC
601 Old Willets Path
Hauppauge, NY 11788
Attn-Felipe Henao
Fax: 631-273-7277

Payment Terms
Shipping method
Bill-to, ship-to and AP contact information, including
contact name, phone and email
Part descriptions and part #'s
Preferably on company letterhead or PO form

Please contact me at (408)824-0805 with any questions. Thank you.

Regards,

Felipe Henao
IVCi, LLC
fhenao@ivci.com

Felipe Henao
 Regional Sales Director
 Phone: 408-824-0805
 Email: fhenao@ivci.com

Headquarters:
 601 Old Willets Path
 Hauppauge, NY 11788



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www.ivci.com

Folsom Lake College HDX8000 Custom Cart with Dual Screens v.2 - Quote# 20522

Qty	Description	Part Number	Unit Cost	Folsom Extended Cost	Total Cost
1	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)	7200-23150-001	15,999.00	9,777.17	\$9,777.17
1	Premier, Three Year, HDX 8000 Series – IVCi Managed Care	4870-00380-336	3,300.00	2,785.00	\$2,785.00
2	Sharp LC-52LE640U 52 in. AQUOS 1080p LED SMART HDTV with 120Hz includes a high-performance AQUOS LCD Panel, edge lit LED backlighting delivering natural, vibrant picture. Other features include 120Hz Fine Motion Enhanced that delivers crisp picture detail with less blur and a narrow bezel design.	LC52LE640U	1,399.00	1,399.00	\$2,798.00
1	Supports two plasma or LCD screens up to 65". All steel construction, (15" deep inside) comes standard with 8RU 19" rack mount bracket, 6 port APC power module, superior M-Audio speaker set, and integrated adjustable camera shelf, and microphone wire access from front..	RPS-1000L-E	4,699.00	2,116.48	\$2,116.48
1	Acrylic stand to vertically mount codec on any surface. Perfectly integrates the larger codecs behind the screen on the RPS-1000S and RPS-1000L. This product carries a lifetime warranty.	VS-500	299.00	175.30	\$175.30
3	Accessory Shelf, 12-1/2" deep	US-1	99.00	61.18	\$183.54
1	HD Single Channel System without mics. Include HD Charger Base, HD Base Station, Cables, Power Supplies	02-HDSGL-NM	395.00	326.00	\$326.00
1	HD Omni-directional Tabletop Microphone	01-HDTBLMIC-OM-11	349.00	287.42	\$287.42
1	Blu-ray Player, Slim, 2D-3D Conversion, WiFi, Smartphone Remote Control	DMP-BDT320	200.00	183.53	\$183.53
		Subtotal			\$18,632.44
		Shipping			\$825.00
		Est. Taxes			\$1,228.18
		Total			\$20,685.62

1441.01
20,901.45